



PRESS RELEASE

Inland terminals are becoming increasingly smart:

Circle GROUP at the forefront with a €1.5 million contract with a leading European player

Milan, January 28, 2025

[Circle S.p.A.](#) ("CIRCLE" or the "Company") - an Innovative SME listed on the **Euronext Growth Milan market**, heading the Group specialized in the process analysis and the development of solutions for the digitalisation of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics – is launching a new project with a leading European player worth a total of **over €1.5 million**, over approximately twelve months, aimed at the digital transformation of highly strategic inland terminals in Southern Europe.

The project involves the gradual adoption of the **MILOS® platform**, with a particular focus on the **TOS (Terminal Operating System)** and **GOS (Gate Operating System) modules**, developed respectively by Circle and its subsidiary eXyond, together with the SESAMO module from its partner Aitek.

The MILOS® system (with its numerous modules and related features) will enable integrated, real-time management of operational activities, including advanced traceability of intermodal flows, dynamic optimisation of human and vehicle resources, complete automation of access gates – achieved thanks to collaboration with technology partners such as eXyond and Aitek – and fully digitalised document management integrated within a modular and scalable ecosystem, capable of adapting to the operational needs of terminals and ensuring full interoperability with external systems (primarily MTO and road transport).

The entire programme is part of a multi-level framework agreement aimed at making some of the main logistics hubs in the Mediterranean area more efficient, interconnected and sustainable.

*'The launch of this extremely important project confirms Circle Group's role as a technology partner for the transformation of intermodal land logistics,' said **Luca Abatello, CEO of Circle Group**. "Through advanced solutions such as MILOS® and strong integration between systems and supply chain players, we aim to build increasingly intelligent digital infrastructures capable of responding flexibly to the challenges of the sector and generating value throughout the logistics chain. This is a central part of the implementation of the **"Connect 4 Agile Growth"** industrial plan, with the aim of strengthening the competitiveness of the Italian and European logistics system."*



This press release is available in the Investor Relations section of the website www.circlegroup.eu and www.1info.it.

Founded in Genoa in 2012, Circle S.p.A. is the Innovative SME leading Circle Group, a company listed on Euronext Growth Milan since 2018 and specialized in the analysis and development of solutions for innovation and digitalization in the port and intermodal logistics sectors, as well as in international consultancy on Green Deal and energy transition topics.

The Group includes the software houses Info.era, NEXT Freight, eXyond, Cargo Start, the consulting firms Magellan Circle and Magellan Circle Italy, NEXT Customs, as well as the affiliated company ACCUDIRE.

In the field of digital innovation, the Milos® Intelligence platform integrates advanced technologies such as AI, simulation, and Digital Twin to support decision-making processes and the digitalization of systems, through solutions like the Extended Port Community System, MasterSPED®, Milos® TOS, Milos® MTO, Milos® TFP, Milos® Global Supply Chain Visibility, and StarTracking®. Complementing the offering, Federative Services (cloud-based) enable a more efficient migration towards digital business models.

Through Magellan Circle and Magellan Circle Italy, the Group is active in Brussels and across Europe in advocacy activities with the European Institutions, supporting public bodies and companies with services in Strategic Communication and Advocacy and EU Funding Accelerator, with a focus on the Green Deal and energy transition.

With Cargo Start, specialized in technological solutions for air cargo, Circle has strengthened its offering in a strategic segment of the Connect 4 Agile Growth industrial plan. With eXyond, the Group operates in advanced infomobility services (InfoBlu NewGen) and telematics solutions for the logistics, transport, and insurance sectors (Kmaster).

Circle also holds a 22% stake in the innovative startup ACCUDIRE, which offers a collaborative platform for document management along global supply chains, starting from e-CMR and e-DDT (electronic consignment note). With NEXT Customs, the Group develops digital services for customs optimization, contributing to the harmonization of processes in line with the strategic directions of Connect 4 Agile Growth.

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

For further information

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