



## **PRESS RELEASE**

**CIRCLE Group: new agreement worth over €380,000 for the digitalisation of a leading intermodal logistics hub in southern Italy**

**The implementation of eFTI connectors, digital waybill management and automation of road and rail access points is also planned.**

Milan, March 6, 2026

**CIRCLE S.p.A.** (“CIRCLE” or the “Company”) - an Innovative SME listed on the **Euronext Growth Milan market**, heading the Group specialized in the process analysis and the development of solutions for the digitalisation of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics – announces that its subsidiary eXyond has signed an agreement with a **leading interport operator in southern Italy**, which manages one of the main logistics hubs in southern Italy, for the implementation of an integrated digital interoperability and gate automation project, in line with Measure M3C2 I 2.1 “Digitalisation of the logistics chain”. – Sub-investment 2.1.2 “Network of ports and freight villages” of the National Recovery and Resilience Plan (PNRR), funded by the European Union – Next Generation EU.

The intervention aims to strengthen **e-CMR interoperability** and the **operational efficiency** of the logistics hub through, on the one hand, integration with the national eFTI Gate Italy / Extender ecosystem and, on the other, the implementation of a Gate Automation system for the control and automation of the terminal's road and rail gates. The project is being developed in accordance with Regulation (EU) 2020/1056 on electronic freight transport information (eFTI), in force since 21 August 2024, and with Italy's accession last year to the Additional Protocol to the Convention on the Contract for the International Carriage of Goods by Road (CMR) concerning the electronic consignment note, which makes the e-CMR / e-DDT fully usable and replaceable from 26 September 2024.

Specifically, the digital component involves the creation of connectors via API to ensure interoperability between the freight village information system, FVS - TOS and GOS, as well as the national eFTI Gate. This will make it possible to receive and verify information relating to e-CMRs associated with road transport with the place of loading or delivery at the logistics hub concerned, to transmit gate-in and gate-out notifications to the eFTI Gate, to manage and verify vehicle access data between interoperable hubs and to share, for the rail and intermodal component, the information contained in loading lists and railway consignment



notes in eFTI data set format. Thanks to the connectors with the eFTI Gates of the European Union countries, it will also be possible to receive and share information relating to international transport digitally, according to the “once-only” principle and in compliance with the necessary access rights.

At the same time, the project includes the implementation of an integrated Gate Automation system, a solution developed by eXyond, a Circle Group company, aimed at optimising the flow of heavy vehicles entering and exiting the site, improving safety and reducing crossing times. For the road gate, the project involves reviewing the traffic layout and the positioning of the barriers, installing sensors and detection devices such as lasers and cameras, marking lanes, adapting signage and dedicated software configurations for integration with existing management systems. For the rail gate, the automation is similar, given the specific characteristics of the tracks, with the aim of ensuring greater traceability of trains, more efficient controls and full integration with eFTI digital information flows.

The project will take approximately six months to complete.

The total investment value is over **€380,000**. The project is being developed in line with the specific principles and obligations of the PNRR, including compliance with the “Do No Significant Harm” (DNSH) principle and the digital tagging required for the reference measure.

*‘This new project represents a further step in strengthening our presence in projects dedicated to the digitalisation of the logistics chain,’ said **Luca Abatello, CEO of Circle Group**. "The integration of digital interoperability and gate automation makes it possible to accelerate the transition to secure, traceable and paperless management of physical and document flows, generating benefits for economic operators and competent authorities. This was and remains one of the main pillars of our Connect 4 Agile Growth strategy."*

With this initiative, Circle Group consolidates its role as a technology partner for interoperability between logistics nodes, public platforms and private operators, contributing to the digitalisation of the Italian logistics chain and strengthening the competitiveness of the interport system and national and European intermodal logistics nodes.

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This press release is available in the Investor Relations section of the website [www.circlegroup.eu](http://www.circlegroup.eu) and [www.1info.it](http://www.1info.it).

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**Cargo Start is a technology provider dedicated to the air cargo sector.** The company delivers high value-added digital solutions designed to support industry operators — freight forwarders, ground handling companies, airlines and airport cargo communities — in addressing the key challenges of digitalization: **Connectivity, Visibility and Sustainability.**

With its flagship solution, the Cargo Community System **CARGO GATE**, **Cargo Start** has contributed to the digitalization of 90% of the Italian freight forwarding community. Cargo Start's offering also includes **StarTracking**, an A2A & D2D visibility platform, and **Handler Gate**, a Cargo Management System dedicated to GHAs. The company further supports airport cargo communities in the design and implementation of Air Cargo Community System platforms.

As the official technology partner of **ANAMA** (National Association of Air Cargo Agents) and **SEA Aeroporti di Milano**, Cargo Start benefits from a team with consolidated experience in the international air cargo industry and actively contributes to the sector's evolution by participating in **IATA** working groups dedicated to digitalization. Since 2022, Cargo Start has been part of Circle Group S.p.A.

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**Founded in Genoa in 2012, Circle S.p.A. is the Innovative SME leading Circle Group**, a company listed on Euronext Growth Milan since 2018 and specialized in the analysis and development of solutions for innovation and digitalization in the port and intermodal logistics sectors, as well as in international consultancy on Green Deal and energy transition topics.

The Group includes the software houses **Info.era**, **NEXT Freight**, **eXyond**, **Cargo Start**, the consulting firms **Magellan Circle** and **Magellan Circle Italy**, **NEXT Customs**, as well as the affiliated company **ACCUDIRE**.

In the field of digital innovation, the **Milos® Intelligence** platform integrates advanced technologies such as AI, simulation, and Digital Twin to support decision-making processes and the digitalization of systems, through solutions like the **Extended Port Community System**, **MasterSPED®**, **Milos® TOS**, **Milos® MTO**, **Milos® TFP**, **Milos® Global Supply Chain Visibility**, and **StarTracking®**. Complementing the offering, **Federative Services (cloud-based)** enable a more efficient migration towards digital business models.

Through **Magellan Circle** and **Magellan Circle Italy**, the Group is active in Brussels and across Europe in **advocacy activities with the European Institutions**, supporting public bodies and companies with services in **Strategic Communication and Advocacy** and **EU Funding Accelerator**, with a focus on the Green Deal and energy transition.

With **Cargo Start**, specialized in technological solutions for air cargo, Circle has strengthened its offering in a strategic segment of the **Connect 4 Agile Growth** industrial plan. With **eXyond**, the Group operates in advanced **infomobility** services (InfoBlu NewGen) and telematics solutions for the logistics, transport, and insurance sectors (Kmaster).



*Circle also holds a 22% stake in the innovative startup **ACCUDIRE**, which offers a collaborative platform for document management along global supply chains, starting from **e-CMR** and **e-DDT** (electronic consignment note). With **NEXT Customs**, the Group develops digital services for customs optimization, contributing to the harmonization of processes in line with the strategic directions of **Connect 4 Agile Growth**.*

**Circle S.p.A. has been listed on the Euronext Growth Milan** market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

**For further information**

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