



PRESS RELEASE

Circle Group at the IATA World Cargo Symposium 2026: Cargo Start solutions in Peru to support digital transformation in air cargo

Milan, March 5, 2025

Circle Group takes part in the **18th edition** of the **IATA World Cargo Symposium (WCS)**, the leading international event dedicated to the air cargo industry, scheduled to take place from **10 to 12 March 2026** at the **Lima Convention Center in Lima, Peru**. The Group will attend through Cargo Start, a company specialized in the development and marketing of innovative digital solutions for air cargo and an integral part of the Circle ecosystem.

The 2026 edition of the IATA World Cargo Symposium, titled *“Advancing Air Cargo in a Dynamic World,”* will bring together the main operators in the sector – airlines, freight forwarders, ground handling agents, airports, technology providers and specialised media – for a discussion on the direction of the sector's evolution in a constantly changing global scenario. Key topics include process digitalisation, regulatory harmonisation, data quality improvement and the development of sustainable solutions across the entire air cargo supply chain.

Cargo Start will be represented in Lima by **Filippo Passeggeri**, Senior Manager Innovation & Digitalization, and **Giovanna Cardinali**, Director Business Development & Strategy, demonstrating the Group's strong focus on technological innovation and international expansion. Participation in WCS marks a further step in Circle Group's internationalization journey and represents its first structured foothold in the South American market, in line with the growth objectives outlined in the business plan.

The IATA World Cargo Symposium is a key opportunity to engage with industry experts on the challenges and opportunities of digital transformation in air cargo and to showcase innovative solutions, with a focus on connectivity, visibility and sustainability. Besides the Cargo Community System Cargo Gate, which has contributed to the digitalization of approximately 90% of the Italian freight forwarding community, Cargo Start's solutions include the airport-to-airport and door-to-door platform **StarTracking platform**, as well as the **Handler Gate Cargo Management System** dedicated to ground handlers.

Through Cargo Start, Circle Group is also actively involved in IATA working groups dedicated to process digitalization and standardization. Particular attention is devoted to collaboration



with **Cargo iQ**, the IATA interest group focused on improving data quality in messaging exchanges among air cargo operators, with the aim of making the entire ecosystem more efficient and transparent, with a strong focus on small and medium-sized freight forwarders.

“Participation in the IATA World Cargo Symposium represents a strategic milestone for Circle Group in strengthening our international positioning in the air cargo sector,” commented **Luca Abatello, President and CEO of Circle Group**. *“Through Cargo Start, we bring to the global IATA forum hands-on experience gained in the digitalization of cargo communities, with solutions focused on data quality, full system interoperability and performance measurement, in line with international standards and the needs of an increasingly integrated and dynamic market.”*

Attendance at WCS confirms Circle Group’s role as an enabler of innovation in logistics nodes and intermodal supply chains, with an integrated positioning spanning the port, logistics and airport domains, contributing to the development of advanced and interoperable digital ecosystems.

For further information about the event: www.iata.org

Cargo Start is a technology provider dedicated to the air cargo sector. The company delivers high value-added digital solutions designed to support industry operators — freight forwarders, ground handling companies, airlines and airport cargo communities — in addressing the key challenges of digitalization: Connectivity, Visibility and Sustainability.

*With its flagship solution, the Cargo Community System **CARGO GATE**, Cargo Start has contributed to the digitalization of 90% of the Italian freight forwarding community. Cargo Start’s offering also includes **StarTracking**, an A2A & D2D visibility platform, and **Handler Gate**, a Cargo Management System dedicated to GHAs. The company further supports airport cargo communities in the design and implementation of Air Cargo Community System platforms.*

*As the official technology partner of **ANAMA** (National Association of Air Cargo Agents) and **SEA Aeroporti di Milano**, Cargo Start benefits from a team with consolidated experience in the international air cargo industry and actively contributes to the sector’s evolution by participating in **IATA** working groups dedicated to digitalization. Since 2022, Cargo Start has been part of Circle Group S.p.A.*



For further information on Cargo Start:

communication@cargostart.net

Founded in Genoa in 2012, Circle S.p.A. is the Innovative SME leading Circle Group, a company listed on Euronext Growth Milan since 2018 and specialized in the analysis and development of solutions for innovation and digitalization in the port and intermodal logistics sectors, as well as in international consultancy on Green Deal and energy transition topics.

The Group includes the software houses **Info.era**, **NEXT Freight**, **eXyond**, **Cargo Start**, the consulting firms **Magellan Circle** and **Magellan Circle Italy**, **NEXT Customs**, as well as the affiliated company **ACCUDIRE**.

In the field of digital innovation, the **Milos® Intelligence** platform integrates advanced technologies such as AI, simulation, and Digital Twin to support decision-making processes and the digitalization of systems, through solutions like the **Extended Port Community System**, **MasterSPED®**, **Milos® TOS**, **Milos® MTO**, **Milos® TFP**, **Milos® Global Supply Chain Visibility**, and **StarTracking®**. Complementing the offering, **Federative Services (cloud-based)** enable a more efficient migration towards digital business models.

Through **Magellan Circle** and **Magellan Circle Italy**, the Group is active in Brussels and across Europe in **advocacy activities with the European Institutions**, supporting public bodies and companies with services in **Strategic Communication and Advocacy** and **EU Funding Accelerator**, with a focus on the Green Deal and energy transition.

With **Cargo Start**, specialized in technological solutions for air cargo, Circle has strengthened its offering in a strategic segment of the **Connect 4 Agile Growth** industrial plan. With **eXyond**, the Group operates in advanced **infomobility** services (InfoBlu NewGen) and telematics solutions for the logistics, transport, and insurance sectors (Kmaster).

Circle also holds a 22% stake in the innovative startup **ACCUDIRE**, which offers a collaborative platform for document management along global supply chains, starting from **e-CMR** and **e-DDT** (electronic consignment note). With **NEXT Customs**, the Group develops digital services for customs optimization, contributing to the harmonization of processes in line with the strategic directions of **Connect 4 Agile Growth**.

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).



For further information

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