



PRESS RELEASE

Circle Group presents the MILOS Rail Management software evolution for a leading Mediterranean Terminal, with a framework contract and an initial order of about EUR 100,000.

Milan, April 22, 2025

Circle S.p.A. (“CIRCLE” or the “Company”) - an Innovative SME **listed on the Euronext Growth Milan market**, heading the Group specialized in the process analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics – announces a new project in cooperation with one of the Mediterranean's leading container terminals. The aim of the initiative is the development of the **MILOS Rail Management** software, a reference platform for integrated rail management in the terminal.

The framework agreement, with an initial order **worth about EUR 100,000**, is divided into three main areas of intervention: on the one hand, the provision of the MILOS Rail Management module in its latest version to meet the operational needs of the container terminal; at the same time, **shared evolutions** will be implemented, developed with a **co-investment between Circle Group and the customer**; finally, the plan also includes a series of **strategic developments for a 2025-2027 roadmap**, confirming the company's constant commitment to the continuous innovation of its product and the strengthening of software solutions with a long-term perspective. Software integration activities with federated services and connectors complete the package, for a smooth data exchange between MILOS and the reference platforms in the railway sector.

The project roadmap includes numerous optimisations on key interfaces and functionalities, integration with third-party ERP systems and a major focus on the user experience (UX/UI).

*‘This project represents a further step in the direction of the **integrated digitalisation of the port terminal node**, with a modular and scalable approach,’ said **Luca Abatello, CEO of Circle Group**. ‘We are proud to strengthen our commitment by sharing vision, investment and innovation for the benefit of the entire logistics-railway ecosystem, in line with the objectives of the **“Connect 4 Agile Growth” strategic plan.**’*

With this initiative, Circle Group confirms its role as a strategic partner for key players in the supply chain, offering advanced solutions capable of connecting technology, operational efficiency and sustainability.



Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the CIRCLE Group, the Group specialising in the analysis and development of products for the **innovation and digitalisation of the port and intermodal logistics sectors and in international consultancy on Green Deal and energy transition issues.**

The Group includes the software houses **Info.era**, **NEXT Freight**, **Cargo Start**, **eXyond S.r.l.**, **Circle Garage**, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, **NEXT Customs**, as well as the subsidiaries **ACCUDIRE**.

The main products are the different **Milos®** suites for various targets, the **Extended Port Community System**, the **MasterSPED®** and **Milos® Global Supply Chain Visibility** solutions for shipping, logistics, trade and industry, respectively, as well as **StarTracking®**, an airport-to-airport tracking solution. Completing the Supply Chain offering are '**Federative Services**', offered in cloud mode, which can make customers' migration to a digital business model more efficient.

In the Circle Group's sphere of innovation activities, **Milos® Intelligence** offers a series of advanced solutions that exploit AI technologies for optimisation, simulation and the Digital Twin to support the transformation of decision-making processes by promoting the digitalisation of systems.

Through **Magellan Circle** and **Magellan Circle Italy**, the Group operates in the field of advocacy at European institutions, working alongside public bodies and companies, identifying their positioning at European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

With the acquisition of **Cargo Start**, a company specialised in the development and sale of innovative technological products and services for air cargo, Circle has also strengthened its offer in a rapidly expanding and strategic segment with respect to the **Connect 4 Agile Growth** industrial path.

Through its subsidiary **eXyond** (92%), is active in offering advanced Gate Automation solutions for port and intermodal nodes, in advanced traffic monitoring and management services on the Italian road and motorway network (**Infomobility**), and in the provision of telematic services (**Truck**), based on proprietary technology platforms, to companies operating in the logistics, transport and insurance sectors.

Circle also owns 21% of the share capital of **ACCUDIRE**, an innovative startup from Verona that provides a **Collaborative Digital Platform** capable of helping players along the global supply chain in the exchange of information and the management of document flows, starting with the **e-CMR** (or electronic waybill) and e-DDT.

Finally, through **NEXT Customs**, active in customs optimisation digital services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, Circle has entered a strongly strategic sphere for the evolution of the **Connect 4 Agile Growth** path.

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

Per ulteriori informazioni



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