



## **PRESS RELEASE**

### **Circle GROUP: new €200,000 contract for the digitalization of logistics and the port system**

*Milan, July 15, 2025*

**Circle S.p.A.** (“CIRCLE” or the “Company”) - an Innovative SME **listed on the Euronext Growth Milan market**, heading the Group specialized in the process analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics – announces the signing of a new **contract** worth a total of **EUR 200,000**. The assignment is part of the broader context of ongoing activities aimed at strengthening interoperability among information systems and advancing the digital transformation of the national port system.

The project concerns the **implementation of an advanced Business Intelligence system** applied to logistics, with the aim of significantly improving operational efficiency. Leveraging Artificial Intelligence and Machine Learning algorithms integrated within Business Intelligence systems, the solution allows for the collection, processing, and analysis of information sourced from the company’s data architecture. This enables an integrated and predictive view of business processes, supporting timely and informed decision-making, reducing costs, and enhancing service levels.

Specifically, the system will **automate the generation of reports, charts, and statistics** that are currently created manually, making analysis faster, more accurate, and more accessible. **Dedicated dashboards** will be developed for administrative, commercial, and operational departments, capable of displaying key indicators such as margins, transport flows, revenues, and customer performance.

This integration of information and data generates strategic insights that support data-driven planning and management processes. Additionally, the project includes training for an internal user who will be able to independently manage and update business analytics.

**Milos BI®** further enhances the functionalities already offered by the **Milos MTO Suite**, by integrating and analysing in real time data from various modes of transport (road, rail, sea, air), thus providing a comprehensive view of the entire supply chain. Thanks to interactive dashboards and automated reports, it is possible to monitor operational performance, reduce transit times, optimise routes, improve vehicle load rates, and promptly respond to any anomalies.



The outcome is more efficient, sustainable, and customer-oriented logistics management.

These Business Intelligence systems are fully interoperable with all solutions developed by Circle Group, including the **Milos® TFP (Transport Federative Platform)**—an advanced digital platform designed to optimise intermodal logistics management and enhance visibility across the entire supply chain.

With its federative and interoperable infrastructure, the platform enables **real-time tracking of transport units, digitalisation of documentation processes**—including customs procedures—and **streamlines communication among all involved stakeholders**, from port terminals to transport operators.

Key features include multi-company management, integration with existing accounting systems, and automation of workflows between transport and document management modules.

Milos® TFP also supports the full **digitalisation of documents such as e-CMRs and e-DDTs**, leveraging **blockchain and edge computing technologies** to ensure security, traceability, and regulatory compliance.

Moreover, through advanced transport planning modules, the system can suggest optimal logistics routes based on cost, time, and environmental impact, thus fostering a more sustainable and high-performing operational model.

The objective is to build a more integrated and responsive logistics ecosystem, aligned with the highest standards of digital innovation in the sector.

*“We are proud to contribute to the digital transformation of logistics and the national port system through innovative solutions that, on the one hand, enable near real-time transport monitoring and a drastic reduction in transit times,”* stated **Luca Abatello, CEO of Circle Group**. *“This project represents a tangible step toward increasingly integrated and intelligent management of the transport chain, resulting from a significant improvement in service quality and a clearly structured definition of processes and responsibilities across the entire value chain.”*

This new contract further strengthens Circle Group’s positioning as a key partner in the **digital transition of Mediterranean ports**, supporting the development of an **interconnected, federated, and operationally efficient logistics network**.



This press release is available in the Investor Relations section of the website [www.circlegroup.eu](http://www.circlegroup.eu) and [www.1info.it](http://www.1info.it).

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Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the CIRCLE Group, the Group specialising in the analysis and development of products for the **innovation and digitalisation of the port and intermodal logistics sectors and in international consultancy on Green Deal and energy transition issues.**

The Group includes the software houses **Info.era**, **NEXT Freight**, **Cargo Start**, **eXyond**, **Circle Garage**, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, **NEXT Customs**, as well as the subsidiaries **ACCUDIRE**.

The main products are the different **Milos®** suites for various targets, the **Extended Port Community System**, the **MasterSPED®** and **Milos® Global Supply Chain Visibility** solutions for shipping, logistics, trade and industry, respectively, as well as **StarTracking®**, an airport-to-airport tracking solution. Completing the Supply Chain offering are **'Federative Services'**, offered in cloud mode, which can make customers' migration to a digital business model more efficient.

In the Circle Group's sphere of innovation activities, **Milos® Intelligence** offers a series of advanced solutions that exploit AI technologies for optimisation, simulation and the Digital Twin to support the transformation of decision-making processes by promoting the digitalisation of systems.

Through **Magellan Circle** and **Magellan Circle Italy**, the Group operates in the field of advocacy at European institutions, working alongside public bodies and companies, identifying their positioning at European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

With the acquisition of **Cargo Start**, a company specialised in the development and sale of innovative technological products and services for air cargo, Circle has also strengthened its offer in a rapidly expanding and strategic segment with respect to the **Connect 4 Agile Growth** industrial plan.

Through its subsidiary **eXyond** (92%), is active in offering advanced Gate Automation solutions for port and intermodal nodes, in advanced traffic monitoring and management services on the Italian road and motorway network (**Infomobility**), and in the provision of telematic services (**Truck**), based on proprietary technology platforms, to companies operating in the logistics, transport and insurance sectors.

Circle also owns 21% of the share capital of **ACCUDIRE**, an innovative startup from Verona that provides a **Collaborative Digital Platform** capable of helping players along the global supply chain in the exchange of information and the management of document flows, starting with the **e-CMR** (or electronic waybill) and e-DDT.

Finally, through **NEXT Customs**, active in customs optimisation digital services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, Circle has entered a strongly strategic sphere for the evolution of the **Connect 4 Agile Growth** path.

**Circle S.p.A. has been listed on the Euronext Growth Milan** market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).



***Per ulteriori informazioni***

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