



## PRESS RELEASE

### **Circle Group signs a strategic agreement with a leading Italian logistics operator for the advanced digitalisation of intermodal operations worth over €300,000**

*Milan, January 21, 2026*

**CIRCLE Group** (“CIRCLE” or the “Company”) – an Innovative SME listed on **Euronext Growth Milan** and the parent company of the Circle Group, specializing in process analysis and the development of solutions for innovation and digitalization in the port and intermodal logistics sectors, as well as in international consulting on Green Deal and energy transition topics – announces the signing of an agreement with a leading Italian logistics operator to launch a structured project to digitise terminal operations and logistics-document flows, lasting nine months, with the aim of continuing the company's digitisation process by providing the evolution of the **MILOS® platforms (MILOS TOS, Milos eFTI Platform, Milos e-DDT Connector, Milos Federative Services Connector, ERP & TMS Connector, Mastersped)**.

The agreement includes a **significant evolution of the company's processes** thanks to **MILOS® platforms** and the implementation of an integrated project based on ecosystem solutions, aimed at digitising activities carried out within terminals, enhancing transport operational efficiency, automating physical and information processes (terminal, warehouse, controls, loading/unloading) and improving interoperability between the various systems involved in the logistics and intermodal chain of the leading operator in the Mediterranean area.

The total value of the agreement, based on the current contractual scope, is **over €300,000**, with the possibility of extension during subsequent project phases, depending on the evolution of operational requirements and opportunities for further integration within the customer's logistics ecosystem.

The project is part of a broader process of digitising private logistics hubs and gradually adapting to European regulatory requirements in the field of **e-CMR/eFTI (Electronic Freight Transport Information)**, in which Circle Group has been operating as a technology provider for years, including in relation to investment programmes (Login Business) supported by PNRR funds.



These needs are addressed in a comprehensive manner through integrated technology architecture, while also complying with the eligibility and reporting requirements of LogiN Business funding programmes.

*"The agreement with this leading national operator confirms the soundness of Circle Group's growth strategy and the role of **MILOS®** platforms as key levers for the digital transformation of intermodal logistics," commented **Luca Abatello, Chairman and CEO of Circle Group**. "In a context of increasing operational and regulatory complexity, we continue to invest in the development of integrated and interoperable technological solutions capable of supporting the evolution of our customers' operating models and contributing to strengthening the competitiveness of the national logistics system. This project is fully in line with our medium-to long-term vision, in which digital innovation is an enabling factor for the efficiency of the country's infrastructure and its positioning in European and international value chains, in line with the objectives of the "**Connect 4 Agile Growth**" business plan."*

The initiative is part of the Group's broader strategy to support the main operators in the sector in the progressive digitalisation of their activities, in line with European guidelines on interoperability, document dematerialisation and environmental sustainability.

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*This press release is available in the Investor Relations section of the website [www.circlegroup.eu](http://www.circlegroup.eu) and on [www.1info.it](http://www.1info.it)*

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**Founded in Genoa in 2012, Circle S.p.A. is the Innovative SME leading Circle Group**, a company listed on Euronext Growth Milan since 2018 and specialized in the analysis and development of solutions for innovation and digitalization in the port and intermodal logistics sectors, as well as in international consultancy on Green Deal and energy transition topics.

*The Group includes the software houses **Info.era, NEXT Freight, eXyond, Cargo Start**, the consulting firms **Magellan Circle and Magellan Circle Italy, NEXT Customs**, as well as the affiliated company **ACCUDIRE**.*

*In the field of digital innovation, the **Milos® Intelligence** platform integrates advanced technologies such as AI, simulation, and Digital Twin to support decision-making processes and the digitalization of systems, through solutions like the **Extended Port Community System, MasterSPED®, Milos® TOS, Milos® MTO, Milos® TFP, Milos® Global Supply Chain Visibility, and StarTracking®**.*

*Complementing the offering, **Federative Services (cloud-based)** enable a more efficient migration towards digital business models.*



Through **Magellan Circle** and **Magellan Circle Italy**, the Group is active in Brussels and across Europe in **advocacy activities with the European Institutions**, supporting public bodies and companies with services in **Strategic Communication and Advocacy and EU Funding Accelerator**, with a focus on the Green Deal and energy transition.

With **Cargo Start**, specialized in technological solutions for air cargo, Circle has strengthened its offering in a strategic segment of the **Connect 4 Agile Growth** industrial plan. With **eXyond**, the Group operates in advanced **infomobility** services (InfoBlu NewGen) and telematics solutions for the logistics, transport, and insurance sectors (Kmaster).

Circle also holds a 22% stake in the innovative startup **ACCUDIRE**, which offers a collaborative platform for document management along global supply chains, starting from **e-CMR** and **e-DDT** (electronic consignment note). With **NEXT Customs**, the Group develops digital services for customs optimization, contributing to the harmonization of processes in line with the strategic directions of **Connect 4 Agile Growth**.

**Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).**

**For further information**

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