



PRESS RELEASE

Circle Group participates as speaker in Webinar on Financing and Digital Innovation in the Logistics Sector on 10 March 2025

Milan, March 11, 2025

Circle S.p.A. (“**CIRCLE**” or the “**Company**”) - an Innovative SME listed on the Euronext Growth Milan market, heading the Group specialized in the process analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics – and **Assologistica** - the national association of logistics companies - announce their participation as speakers in the Webinar entitled ‘**Approaching the LogIN Business: the PNRR and the digitisation of logistics flows**’ on March 10, 2025.

The online event, organised on Zoom platform featuring **Luca Abatello**, CEO of Circle Group, and **Umberto Ruggerone**, President of Assologistica, as speakers, was a success. The webinar offered an important opportunity to learn more about the types of projects that can be financed and how to access funds, based on the information available on the date of the meeting.

Special attention was paid to the digital tools **e-CMR**, **eFTI** and **interoperability platforms**, key elements for the implementation of the systems required by the call. The experts illustrated the concrete benefits for companies in the sector, highlighting how these technologies can foster efficiency and competitiveness.

During the webinar, opportunities for collaboration between companies and the most effective strategies for optimising the use of available resources were also analysed, with the aim of supporting growth and innovation in the logistics sector.

Luca Abatello, **CEO of Circle Group**, commented: ‘Taking part in the Webinar together with our partner Assologistica was a unique and highly strategic opportunity to delve into crucial topics such as e-CMR and e-FTI, innovative and indispensable tools to effectively respond to the future demands of the call and to foster the evolution of the logistics sector. In line with the ‘**Connect 4 Agile Growth**’ plan, Circle Group confirms itself as a key player in the process of digitalisation and innovation of logistics flows, supporting companies in the adoption of cutting-edge solutions that improve the interoperability, efficiency and sustainability of operations.’



Umberto Ruggerone, **President of Assologistica**, added: 'As Assologistica, we are following this development process very closely and have constantly monitored the process leading up to the call for tenders. We are in fact convinced that, as always, only with the direct involvement of logistics operators it will be possible to pursue the project's objectives.'

Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the [CIRCLE Group](#), the Group specialising in the analysis and development of products for the **innovation and digitalisation of the port and intermodal logistics sectors and in the international consultancy on topics concerning the Green Deal and energy transition.**

In addition to Circle, the Group includes the software houses **Info.era**, **NEXT Freight** (formerly 'Adele Project') and **Cargo Start**, acquired at the end of 2017, July 2019 and December 2022 respectively, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, **NEXT Customs**, as well as the subsidiary **ACCUDIRE**.

The synergies between the individual components of the CIRCLE Group have made it possible to expand the portfolio of solutions offered in the areas of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen the software products: **Milos®** - a suite aimed at all players in intermodal logistics such as inland terminals, port terminals, ports, MTOs and maritime agencies -, the Extended Port Community System, the **Master SPED®** and **Milos® Global Supply Chain Visibility** solutions, dedicated respectively to freight forwarding and logistics and to trade and industry, as well as **Star Tracking®**, an airport-to-airport tracking solution.

To complete the offer in the Supply Chain area, the so-called '**Federative Services**' are able to make the migration of customers towards a digital business model more efficient and offered in cloud mode.

Through **Magellan Circle** (with offices in Porto and Brussels) and **Magellan Circle Italy**, Circle operates in the field of advocacy at European Institutions, supporting Public Bodies and Companies by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**EU Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

The acquisition of the 51% of shares of **Cargo Start** in December 2022, a company specialising in the development and sale of innovative technological products and services for air cargo, allowed Circle to strengthen its offering in a rapidly expanding segment that is strategic to the **Connect 4 Agile Growth** industrial path.

Circle owns 92% of **eXyond**, formerly Log@Sea business network, active in offering advanced **Gate Automation** solutions aimed at port and intermodal nodes. On December 27th, 2024, **eXyond** acquired the business unit owned by Telepass Innova S.p.A. (a subsidiary of Telepass S.p.A.). The Business Unit includes the **Infomobility Line of Business** (resulting from the merger by incorporation of the company InfoBlu S.p.A. into Telepass Innova) active in advanced traffic monitoring and management services on the Italian road and motorway network, and the **Telematics Line of Business** (resulting from the merger by incorporation of the company KMaster S.r.l. into Telepass Innova) active in the provision of telematics services, based on proprietary technology platforms, to companies operating in the logistics, transport and insurance sectors. Circle subscribed to a capital increase equal to 21% of the share capital of ACCUDIRE, an Innovative Startup from Veneto that provides a **Collaborative Digital Platform** capable of helping players along global Supply



*Chains in the exchange of information and in the management of document flows accompanying goods shipments, starting first and foremost with the **e-CMR** (or electronic waybill, part of an international standard and transposition law just approved by the Italian Parliament).*

*Finally, in February 2024 Circle established **NEXT Customs**, dedicated to digital customs optimisation services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, a highly strategic area for the evolution of the **Connect 4 Agile Growth path**.*

***Circle S.p.A. has been listed on the Euronext Growth Milan** market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).*

For further information

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