



PRESS RELEASE

CIRCLE GROUP IN MARSEILLE FOR THE IPCSA ANNUAL MEMBERS MEETING 2026: FOCUS ON DIGITAL INTEROPERABILITY, SMART RAIL AND PREDICTIVE LOGISTICS

The Group presents its vision for increasingly federated and intelligent logistics, encompassing the eFTI Regulation, international digital corridors and advanced Artificial Intelligence solutions

Marseille, October 28, 2026

CIRCLE Group ("CIRCLE" or the "Company") - an Innovative SME listed on the **Euronext Growth Milan market**, heading the Group specialized in the process analysis and the development of solutions for the digitalisation of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics – – **took part in the IPCSA Annual Members Meeting 2026**, an international event organised by the **International Port Community Systems Association (IPCSA)**, scheduled for 28 and 29 October in Marseille, France.

The event brings together leading representatives of the international Port Community Systems (PCS) community, experts and institutional stakeholders, providing an opportunity for discussion on the prospects for the digital transformation of international trade. The 2026 edition focuses on the role of collaboration, secure data sharing and new technologies in building more efficient, integrated and resilient logistics chains.

CIRCLE Group participates in the initiative as General Sponsor, confirming its commitment to promoting dialogue and cooperation among the players of the international logistics and port ecosystem. During the first day, **Luca Abatello, Chairman and CEO of CIRCLE Group**, delivered a speech exploring the main challenges and opportunities related to digital interoperability and the integration of port and intermodal systems, with the use of innovative technologies for increasingly efficient and predictive management of logistics flows.

Among the topics addressed during the speech, particular attention was devoted first and foremost to the **European eFTI Regulation**, which introduces a harmonised framework for the electronic management and exchange of freight transport information. In view of the obligation for the competent authorities of Member States to accept regulatory information



in electronic format, scheduled to take effect on **9 July 2027**, CIRCLE highlighted the opportunities arising from the adoption of interoperable platforms capable of connecting economic operators, public authorities and national and international logistics systems, with a particular role played by intermodal nodes such as ports. In this context, the Group referred to its involvement in the European projects **eFTI4EU, eFTI4ALL, EXITO and eFTI4LIVE**, aimed at promoting data harmonisation, cross-border interoperability and the progressive operational implementation of the eFTI ecosystem.

Further attention was given to the development of **Extended Port Community Systems** and **International Fast & Secure Trade Lanes**, international digital logistics corridors designed to integrate and standardise information and document flows along the entire transport chain. Through the use of IoT technologies, tracking tools and digital platforms, these solutions make it possible to improve cargo visibility, anticipate customs procedures, strengthen security and reduce transit and waiting times. In support of this approach, CIRCLE illustrated the activities developed within the framework of **international logistics connections between Italy and several Mediterranean countries**, including Morocco, Turkey and Egypt.

Attention was also devoted to the **digitalisation and optimisation of railway operations in ports, intermodal terminals and connections with the hinterland**, through advanced solutions for planning operational cycles, managing containers, Ro-Ro and general cargo, as well as railway shunting activities. In particular, the Group explored the use of simulation tools and **Digital Twins**, aimed at improving yard organisation, optimising train loading and unloading operations and increasing efficiency in the use of existing infrastructure.

Finally, CIRCLE emphasised the growing contribution of **Artificial Intelligence and predictive logistics**, through systems capable of integrating data from traffic, GPS monitoring and the various nodes of the logistics network, generating dynamic arrival forecasts and supporting operational decisions. In this area, the Group illustrated a technological architecture integrating **MILOS® Synapse**, for data orchestration and correlation, and **MILOS Intelligence**, for generating forecasts, alerts and recommendations to support access planning, resource allocation and the management of terminal activities. The objective is to facilitate the transition from reactive management to an **increasingly proactive and predictive logistics model**, capable of anticipating critical issues, improving coordination between different modes of transport and reducing operational inefficiencies.

"The digitalisation of logistics has entered a new phase, in which the real challenge is no longer simply to digitalise individual processes, but to connect systems, infrastructure and operators within a truly interoperable ecosystem. In this scenario, our commitment is to develop solutions capable of going beyond the boundaries of individual nodes and ports,



integrating the different nodes of the logistics chain and leveraging the potential of new technologies, from Artificial Intelligence to predictive systems. The evolution of the European regulatory framework, starting with the eFTI Regulation, represents an important opportunity to accelerate this transformation. Our vision is that of an increasingly connected, intelligent and proactive supply chain, in which data sharing and the ability to anticipate critical issues make a tangible contribution to improving the efficiency, security and competitiveness of international trade flows”, declared Luca Abatello, Chairman and CEO of CIRCLE Group.

This press release is available in the Investor Relations section of the website www.circlegroup.eu and www.1info.it.

Founded in Genoa in 2012, Circle S.p.A. is the Innovative SME heading Circle Group, listed on Euronext Growth Milan since 2018 and specialised in process analysis and the development of solutions for the innovation and digitalisation of the port and intermodal logistics sectors, as well as in international consulting on Green Deal and energy transition matters.

The Group includes the software houses Info.era, NEXT Freight, eXyond, Cargo Start, QMap, the consulting firms Magellan Circle and Magellan Circle Italy, NEXT Customs, and the associate company ACCUDIRE.

In the field of digital innovation, the Milos® Intelligence platform integrates advanced AI, simulation and Digital Twin technologies to support decision-making processes and systems digitalisation, with solutions such as the Extended Port Community System, MasterSPED®, Milos® TOS, Milos® MTO, Milos® TFP, Milos® Global Supply Chain Visibility and StarTracking. Complementing the offer, Federated Services (cloud-based) enable a more efficient migration towards digital business models.

Through Magellan Circle and Magellan Circle Italy, the Group operates in Brussels and across Europe in advocacy activities with European Institutions, supporting public bodies and companies with Strategic Communication and Advocacy and EU Funding Accelerator services, with a focus on the Green Deal and energy transition.

With Cargo Start, specialised in technology solutions for air cargo, Circle has strengthened its offering in a segment that is strategic to the Connect 4 Agile Growth industrial plan. With eXyond, the Group is active in advanced infomobility services (InfoBluNewGen) and telematics solutions for the logistics, transport and insurance sectors (Kmaster).

Circle also holds a 20% stake in the innovative start-up ACCUDIRE, which provides a collaborative platform for document management along global supply chains, starting from e-CMR and e-DDT (electronic consignment notes). With NEXT Customs, the Group develops digital customs optimisation services, contributing to process harmonisation in line with the strategic directions of Connect 4 Agile Growth.

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since 26 October 2018 (alphanumeric code: CIRC; ordinary share ISIN code: IT. 0005344996).



For further information

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