

PRESS RELEASE

Circle GROUP at the "Osservatorio Digital B2b: in the Middle Earth" event of the Politecnico di Milano, scheduled on the 24th June 2025

Milan, June 24, 2025

<u>Circle S.p.A.</u> ("CIRCLE" or the "Company") - an Innovative SME listed on the Euronext Growth Milan market, heading the Group specialized in the process analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics — participates at the event 'Osservatorio Digital B2b: nella Terra di Mezzo', promoted by the Politecnico di Milano.

The initiative, scheduled today, **June 24 2025**, at Aula De Carli - Building B9, Campus Durando, Via Durando 10, 20156 Milan (MI), represents a moment of debate around the main lines of digital evolution in B2B processes and document management. The main topics of the 2025 edition include field research to analyse document management (document formation, management, preservation); regulatory evolution (eIDAS2, eFTI, eCMR, NSO, digital preservation); digital solutions for the interface between businesses and PA (EDI, DMS, BPM); regulatory impacts related to sustainability; and applications of **Artificial Intelligence** and **Generative AI** in procedures between businesses and Public Administration.

Circle Group takes part in the national eFTI4EU event **to report on the progress of the EU eFTI Regulation and the European eFTI4EU project**, in which Circle is technological partner and co-implementer, and shares the results of the most recent field experiments involving public and private actors along the main European corridors.

Particularly significant, in this context, is the successfully accomplished pilot project of May 22nd 2025, which made possible the **first international Italy-Austria journey realised with a complete digital documentation process**. Circle played a central role in this initiative together with RAM S.p.A., (which will be present at the Observatory event thanks to Roberto Mencarelli), the Ministry of Infrastructure and Transport, Codognotto, Scortrans, ACCUDIRE, Anita and Fedespedi. The test successfully validated the use of eFTI platform, contextual and interoperable with eCMR document, verified by the Verona Traffic Police through the infrastructure of the national node "eFTI Gate Italy".



Numerous **activities** are planned for the annual edition of Osservatorio Digital B2B: **three meetings** with the Observatory community involving representatives of trade associations, partners, sponsors, Advisory Board members and institutional referents; a **workshop** reserved for supporters, with the participation of some institutional referents; a selection of **webinars** of the Digital B2b programme.

At the end of the 2025 edition, a **final conference** has been organised, designed as an opportunity for the various industry players to exchange views, during which the results of the research will be presented.

"Participating at the Osservatorio Digital B2b represents a further confirmation of Circle's commitment in supporting supply chain players in the digitalisation process. Moreover, it is an initiative that is fully consistent with our "Connect 4 Agile Growth" business plan, which focuses on innovation, technology and regulatory compliance to make logistics and document processes increasingly efficient and sustainable," says Luca Abatello, CEO of Circle Group.

Founded in Genoa in 2012, Circle S.p.A. is the Innovative SME at the head of the CIRCLE Group, the Group specialising in the analysis and development of products for the innovation and digitalisation of the port and intermodal logistics sectors and in international consultancy on Green Deal and energy transition issues.

The Group includes the software houses **Info.era**, **NEXT Freight**, **Cargo Start**, **eXyond**, **Circle Garage**, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, **NEXT Customs**, as well as the subsidiaries **ACCUDIRE**.

The main products are the different **Milos®** suites for various targets, the **Extended Port Community System**, the **MasterSPED®** and **Milos® Global Supply Chain Visibility** solutions for shipping, logistics, trade and industry, respectively, as well as **StarTracking®**, an airport-to-airport tracking solution. Completing the Supply Chain offering are '**Federative Services'**, offered in cloud mode, which can make customers' migration to a digital business model more efficient.

In the Circle Group's sphere of innovation activities, **Milos® Intelligence** offers a series of advanced solutions that exploit AI technologies for optimisation, simulation and the Digital Twin to support the transformation of decision-making processes by promoting the digitalisation of systems.

Through **Magellan Circle** and **Magellan Circle Italy**, the Group operates in the field of advocacy at European institutions, working alongside public bodies and companies, identifying their positioning at European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

With the acquisition of **Cargo Start**, a company specialised in the development and sale of innovative technological products and services for air cargo, Circle has also strengthened its offer in a rapidly expanding and strategic segment with respect to the **Connect 4 Agile Growth** industrial plah.



Through its subsidiary **eXyond** (92%), is active in offering advanced Gate Automation solutions for port and intermodal nodes, in advanced traffic monitoring and management services on the Italian road and motorway network (**Infomobility**), and in the provision of telematic services (**TrucK**), based on proprietary technology platforms, to companies operating in the logistics, transport and insurance sectors.

Circle also owns 21% of the share capital of ACCUDIRE, an innovative startup from Verona that provides a **Collaborative Digital Platform** capable of helping players along the global supply chain in the exchange of information and the management of document flows, starting with the **e-CMR** (or electronic waybill) and e-DDT.

Finally, through **NEXT Customs**, active in customs optimisation digital services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, Circle has entered a strongly strategic sphere for the evolution of the **Connect 4 Agile Growth** path.

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

Per ulteriori informazioni Circle S.p.A.

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