



PRESS RELEASE

CIRCLE Group announces its participation to RAISE Village, the Festival of Science

Milan, October 24, 2024

Circle S.p.A. (“**CIRCLE**” or the “**Company**”) - an Innovative SME listed on the Euronext Growth Milan market, heading the Group specialized in the process analysis and the development of solutions for the digitalization of the port and intermodal logistics sectors, as well as in the international consultancy on Green Deal and energy transition topics - announces its participation to RAISE Village, during the Festival of Science in Genoa on October 30th, where at 6 p.m. Circle will give a speech presenting the results obtained and the work in progress. Circle Group will also be present for the entire event in the area dedicated to Spoke 4 - Smart and Sustainable Ports, as a partner, within the broader project RAISE' (Robotics and AI for Socio-economic Empowerment) realised in the framework of the National Recovery and Resilience Plan, Mission 4 funded by the European Union.

Circle has always been active in the development of projects for the digitalisation of Italian logistics, boasting among its customers the main port areas in our country; the RAISE Village event represents an opportunity to tell more about the technologies developed for the realisation of these projects, to show the scientific value of these solutions and the contribution in terms of organisational and economic efficiency generated in the ecosystem. The narrative will be developed along the two main lines of Circle's activity, related in particular to the handling of goods by train and truck.

As regards road transport, emphasis will be placed on the use of artificial intelligence and optimisation techniques aimed at predicting and supporting the efficient management of incoming and outgoing flows in a port context, illustrating the use of blockchain-based electronic waybills (e-CMR) and showing how monitoring and support for operations planning can be carried out using simulation and digital twin techniques.

Concerning rail transport, optimisation and simulation techniques will be illustrated to support multimodal transport planning, flow management within the port area and the main operations of the rail cycle within a maritime terminal.

In particular, as an example, one of Circle Group's important long-term collaborations will also be represented: the partnership with **OPTIMEasy**, a university spin-off that deals with the study, development, production and commercialisation of methods, models and solution approaches typical of operations research aimed at optimising decision-making and



operational processes and their integration with innovative Artificial Intelligence technologies. 'This partnership is enabling OPTIMEasy to successfully support Circle in the development of innovative technologies applied to the transport and logistics context,' says Veronica Asta, **co-founder of OPTIMEasy**.

Luca Abatello, **President and CEO of Circle Group**, commented: 'The technologies developed within RAISE were created with the aim of contributing to greater efficiency and automation of logistics operations, particularly in the port world, in line with the Connect 4 Agile Growth plan. We are excited to join the event and for the opportunity to present our newly developed projects that offer this kind of innovative contribution, with both management and distribution optimisation and efficiency-enhancing technologies such as the one developed with OPTIMEasy. This is, without a doubt, an important opportunity to share our objectives and values with which we make our innovative contribution in such a dynamic and challenging sector as logistics'.

RAISE (raiseliguria.it) aims to develop and commercialise technological solutions based on robotic systems and artificial intelligence that meet the real production and social needs of the Ligurian territory. The project aims to enhance and boost research and development in these technologies for various areas of interest, including healthcare, environmental sustainability, smart ports and accessible and inclusive smart cities. RAISE's approach focuses on the needs of people and the region by facilitating the transfer of innovative technologies from research to market, providing resources, knowledge and support to generate sustainable, inclusive and resilient innovation. Furthermore, the project aims to create a highly attractive ecosystem for companies, investors and researchers, both nationally and internationally.

This press release is available in the Investor Relations section of the website www.circlegroup.eu and at www.1info.it.

*Founded in Genoa in 2012, **Circle S.p.A.** is the Innovative SME at the head of the **CIRCLE Group**, the Group specialising in the analysis and development of products for the **innovation and digitalisation of the port and intermodal logistics sectors and in the international consultancy on topics concerning the Green Deal and energy transition.***

*In addition to Circle, the Group includes the software houses **Info.era**, **NEXT Freight** (formerly 'Adele Project') and **Cargo Start**, acquired at the end of 2017, July 2019 and December 2022 respectively, the consulting companies **Magellan Circle** and **Magellan Circle Italy**, the **NewCo NEXT Customs**, as well as the subsidiary **ACCUDIRE**.*



The synergies between the individual components of the CIRCLE Group have made it possible to expand the portfolio of solutions offered in the areas of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen the software products: **Milos®** - a suite aimed at all players in intermodal logistics such as inland terminals, port terminals, ports, MTOs and maritime agencies -, the Extended Port Community System, the **Master SPED®** and **Milos® Global Supply Chain Visibility** solutions, dedicated respectively to freight forwarding and logistics and to trade and industry, as well as **Star Tracking®**, an airport-to-airport tracking solution.

To complete the offer in the Supply Chain area, the so-called '**Federative Services**' able to make the migration of customers towards a digital business model more efficient and offered in cloud mode.

Through **Magellan Circle** (with offices in Porto and Brussels) and **Magellan Circle Italy**, Circle operates in the field of advocacy at European Institutions, supporting Public Bodies and Companies by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**Eu Funding Accelerator**), with a vertical focus on Green Deal and energy transition issues.

The acquisition of the 51% of shares of **Cargo Start** in December 2022, a company specialising in the development and sale of innovative technological products and services for air cargo, allowed Circle to strengthen its offering in a rapidly expanding segment that is strategic to the **Connect 4 Agile Growth** industrial path.

Circle leads the **Log@Sea** business network, which is instrumental in enhancing the offer of advanced **Gate Automation** solutions aimed at port and intermodal nodes.

In December 2023, Circle subscribed to a capital increase equal to 20% of the share capital of ACCUDIRE, an Innovative Startup from Veneto that provides a **Collaborative Digital Platform** capable of helping players along global Supply Chains in the exchange of information and in the management of document flows accompanying goods shipments, starting first and foremost with the **e-CMR** (or electronic waybill, part of an international standard and transposition law just approved by the Italian Parliament).

Finally, in February 2024 Circle established the NewCo **NEXT Customs**, dedicated to digital customs optimisation services and functional to the continuation of initiatives aimed at the harmonisation of customs processes, a highly strategic area for the evolution of the **Connect 4 Agile Growth** path.

Circle S.p.A. has been listed on the Euronext Growth Milan market of Borsa Italiana since October 26, 2018 (alphanumeric code: CIRC; ISIN code ordinary shares: IT. 0005344996).

For further information

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