

PRESS RELEASE

CIRCLE Group: Digitalisation, Simplification and Interoperability in the Transfer of Goods between a Port Area and an Inland Area in a Simplified Logistics Zone

Genova, April 10, 2025

Circle S.p.A. (“**CIRCLE**” or the “**Company**”) - an Innovative SME **listed on the Euronext Growth Milan market**, heading the Group specialized in the process analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics – is pleased to announce its involvement in the project ‘**Automated Systems and AI Tools for Optimal Management of Port Traffic Flows**’, developed within Spoke 4 in the **RAISE - Robotics and AI for Socio-economic Empowerment**, together with Aitek.

As part of these activities, the pilot project is being created with the aim of developing technological solutions to facilitate the exchange of goods between the port of disembarkation and the various intermodal areas of the **Simplified Logistics Zone (ZLS)**, it has been expanded the collaboration between several key players in the logistics sector, including the **Liguria Region** in primis, the **Customs Agency, shippers, agents, terminal operators, logistics players** and other stakeholders, with the aim of demonstrating the operational readiness of the **ZLS coordinated precisely by the Liguria Region**. The project focuses on the adoption of **federated, digital, interoperable** tools aimed at improving the efficiency and fluidity of freight traffic flows.

The **pilot project** aims to optimize logistics processes through an advanced digital platform that manages, monitors and tracks every stage of the cargo transfer in real time: thanks to automated checks and instant notifications, it ensures safety and regulatory compliance, while also allowing the export of data for administrative and customs management. The system further simplifies transfer operations with automatic alerts, improving the efficiency and smoothness of port operations.

The sustainable approach helps reduce emissions and congestion, improving the competitiveness of the port and the quality of services offered, with a positive impact on the attractiveness of the service, increased port traffic and local economic growth.

Another key component of the system is the interface with customs offices, which allows them to monitor the status of transfers and access the accompanying documentation of goods in real time. Furthermore, the possible activation of tools such as the **Customs Free Zone (FTZ) and the S.U.DO.CO.** system at local level would allow the sharing of information with the customs offices involved, further improving the efficiency and transparency of operations, reducing waiting times at critical junctions and checkpoints, containing operating costs and decreasing emissions and traffic congestion.

The implementation of the ZLS not only optimises logistics efficiency, but also offers important benefits to businesses, **including tax incentives on investments, simplified administrative procedures and digitised customs procedures.**

The Simplified Logistics Zone (ZLS) in Liguria, whose first guidelines will be announced by the end of April, complies with the specific legal requirements and is expected to evolve rapidly.

On the occasion of the event '*ZES/ZLS: opportunities for enterprises*', held on March 25, 2025 in Genoa, firstly **Jacopo Riccardi, Head of Regione Liguria** and then **Giampaolo Botta, General Manager of SPEDIPORTO**, anticipated the start of a collaboration with the Customs Agency and Circle Group aimed at activating an experimental corridor to strengthen the connection between the port areas and the ZLSs, with benefits for the Genoese and regional context and for the entire Made in Italy industry.

On that occasion, **Emanuele Profice, head of the Genoa AdSP's European policies office**, highlighted how the ZLS fosters synergy between the port, the city, and the back port, driving demand for new shippers and investors in the port.

On 28th March in Confindustria and on 31 March at the Spediporto Assembly, a

number of further important and concrete innovations emerged.

Alessio Piana, Liguria Region, adds: ‘The Simplified Logistic Zone will be a very important economic acceleration tool for the companies insisting on our territory and the entire North-West. We are very pleased that, in the context of Raise, we have managed to intercept a project that aims to improve, through digitalisation, the flow of goods to and from our ports’.

‘The experimentation started by Circle represents an important result of the research, development and innovation activities of RAISE's Spoke 4, where technologies based on robotics and artificial intelligence applied to ports and, more generally, to the Blue Economy sectors are being developed; I am very satisfied that all the efforts made over the last 3 years can be repaid by valuable results and products,’ says **Davide Giglio**, Professor of Transport at the University of Genoa and Spoke 4 coordinator.

‘The adoption of this system represents an important step in which the efficient management of customs and logistics procedures plays a fundamental role in the development of an advanced logistics ecosystem, capable of attracting new investments and enhancing the territory's competitiveness,’ says **Luca Abatello**, CEO of Circle Group. ‘We are developing concrete cases in collaboration with RAISE, the Liguria Region, the Customs Agency and stakeholders in the perspective of progressively making available concrete tools for simplification and innovation. We will continue to engage in the development of federated solutions to improve interoperability between different systems, helping to create a more collaborative and synchronous working environment in the port logistics sector by pursuing the objectives of the ‘**Connect 4 Agile Growth**’ business plan.’

Concreteness and the supply of real tools are the guidelines of the whole path.

*Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the CIRCLE Group, the Group specialising in the analysis and development of products for the **innovation and digitalisation of the port and intermodal logistics sectors and in international consultancy on Green Deal and energy transition issues.***

The Group includes the software houses **Info.era**, **NEXT Freight**, **Cargo Start**, **eXyond S.r.l.**, **Circle Garage**, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, **NEXT Customs**, as well as the subsidiaries **ACCUDIRE**.

The main products are the different **Milos®** suites for various targets, the **Extended Port Community System**, the **MasterSPED®** and **Milos® Global Supply Chain Visibility** solutions for shipping, logistics, trade and industry, respectively, as well as **StarTracking®**, an airport-to-airport tracking solution. Completing the Supply Chain offering are '**Federative Services**', offered in cloud mode, which can make customers' migration to a digital business model more efficient.

In the Circle Group's sphere of innovation activities, **Milos® Intelligence** offers a series of advanced solutions that exploit AI technologies for optimisation, simulation and the Digital Twin to support the transformation of decision-making processes by promoting the digitalisation of systems.

Through **Magellan Circle** and **Magellan Circle Italy**, the Group operates in the field of advocacy at European institutions, working alongside public bodies and companies, identifying their positioning at European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

With the acquisition of **Cargo Start**, a company specialised in the development and sale of innovative technological products and services for air cargo, Circle has also strengthened its offer in a rapidly expanding and strategic segment with respect to the **Connect 4 Agile Growth** industrial plan.

Through its subsidiary **eXyond** (92%), is active in offering advanced Gate Automation solutions for port and intermodal nodes, in advanced traffic monitoring and management services on the Italian road and motorway network (**Infomobility**), and in the provision of telematic services (**Truck**), based on proprietary technology platforms, to companies operating in the logistics, transport and insurance sectors.

Circle also owns 21% of the share capital of **ACCUDIRE**, an innovative startup from Verona that provides a **Collaborative Digital Platform** capable of helping players along the global supply chain in the exchange of information and the management of document flows, starting with the **e-CMR** (or electronic waybill) and **e-DDT**.

Finally, through **NEXT Customs**, active in customs optimisation digital services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, Circle has entered a strongly strategic sphere for the evolution of the **Connect 4 Agile Growth** path.

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: **CIRC**; ISIN code ordinary shares: **IT.0005344996**).

Per ulteriori informazioni

Circle S.p.A.

Registered office Via Giovanni Battista Pergolesi 26, 20124 Milano



RAISE

*Operational headquarters Piazza Borgo Pila 40 (Torre A interno 46), 16129 Genova
Investor Relations*

Mail: ir@circletouch.eu | Mobile: +39 348 3067877

*Media Relations: **Image Building***

Via Privata Maria Teresa, 11 20123 – Milano

Email: circle@imagebuilding.it | Phone: +39 02 89011300

*Euronext Growth Advisor: **Integrae SIM S.p.A.***

Piazza Castello 24, 20121 Milano

Email: info@integraesim.it | Phone: 02.80.50.61.60