



PRESS RELEASE

CIRCLE GROUP AT THE “DIGITAL B2B: BACK TO THE FUTURE!” CONFERENCE HOSTED BY POLITECNICO DI MILANO

CEO Luca Abatello presented Italy’s first “100% paperless” freight transport pilot project, carried out in collaboration with Gruber Logistics and other supply chain partners

Milan, June 25 2026

[Circle S.p.A.](#) (“CIRCLE” or the “Company”) - an Innovative SME listed on the **Euronext Growth Milan market**, heading the Group specialized in the process analysis and the development of solutions for the digitalisation of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics – took part in the conference “**Digital B2B: Back to the Future!**”, organised by **the Digital B2B Observatory of the School of Management of the Politecnico di Milano**.

The event, held today at the Durando Campus in Milan, brought together experts, companies and institutions to outline the evolution of Italian B2B and the future trends in the adoption of advanced processes, in a context where EU regulatory momentum is playing an increasingly strategic role.

Luca Abatello, CEO of CIRCLE, was among the speakers on a panel dedicated to the new regulatory frameworks: **eFTI, eIDAS, ViDA, and Business Wallet**. During his speech, he presented the successful case history of Italy’s first pilot test of a “100% paperless” import freight flow, carried out by CIRCLE in collaboration with logistics provider **Gruber Logistics**, digital provider **ACCUDIRE** and the **Port System Authority of the Eastern Ligurian Sea**. The project involved the transport of a container from the Port of La Spezia to the Bologna Interporto, enabling the complete dematerialisation of documents along the entire route and demonstrating the practical applicability of the new European standards for the digital exchange of logistics information.

Andrea Condotta, Director of Public Affairs, Sustainability, and Innovation at Gruber Logistics, also took part in the panel, providing the logistics operator’s perspective on the concrete impact of the latest European and international regulatory developments on supply chain digitalisation processes. In particular, it was highlighted that the growing complexity of



logistics flows and the increase in volumes make digitalisation an essential operational necessity to ensure efficiency, control and competitiveness. In this process, the European regulatory framework was identified as an important accelerator of investment in innovation, supporting the move beyond traditional models and promoting the adoption of increasingly integrated and interoperable digital solutions.

This significant achievement stems from the synergistic coordination of three major European projects—**eFTI4EU**, **eFTI4Live**, and **KEYSTONE**—bringing CIRCLE’s vision to reality: between local logistics nodes at intermodal level. This marks a decisive step towards the creation of a “**Country System**”, where the digital connection between ports, interports, road haulage operators and rail operators can ensure a smooth, real-time exchange of data among all players in the supply chain.

CIRCLE’s vision also extends beyond national borders: in October, e-CMR will come into force in Spain and will be interoperable with the eFTI ecosystem, representing an important driver for the achievement of the European objectives set for 2027.

“Projects such as the one developed together with Gruber Logistics and the other partners demonstrate how complex European regulations can be turned into real growth opportunities, enabling an increasingly connected and interoperable logistics ecosystem,” stated **Luca Abatello, CEO of CIRCLE**. *“The entire supply chain is aware that this transition is now inevitable: it is an industrial, strategic and development necessity, and we are ready to lead it.”*

The presentation of this success story at the Osservatorio Digital B2B event confirms CIRCLE’s technological and strategic leadership and its commitment to translating European standards into concrete solutions that support innovation not only within the logistics ecosystem but across the entire B2B sector.

Founded in Genoa in 2012, Circle S.p.A. is the Innovative SME leading Circle Group, a company listed on Euronext Growth Milan since 2018 and specialized in the analysis and development of solutions for innovation and digitalization in the port and intermodal logistics sectors, as well as in international consultancy on Green Deal and energy transition topics.

The Group includes the software houses **Info.era**, **NEXT Freight**, **eXyond**, **Cargo Start**, **Qmap**, the consulting firms **Magellan Circle** and **Magellan Circle Italy**, **NEXT Customs**, as well as the affiliated company **ACCUDIRE**.

In the field of digital innovation, the **Milos® Intelligence** platform integrates advanced technologies such as AI, simulation, and Digital Twin to support decision-making processes and the digitalization of systems, through solutions like the **Extended Port Community System**, **MasterSPED®**, **Milos® TOS**, **Milos® MTO**, **Milos® TFP**, **Milos® Global Supply Chain Visibility**, and **StarTracking**. Complementing the offering, **Federative Services**



(cloud-based) enable a more efficient migration towards digital business models.

Through **Magellan Circle and Magellan Circle Italy**, the Group is active in Brussels and across Europe in **advocacy activities with the European Institutions**, supporting public bodies and companies with services in **Strategic Communication and Advocacy and EU Funding Accelerator**, with a focus on the Green Deal and energy transition.

With **Cargo Start**, specialized in technological solutions for air cargo, Circle has strengthened its offering in a strategic segment of its industrial plan. **eXyond** oversees advanced **infomobility** services (InfoBlu New Gen), focused on real-time traffic information products and services and big traffic data analytics, also for freight and logistics, as well as advanced telematics solutions for road transport (Kmaster) and Gate Automation solutions. Circle also holds a 20% stake in the innovative startup **ACCUDIRE**, which offers a collaborative platform for document management along global supply chains, starting from **e-CMR** and **e-DDT** (electronic consignment note). With **NEXT Customs**, the Group develops digital services for customs optimization, contributing to the harmonization of processes in line with the strategic directions of **Connect 4 Agile Growth**.

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

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