

## PRESS RELEASE

## CIRCLE GROUP digitalises the logistics of Attilio Carmagnani "AC" S.p.A: start of the MILOS<sup>®</sup> TAP project to optimise flows, time and resources within the Port Depot

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<u>Circle S.p.A.</u> ("CIRCLE" or the "Company") - an Innovative SME listed on the Euronext Growth Milan market, heading the Group specialized in the process analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics – announces the start of the new MILOS® TAP project for the optimisation of logistics and document processes at the Genoese plant of Attilio Carmagnani "AC" S.p.A., a historic player in international trade and chemical storage.

The project has involved the implementation of the **Truck Appointment Platform (TAP)**, a digital solution developed by Circle Group to optimise pick-up and delivery activities at structured industrial companies like Carmagnani. The platform enables more efficient planning of operational slots - bookable time slots for loading and unloading operations - reducing waiting times and congestion in logistics flows. In addition, it automates communication between the actors involved and enables more effective management of operational resources and infrastructure, with **concrete benefits in terms of operational efficiency and cost reduction**. The initiative is part of a broader digital evolution of the client's entire industrial supply chain.

In the short term, MILOS<sup>®</sup> TAP will enable the **dematerialisation of check-in procedures**, a **reduction in waiting times for drivers** and, consequently, the optimisation of traffic within the area. This will result in a more efficient time management by drivers and an automated organisation of alerts in the event of certifications expiring. In the medium-to-long term, it will be possible to **proactively manage the timeslots for pick-up and delivery in advance**, promptly identifying any critical issues that may arise during the mission. In addition, the integration between the IT platforms can be further improved, leading to a **digital certification** of the supply chain service that guarantees a fully digitised process that complies with industry regulations.



The platform, which is accessible both via web and via a dedicated mobile app, allows hauliers to book slots provided by the node independently, anticipating the check-in phases and improving operational planning. Key features include real-time event tracking, push notifications (email, app), digital document uploading, mission management and a user-friendly interface in multiple languages. The user interface of the TAP app is simple and guided, with clear instructions and intuitive symbols. The overall experience is designed to be fast, straightforward and suitable even for inexperienced users, enabling direct and intuitive task management.

**Emilio Carmagnani**, **General Manager of Attilio Carmagnani** "AC" S.p.A., says: 'The digitalisation of our processes continues: when fully implemented, this project will lead us to be highly digitally integrated with our logistics partners, strengthening our position as an integrated hub for the sea, road and rail transport of chemical products.'

'The collaboration with Attilio Carmagnani "AC" S.p.A. confirms our ability to support complex industrial realities in an actual and progressive digitalisation path,' comments **Luca Abatello**, **CEO of Circle Group.** 'Thanks to the MILOS® TAP platform, we provide federated solutions and services that, together with a collaborative approach between actors and the adoption of innovative and intelligent technologies, concretely contribute to the sustainability, efficiency and safety of operations.'

Circle Group thus confirms its **distinctive positioning** in the European panorama of digital logistics, thanks to the numerous **projects completed**, a vertical approach to the different segments of the supply chain and a strong vocation for integration with port, customs and industrial systems, as defined in industrial plan *Connect 4 Agile Growth*.

Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the CIRCLE Group, the Group specialising in the analysis and development of products for the **innovation and digitalisation of the port and intermodal logistics sectors and in international consultancy on Green Deal and energy transition issues.** 

The Group includes the software houses **Info.era**, **NEXT Freight**, **Cargo Start**, **eXyond**, **Circle Garage**, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, **NEXT Customs**, as well as the subsidiaries **ACCUDIRE**.

The main products are the different **Milos®** suites for various targets, the **Extended Port Community System**, the **MasterSPED®** and **Milos® Global Supply Chain Visibility** solutions for shipping, logistics, trade and industry, respectively, as well as **StarTracking**®, an airport-to-airport tracking solution. Completing the Supply Chain offering are '**Federative Services'**, offered in cloud mode, which can make customers' migration to a digital business model more efficient.

In the Circle Group's sphere of innovation activities, **Milos® Intelligence** offers a series of advanced solutions that exploit AI technologies for optimisation, simulation and the Digital Twin to support the transformation of decision-making processes by promoting the digitalisation of systems.



Through **Magellan Circle** and **Magellan Circle Italy**, the Group operates in the field of advocacy at European institutions, working alongside public bodies and companies, identifying their positioning at European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

With the acquisition of **Cargo Start**, a company specialised in the development and sale of innovative technological products and services for air cargo, Circle has also strengthened its offer in a rapidly expanding and strategic segment with respect to the **Connect 4 Agile Growth** industrial plah.

Through its subsidiary **eXyond** (92%), is active in offering advanced Gate Automation solutions for port and intermodal nodes, in advanced traffic monitoring and management services on the Italian road and motorway network (**Infomobility**), and in the provision of telematic services (**TrucK**), based on proprietary technology platforms, to companies operating in the logistics, transport and insurance sectors.

*Circle also owns 21% of the share capital of ACCUDIRE, an innovative startup from Verona that provides a* **Collaborative Digital Platform** capable of helping players along the global supply chain in the exchange of information and the management of document flows, starting with the **e-CMR** (or electronic waybill) and *e-DDT*.

Finally, through **NEXT Customs**, active in customs optimisation digital services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, Circle has entered a strongly strategic sphere for the evolution of the **Connect 4 Agile Growth** path.

*Circle S.p.A. has been listed on the Euronext Growth Milan* market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

## Per ulteriori informazioni

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