



## PRESS RELEASE

**CIRCLE: leading the Consortium that will support the European Union in Maritime Spatial Planning (MSP)**

Led by CIRCLE with ADS Insight and ISL - Institut für Seeverkehrswirtschaft und Logistik as partners, the Consortium will receive approximately €385,000 for 24 months (of which around €138,000 will go to CIRCLE), with the possibility of extension up to 48 months and a maximum value of €773,800 (of which around €277,000 will go to CIRCLE)

*Milan, 9<sup>th</sup> January 2024*

[CIRCLE S.p.A.](#) ("**CIRCLE**" or "*the Company*") - innovative SME heading the homonymous Group specialized in the analysis and development of innovative digitization solutions for port and intermodal logistics and in international consultancy with focus on Green Deal and energy transition, listed on the Euronext Growth Milan market organized and managed by Borsa Italiana - will support the European Union in Maritime Spatial Planning (MSP), replacing the Motorways of the Sea (MoS).

**CIRCLE**, specifically, **will lead a highly qualified Consortium** that includes the Belgian consulting company **ADS Insight** and the German Institute **ISL - Institut für Seeverkehrswirtschaft und Logistik**. With a strong background in the transportation sector, this working group has been supporting the Motorways of the Sea (MoS) Coordinator since 2016 and has contributed to the development of the initial four versions of the MoS Detailed Implementation Plan (DIP) in 2016, 2018, 2020, and 2022, along with their associated studies.

Based on the work carried out in the previous phases of the study for the Motorways of the Sea Coordinator, CIRCLE will further develop knowledge about Maritime Space, assess its implementation, involve experts, and organize working groups and Forums.

This significant contract has an approximate value of **€385,000 for 24 months (of which around €138,000 is attributed to CIRCLE), with the possibility of extension up to 48 months and a maximum value of €773,800 (of which around €277,000 is attributed to CIRCLE)**. This contract enters into force on 01/03/2024 if the revised Regulation on the Union guidelines on the development of the trans-European transport network has been adopted, otherwise on the date of its adoption.



Alexio Picco, Managing Director of CIRCLE Group, states: “We are proud to continue this strategic work with the European Commission for the development of an innovative concept contained in the new TEN-T Regulation, the European Maritime Space”.

Maritime transport - especially short-sea shipping - plays a vital role in the movement of goods and people in Europe. The competitiveness Europe, with its extensive network of 328 maritime ports on the Trans-European Transport Network (TEN-T), relies on a functioning maritime sector. Moreover, maritime transport is a highly efficient mode and can contribute to the reduction of overall environmental and social costs related to the transport sector.

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This press release is available at [www.circlegroup.eu](http://www.circlegroup.eu) in the Investor Relations section and [www.1info.it](http://www.1info.it).

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Established in Genoa in 2012, **Circle S.p.A.** is the Innovative SME heading **CIRCLE Group**, specialized in the analysis and development of innovation and digitalization solutions for the port and intermodal logistics sectors and in international consultancy with a focus on the Green Deal and energy transition topics.

Besides Circle, the Group comprises software houses **Info.era**, **Progetto Adele (now NEXT FREIGHT)** and **Cargo Start**, purchased respectively at the end of 2017, in July 2019 and December 2022, as well as consulting companies **Magellan Circle** and **Magellan Circle Italy**.

Synergies between each component within the Group have allowed it to expand the portfolio of solutions in the fields of IoT, optimization, Digital Twin, Big Data and Process Automation, and to strengthen its software products: **Milos®** – the suite for all players of intermodal logistics, such as inland terminals, port terminals, ports, MTOs and shipping agencies – the Port Community System **Sinfomar**, **Master SPED®** and **Master TRADE®** solutions – respectively dedicated to shipping and logistics and to commerce and industry, and **Star Tracking®** solution for airport-to-airport tracking.

Conceived to make migration of customers to a digital business model, **Federative services** provide in cloud and pay-per-use mode, more efficient, complete Circle’s services for the Supply Chain.

With **Magellan Circle** and **Magellan Circle Italy**, Circle supports Public Entities and Companies, by identifying their positioning at a European level (**Strategic Communication** and **Advocacy**) and funding opportunities (**EU Funding Accelerator**), with a strong verticalization on **Next Generation EU Recovery Fund**.

The purchase, in December 2022, of 51% of **Cargo Start**, innovative start-up specialized in the development



and sale of innovative technological products and services for air cargo, CIRCLE Group can strengthen its offer in a rapidly expanding and strategic segment for **Connect 4 Agile Growth** roadmap.

Finally, Circle signed in December 2023 an agreement for the acquisition of 20% of the share capital of [ACCUDIRE](#), Innovative Venetian startup providing a **Collaborative Digital Platform** which helps various players of the global Supply Chain manage the document flows accompanying the shipments of goods, starting from the **e-CMR**.

Circle leads the network of enterprises [Log@Sea](#), enhancing its evolved solutions for the Gate Automation of ports and intermodal hubs.

**Circle S.p.A.** is listed on the **Euronext Growth Milan** market of Borsa Italiana since 26 October 2018 (alphanumeric code: CIRC; ISIN ordinary shares code: IT. 0005344996).

**For more information**

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