



PRESS RELEASE

Circle GROUP strengthens its commitment in the digitalization of international corridors and smart customs: focus on India, North Africa and the Middle East

*CEO Luca Abatello participates as a speaker at the international event
“Maritime Corridors: Unlocking Trade through Strategic Connectivity,”
held on October 30 in Mumbai*

Milan, October 30, 2025

[Circle S.p.A.](#) (“CIRCLE” or the “Company”) - an Innovative SME listed on the **Euronext Growth Milan market**, heading the Group specialized in the process analysis and the development of solutions for the digitalisation of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics – consolidates its role as a leader in the construction of international digital corridors.

In his speech in Mumbai, as part of the event **“Maritime Corridors: Unlocking Trade through Strategic Connectivity”**, organised by DP World during India Maritime Week 2025, CEO Luca Abatello illustrated how Europe, thanks in part to the TEN-T networks, represents a model of integration of trade and logistics systems on a continental scale.

Abatello emphasised how common technical standards (e.g. new eFTI data set), shared investments (rail infrastructure) and process digitalisation enable efficient and coordinated management of trade flows, promoting the creation of resilient and secure multimodal corridors beyond European borders, with the next natural focus areas being India, North Africa and the Middle East.

His participation was part of the Italian institutional mission to India, organised by the Embassy, the Ministry of Foreign Affairs and the Ministry of Transport and Infrastructure, confirming the Group's commitment to supporting public-private cooperation models and digital innovation at a global level.

The principles of interoperability and integration described by Abatello are put into practice in the **IFSTL (International Fast & Secure Trade Lanes)** model, developed by Circle Group in collaboration with other private and public stakeholders, thanks in part to the EU Fenix project, and implemented through the Milos® IFSTL platform.



Already operational along the Italy-Egypt axis with the **Trieste-Damietta** digital customs corridor, operational since 28 November 2024, the model has optimised logistics and customs flows, reducing port dwell times, ensuring continuous traceability of goods and increasing the competitiveness of the port of Trieste as an international hub. The project is gaining increasing interest and success, confirming itself as a strategic solution to promote trade between European countries.

The corridor adopted for the Mediterranean is based on the **IFSTL model**, a digital and intermodal infrastructure that integrates technologies, procedures and supply chain stakeholders into an integrated, secure and transparent logistics ecosystem. The IFSTL infrastructure integrates innovative **IoT** technologies, ISO-compliant RFID electronic seals (eSeals), the digitalisation of customs and transport documentation (e.g. e-CMR), and advance planning of controls. The process is designed to enable **preventive controls** in the areas of **health, phytosanitary and other safeguards**, thus ensuring greater efficiency, compliance and security.

The result is a fully interconnected and secure logistics chain, which reduces **transit times**, **simplifies customs procedures** and **optimises the use of resources**, with benefits also in terms of **environmental sustainability**.

In addition to the aforementioned corridor, the Group is working on the development of **new logistics routes** between Italy and Africa, in line with **Piano Mattei**, particularly with **Tunisia, Algeria, and Morocco**, with a focus also on **India** thanks to both the **IMEC corridor** and the interest of the Italian and Indian markets in mutual collaboration. The goal is to extend the IFSTL model beyond the Mediterranean countries, creating integrated digital corridors capable of strengthening the role of **Southern European ports** as **advanced logistics hubs** for imports and exports to and from Africa and Asia, thereby consolidating international economic cooperation.

Circle Group has already implemented advanced **interoperability solutions with the Extended Port Community System**, promoting seamless integration between the maritime, intermodal, and customs authorities. This same logic is now being extended to North African ports, and it is hoped that Asian ports will soon follow, with the aim of ensuring coordinated and efficient management even in emerging contexts.

"With International Fast & Secure Trade Lanes, we are working together to redefine international trade standards and extend digital transport and logistics corridors to and from Italy and Europe, with the aim of gradually expanding the horizon to other countries in Africa and Asia," says Luca Abatello, CEO of Circle Group. "This model focuses on technology, security, and collaboration among all supply chain players, ensuring integrated and resilient



approaches for the corridors of the future. The project fits perfectly within the ‘Connect 4 Agile Growth’ strategic plan, which has always aimed at integration and collaboration between systems and players across the entire landscape through digitalization.”

Founded in Genoa in 2012, Circle S.p.A. is the Innovative SME leading Circle Group, a company listed on Euronext Growth Milan since 2018 and specialized in the analysis and development of solutions for innovation and digitalization in the port and intermodal logistics sectors, as well as in international consultancy on Green Deal and energy transition topics.

The Group includes the software houses Info.era, NEXT Freight, eXyond, Cargo Start, the consulting firms Magellan Circle and Magellan Circle Italy, NEXT Customs, as well as the affiliated company ACCUDIRE.

In the field of digital innovation, the Milos® Intelligence platform integrates advanced technologies such as AI, simulation, and Digital Twin to support decision-making processes and the digitalization of systems, through solutions like the Extended Port Community System, MasterSPED®, Milos® TOS, Milos® MTO, Milos® TFP, Milos® Global Supply Chain Visibility, and StarTracking®. Complementing the offering, Federative Services (cloud-based) enable a more efficient migration towards digital business models.

Through Magellan Circle and Magellan Circle Italy, the Group is active in Brussels and across Europe in advocacy activities with the European Institutions, supporting public bodies and companies with services in Strategic Communication and Advocacy and EU Funding Accelerator, with a focus on the Green Deal and energy transition.

With Cargo Start, specialized in technological solutions for air cargo, Circle has strengthened its offering in a strategic segment of the Connect 4 Agile Growth industrial plan. With eXyond, the Group operates in advanced infomobility services (InfoBluNewGen) and telematics solutions for the logistics, transport, and insurance sectors (Kmaster).

Circle also holds a 22% stake in the innovative startup ACCUDIRE, which offers a collaborative platform for document management along global supply chains, starting from e-CMR and e-DDT (electronic consignment note). With NEXT Customs, the Group develops digital services for customs optimization, contributing to the harmonization of processes in line with the strategic directions of Connect 4 Agile Growth.

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

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