

PRESS RELEASE

Circle GROUP takes centre stage at GO INTERNATIONAL 2025 to present the new frontiers of AI and BI applied to shipping and the latest news from the industrial world

Milan, September 12, 2025

<u>Circle S.p.A.</u> ("CIRCLE" or the "Company") - an Innovative SME listed on the **Euronext Growth Milan market**, heading the Group specialized in the process analysis and the development of solutions for the digitalisation of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics — has confirmed its participation in the fifth edition of **Go INTERNATIONAL 2025**, the leading trade fair for export services organised by Trade Events and Aice (Italian Foreign Trade Association), scheduled for **17-18 September at the Allianz MiCo in Milan, stand D28.**

In a context of rapid regulatory and technological change, Circle Group will be present with a rich program of meetings and discussions dedicated to **digital innovation in logistics and international shipping**, with a particular focus on document dematerialisation and the adoption of intelligent tools for flow management.

The event will showcase the new advanced Artificial Intelligence (AI) and Business Intelligence (BI) features applied to MasterSped®, the modular management suite developed by Next Freight (Circle Group) to meet the needs of freight forwarders and customs operators. This introduces a real paradigm shift: from document flow automation to predictive analysis and intelligent data extrapolation, the new suite is able to offer significant reductions in procedure management times and low margins of error. It is no longer just about digitalisation, but about a "Beyond Data Entry" approach that transforms daily operations into strategic and proactive management, ensuring efficiency, traceability and regulatory compliance throughout the value chain.

In addition to AI and BI-based solutions, Circle Group will present the latest innovations in document dematerialisation (e-CMR/e-DDT) and advanced telematics for road transport. These solutions, integrated into the Milos® Global Supply Chain Visibility suite, ensure perfect interoperability with logistics nodes, improving the management of advance notices and offering new digital services for the industrial world. The result? Greater visibility of goods, real-time monitoring and effective controls with a view to sustainability and ESG.



The participation at Go INTERNATIONAL 2025 represents the ideal opportunity for Circle Group to present these strategic and technological developments. In this context, **Luca Abatello, CEO of Circle Group,** will hold a specific workshop on **17 September from 11.10am to 12.10pm at SPACE 4,** entitled: 'Dematerialisation, interoperability and AI / Opportunities for Industry, Road Transport and Shipping'.

This session will explore the main **drivers of logistics innovation**, from the automation of operational centres to the use of AI to optimise customs procedures and generate automatic quotes, to telematic solutions that promote interoperability and reduce operating costs.

Luca Abatello said: 'With digital solutions and federated services, we are working alongside logistics operators to address the challenges posed by the new regulations. Our participation in the European **eFTI4EU** project, alongside MIT and RAM, demonstrates our commitment to testing tools that can improve the efficiency and transparency of multimodal flows at national and European level, as set out in the "Connect 4 Agile Growth" business plan.'

Circle Group thus confirms its position as one of the leading players in the process of innovation in logistics and transport, with a concrete offering of digital and interoperable solutions designed for a modern, interconnected, federative and sustainable supply chain.

Participation in the workshops is free but **subject to registration** at the following link: Workshop 17 settembre – Go International.

Founded in Genoa in 2012, Circle S.p.A. is the Innovative SME at the head of the CIRCLE Group, the Group specialising in the analysis and development of products for the innovation and digitalisation of the port and intermodal logistics sectors and in the international consultancy on topics concerning the Green Deal and energy transition.

In addition to Circle, the Group includes the software houses **Info.era**, **NEXT Freight** (formerly 'Adele Project') and **Cargo Start**, acquired at the end of 2017, July 2019 and December 2022 respectively, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, the **NewCo NEXT Customs**, as well as the subsidiary **ACCUDIRE**.

The synergies between the individual components of the CIRCLE Group have made it possible to expand the portfolio of solutions offered in the areas of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen the software products: Milos® - a suite aimed at all players in intermodal logistics such as inland terminals, port terminals, ports, MTOs and maritime agencies -, the Extended Port Community System, the Master SPED® and Milos® Global Supply Chain Visibility solutions, dedicated respectively to freight forwarding and logistics and to trade and industry, as well as Star Tracking®, an airport-to-airport tracking solution.

To complete the offer in the Supply Chain area, the so-called **'Federative Services'** able to make the migration of customers towards a digital business model more efficient and offered in cloud mode.



Through **Magellan Circle** (with offices in Porto and Brussels) and **Magellan Circle Italy**, Circle operates in the field of advocacy at European Institutions, supporting Public Bodies and Companies by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

The acquisition of the 51% of shares of **Cargo Start** in December 2022, a company specialising in the development and sale of innovative technological products and services for air cargo, allowed Circle to strengthen its offering in a rapidly expanding segment that is strategic to the **Connect 4 Agile Growth** industrial path.

Circle leads the <u>Log@Sea</u> business network, which is instrumental in enhancing the offer of advanced **Gate Automation** solutions aimed at port and intermodal nodes.

In December 2023, Circle subscribed to a capital increase equal to 22% of the share capital of ACCUDIRE, an Innovative Startup from Veneto that provides a **Collaborative Digital Platform** capable of helping players along global Supply Chains in the exchange of information and in the management of document flows accompanying goods shipments, starting first and foremost with the **e-CMR** (or electronic waybill, part of an international standard and transposition law just approved by the Italian Parliament).

Finally, in February 2024 Circle established the NewCo **NEXT Customs**, dedicated to digital customs optimisation services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, a highly strategic area for the evolution of the **Connect 4 Agile Growth path**.

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

For further information Circle S.p.A.

Registered office Via Giovanni Battista Pergolesi 26, 20124 Milano
Operational headquarters Piazza Borgo Pila 40 (Torre A interno 46), 16129 Genova
Investor Relations

Mail: ir@circletouch.eu | Mobile: +39 348 3067877

Media Relations: Image Building
Via Privata Maria Teresa, 11 20123 – Milano
Email: circlegroup@imagebuilding.it | Phone: +39 02 89011300

Euronext Growth Advisor: Integrae SIM S.p.A.
Piazza Castello 24, 20121 Milano
Email: info@integraesim.it | Phone: +39 02 96 84 68