

PRESS RELEASE

Circle GROUP at the Richmond Logistics Forum IT Solutions 2025

Panel by Luca Abatello & Umberto Ruggerone scheduled for 6 July: "Logistics services and interoperability: an evolving ecosystem & the role of logIN business"

Milan, July 3, 2025

<u>Circle S.p.A.</u> ("CIRCLE" or the "Company") - an Innovative SME listed on the Euronext Growth Milan market, heading the Group specialized in the process analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics – is pleased to announce its participation at the Richmond Logistics Forum IT Solutions, scheduled from 5 to 7 July 2025 at the prestigious Park Hotel ai Cappuccini in Gubbio.

During these three days, Circle Group will have the opportunity to meet some of the main Italian industrial realities during one-to-one meetings and dedicated networking moments. The aim is to deepen the main challenges that companies face daily in the management of the supply chain, comparing concrete solutions able to support the path of efficiency in logistics and transport processes. Among the topics at the centre of the debate: **document dematerialisation** (e-CMR and e-DDT), the use of **innovative technologies** based on Artificial Intelligence and Machine Learning, the development of increasingly **sustainable logistics**, and the importance of digital services for the traceability and visibility of goods.

The opportunities, also on financing terms, that the Country System is offering this sector will also be analysed. In particular, these topics will be presented on July 6 when Luca Abatello, CEO of Circle Group, together with Umberto Ruggerone, President of Assologistica, will give a speech entitled "Logistics services and interoperability: an evolving ecosystem & the role of the logIN business". Their contribution will offer an in-depth reflection on the evolution of the Italian and European logistics landscape, in the light of new regulations and the opportunities arising from the digital transformation underway.

Among the topics covered, space will be given to the state of progress of the **e-CMR**, fully operational in Italy since 26 September 2024 and today adopted by **39 countries**, confirming the growing commitment to the digitalisation of transport and interoperability between



national systems.

The implementation path of the **Implementing Regulation (EU) 2024/1942**, published on 20 December 2024, will also be explored. It introduces common rules for access to electronic freight information, contributing to the realisation of the **eFTI** regulatory framework. The goal is an increasingly digital, integrated and transparent supply chain with harmonised controls and streamlined processes.

These regulatory tools are designed to make logistics more efficient, secure and sustainable, through the **dematerialisation of documents**, the **standardisation of information flows** and a **reduction in operating costs**.

Luca Abatello's speech will also focus on the **logIN business call**, where Circle Group participates as a strategic and technological partner to support the digital transition of logistics companies with intelligent and interoperable solutions.

'Our goal,' says Luca Abatello, 'is to contribute in a concrete way to the construction of a digital, connected and interoperable logistics ecosystem, capable of generating efficiency, transparency and competitiveness for all players involved. In a rapidly developing European regulatory context, as demonstrated by the introduction of e-CMR and the implementation of the eFTI regulation, it is crucial that companies are supported by appropriate technological solutions and transition strategies. Circle is ready to play its part, pursuing the goals of the "Connect 4 Agile Growth" business plan.'.

Richmond Logistics Forum IT Solutions, now in its third edition, is confirmed as one of the main Italian events dedicated to logistics, with a specific focus on **intelligent and innovative technologies (IoT, AI, ML)** and the **Internet of Things**. An essential meeting point for supply chain managers, top and middle managers, entrepreneurs and international players, looking for strategic visions, innovative solutions and best practices to face the challenges of an ever-evolving sector.

Founded in Genoa in 2012, Circle S.p.A. is the Innovative SME at the head of the CIRCLE Group, the Group specialising in the analysis and development of products for the innovation and digitalisation of the port and intermodal logistics sectors and in international consultancy on Green Deal and energy transition issues.



The Group includes the software houses **Info.era**, **NEXT Freight**, **Cargo Start**, **eXyond**, **Circle Garage**, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, **NEXT Customs**, as well as the subsidiaries **ACCUDIRE**.

The main products are the different Milos® suites for various targets, the Extended Port Community System, the MasterSPED® and Milos® Global Supply Chain Visibility solutions for shipping, logistics, trade and industry, respectively, as well as StarTracking®, an airport-to-airport tracking solution. Completing the Supply Chain offering are 'Federative Services', offered in cloud mode, which can make customers' migration to a digital business model more efficient.

In the Circle Group's sphere of innovation activities, **Milos® Intelligence** offers a series of advanced solutions that exploit AI technologies for optimisation, simulation and the Digital Twin to support the transformation of decision-making processes by promoting the digitalisation of systems.

Through **Magellan Circle** and **Magellan Circle Italy**, the Group operates in the field of advocacy at European institutions, working alongside public bodies and companies, identifying their positioning at European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

With the acquisition of **Cargo Start**, a company specialised in the development and sale of innovative technological products and services for air cargo, Circle has also strengthened its offer in a rapidly expanding and strategic segment with respect to the **Connect 4 Agile Growth** industrial plah.

Through its subsidiary **eXyond** (92%), is active in offering advanced Gate Automation solutions for port and intermodal nodes, in advanced traffic monitoring and management services on the Italian road and motorway network (**Infomobility**), and in the provision of telematic services (**TrucK**), based on proprietary technology platforms, to companies operating in the logistics, transport and insurance sectors.

Circle also owns 21% of the share capital of ACCUDIRE, an innovative startup from Verona that provides a **Collaborative Digital Platform** capable of helping players along the global supply chain in the exchange of information and the management of document flows, starting with the **e-CMR** (or electronic waybill) and e-DDT.

Finally, through **NEXT Customs**, active in customs optimisation digital services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, Circle has entered a strongly strategic sphere for the evolution of the **Connect 4 Agile Growth** path.

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

Per ulteriori informazioni Circle S.p.A.

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