



PRESS RELEASE

CIRCLE Group: winning Bidder in EMSA's Tender for Maritime Single Window Feasibility Study

CIRCLE, which has adjudicated an amount of approximately € 144,000, will lead in alliance with Open Plan Consulting, a consortium of top maritime experts in the maritime sector towards a seamless and connected future.

Milan, October 5th, 2023

[CIRCLE Group](#) ("CIRCLE") - Group specialized in the analysis and development of innovative digitization solutions for port and intermodal logistics and in international consultancy with focus on *Green Deal* and energy transition headed by **CIRCLE S.p.A.**, innovative SME **listed on the Euronext Growth Milan** market organized and managed by Borsa Italiana - has secured the victory in the tender issued by the **European Maritime Safety Agency ("EMSA")** to evaluate the feasibility of developing a **Maritime National Single Window ("MNSW")** for a group of beneficiaries within the context of European neighboring countries (Algeria, Egypt, Israel, Jordan, Lebanon, Libya, Morocco, Palestine, and Tunisia, Georgia, Moldova, Turkey, and Ukraine).

The contract **has been awarded at a price of € 144,000.**

The inclusion of this groundbreaking feasibility study in EMSA's portfolio of activities is set to support ship reporting procedures and requirements for European neighboring countries. The envisioned maritime single window environment holds the potential to bring about significant advantages, including streamlined information flows, automated verification and analysis of exchanged information, optimized data processing routines, and seamless data submissions throughout various stages of global supply chain trade and transport.

Thanks to its expertise and vast experience in maritime and IT fields, CIRCLE will lead in alliance with **Open Plan Consulting** a consortium of top maritime experts in the maritime sector bringing several assets:

- a strong track record of successfully executing Reporting Formalities projects at both the EU and international levels, such as the Anna project and DG MOVE tenders, as well as initiatives in Africa, Indian Ocean, and Pakistan
- comprehensive knowledge of existing systems in use, encompassing maritime single windows, port community systems, trade single windows, customs single windows, and global supply chain visibility systems



- a combination of IT design, delivery, and operations expertise, particularly in Port Community Systems, coupled with a distinguished international consultancy background in IT for maritime, port, and logistics, including policy aspects, offering support to the EU Coordinator on *Motorways of the Sea*
- extensive involvement in data mapping exercises for IT projects in the maritime, port, and logistics sectors, working on projects like Directive 65, EMSWe, TAF-TSI, and eFTI
- a pool of top-level experts, covering all the essential requirements specified in the tender
- a far-reaching network of contacts in several non-EU countries, promising increased global cooperation and collaboration.

Alexio Picco, Managing Director at CIRCLE Group, stated: "We are honored and excited to be selected as the winner of EMSA's tender for the Maritime Single Window feasibility study. Our combined strengths, diverse expertise, and unparalleled dedication to excellence position us perfectly to drive the implementation of an innovative and efficient maritime single window environment in neighboring Countries. We are eager to commence this transformative project and contribute to enhancing efficiency, coordination, and effectiveness in ship reporting and port operations".

This press release is available at www.circlegroup.eu in the Investor Relations section and www.1info.it.

CIRCLE Group is the Group specialized in the analysis and development of **innovation and digitalization solutions for the port and intermodal logistics sectors** and in **international consultancy with a focus on the Green Deal and energy transition topics** headed by **Circle S.p.A.**, Innovative SME listed on the Euronext Growth Milan market of Borsa Italiana since October 26th, 2018 (alphanumeric code: CIRC; ISIN code for ordinary shares: IT. 0005344996).

Besides Circle, the Group comprises software houses **Info.era**, **Progetto Adele** and **Cargo Start**, purchased respectively at the end of 2017, in July 2019 and December 2022, as well as consulting companies **Circle Connecting EU** and **Magellan Circle**.



*Synergies between Circle, Info.era and Progetto Adele have allowed the Group to expand the portfolio of solutions it offers in the fields of IoT, optimization, Digital Twin, Big Data and Process Automation, and to strengthen its software products: **Milos®** – the suite for all players of intermodal logistics, such as inland terminals, port terminals, ports, MTOs and shipping agencies – the Port Community System **Sinfomar**, **Master SPED®** and **Master TRADE®** solutions – respectively dedicated to shipping and logistics and to commerce and industry, and **Star Tracking®**, solution for airport-to-airport tracking.*

*Conceived to make migration of customers to a digital business model, **Federative services** provide in cloud and pay-per-use mode, more efficient, complete Circle's services for the Supply Chain. With **Circle Connecting EU**, Circle supports Public Entities and Companies, by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**EU Funding Accelerator**).*

*Thanks to the joint venture agreement and purchase of **Magellan Circle**, a Portuguese entity delivering advocacy services to European Institutions, **Circle Connecting EU** offers further services at a European level regarding the Iberian Peninsula, having strengthened its presence in Brussels and having exploited the maximum advantages from opportunities linked to the **Next Generation EU Recovery Fund**.*

*Moreover, the recent purchase (December 2022) of 51% of **Cargo Start**, innovative start-up specialized in the development and sale of innovative technological products and services for air cargo, CIRCLE Group can strengthen its offer in a rapidly expanding and strategic segment for **2024 Connect 4 Agile Growth** roadmap.*

*Lastly, Circle leads the network of enterprises **Log@Sea**, enhancing its evolved solutions for the Gate Automation of ports and intermodal hubs.*

For more information

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