# MasterSPED PROGETTO adele

MasterSped®: a solution for Freight Forwarders, Customs Operators and Shippers





- Introduction to MasterSped®
- The updated release of MasterSped®: news & advantages
- MasterBl<sup>®</sup>
- Web app: POD
- Group Roadmap







Introduction to MasterSped®

# MasterSPED PROGETTO adele

# **MasterSped® - Covered areas**

# CHARPAN

**Rail**Tractions, Transport services,
Practices and Documents, etc..



**Customs**Customs Operations, Withdrawals and deliveries, Port transits import/export





Logistic Han Marchouseents
inquiries, Lot traceability, Transit
warehouse etc..



Road

Practices with charges, Management of container operating documents, Empty collection, etc..

**Finance**Costs and checking of liabilities, Deferred accounts, Statistics



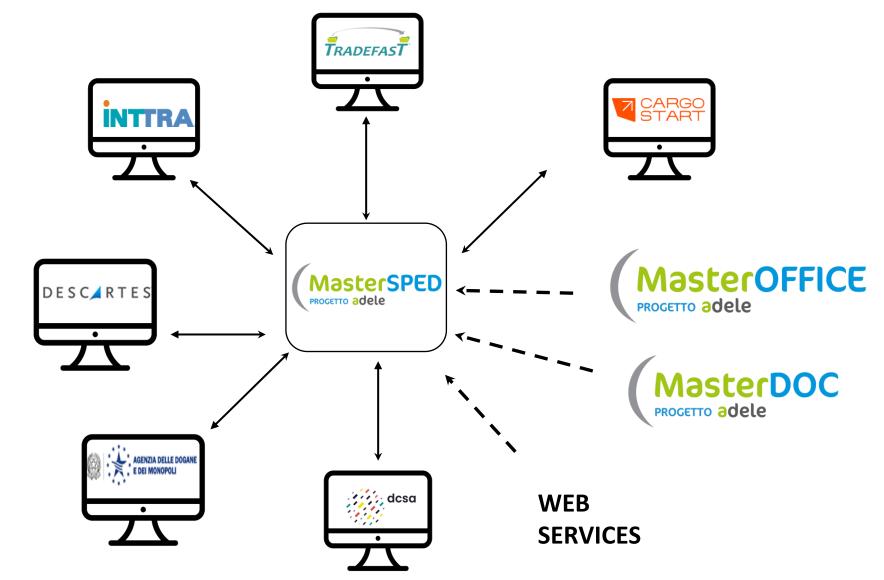
Export, Import

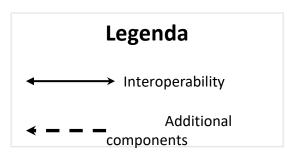
Air





## MasterSped®: interoperability & additional components







# MasterSPED PROGETTO adele



Port Community Systems



Third Party Logistics



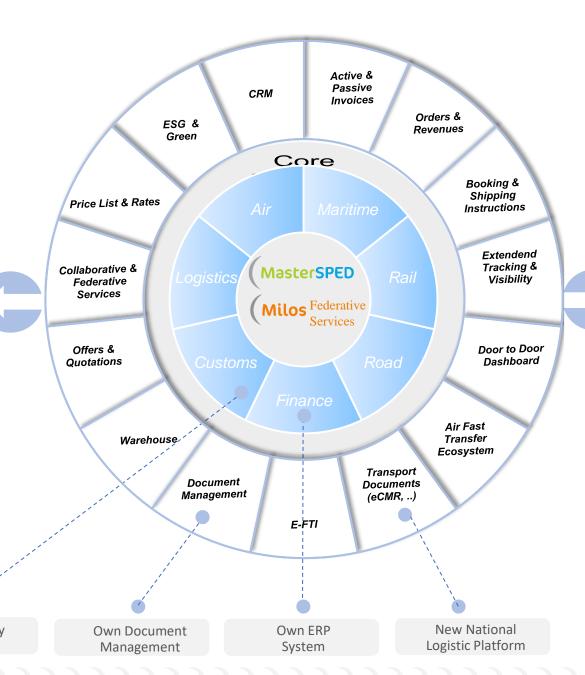
Air Cargo Community Systems



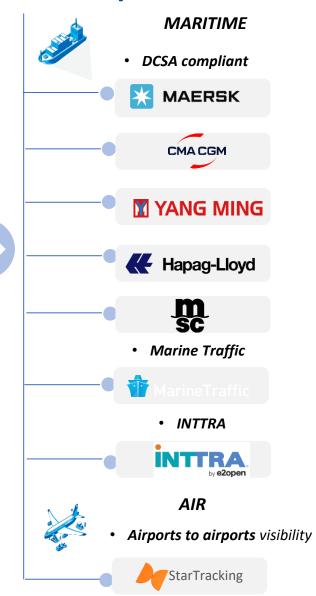
Inland & Port Nodes



Customs Agency Systems



#### MasterSped & GSCV





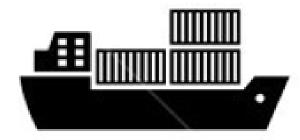


#### **Maritime**



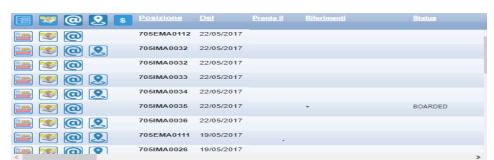
#### Export Mare

- √ Dasboard arrival / departure ships
- √ Companies and agents
- √ Placements / Practices
- **✓** Documents
- √ Groupage container
- ✓ Bills and senses
- √ Electronic transmission of insurance policies to companies
- √ Sea social account corresponding
- √ Sending polices to INTTRA



#### **Tracking on web**







#### Import mare

- √ Dasboard arrival / departure ships
- ✓ Placements / Practices
- **✓** Documents
- √ Groupage container
- ✓ Advances
- √ Sea social account corresponding

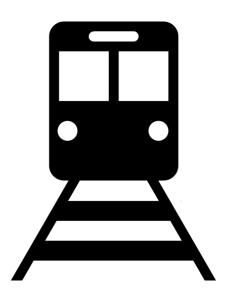




#### Rail

#### Functionalities

- **✓** Transport services
- **✓** Practices
- **✓** Documents
- √ Active pricing
- √ Passive pricing
- √ Tracking web



✓ Neutral, confidential and guaranteed use of commercial informations

#### Interoperability

- **✓** Port Community System
- **✓** Multimodal Transport Operator

✓ Customs evolutive procedures

✓ Rail Optimisation











#### Export Aereo

- **✓** Companies
- ✓ lata freight and net-net rate
- √ Stock AWB
- ✓ Practices , policies and documents
- √ Cass reports
- ✓ Profit share
- √ E- Freight IATA
- ✓ Tracking web





#### Import Aereo

- **✓** Pratices
- **✓** Documents
- **✓** Advances
- ✓ Profit share





## **Logistic Warehouse**

#### Third party deposit warehouse

- √ Contracts for stock, handling and processing
- √ National deposits
- √ Temporary custody customs deposits
- **✓** Long-term customs deposits
- √ Deposits type i.v.a
- √ Deposits type i.v.a
- ✓ Products, kits and packaging
- √ Handling, services and locations
- √ Documents / labels
- √ Costs and revenues on movements and disposal
- √ Immediate and periodic billing
- ✓ Radiofrequency



**Dedicated Dashboard** 

#### Portale Web









#### Road

#### Earth Tractions

- √ Transport services
- ✓ Predefined vehicles and loads
- ✓ Practices with borderau charges
- **✓** Documents
- √ Media management
- √ Definition of load
- √ Stocks by line, state, forwarding, destination, etc.
- ✓ Advances / Marks
- √ Account to demie
- Tracking web



#### Container traction

- ✓ Practices with charges
- √ Management of container operating documents
- √ Active pricing
- √ Passive pricing and proposal for small drivers
- √ Media management
- √ Definition of load
- √ Empty collection

#### Withdrawals and deliveries

- √ Collection and delivery orders
- √ Entry / exit to transit warehouse
- **✓** Documentation
- √ Service and tour planning



# MasterSPED PROGETTO adele

#### **Customs**

#### Customs Operations

- √ Import customs declarations
- **✓** Export customs declarations
- √ Simplified procedures and CAD
- **✓** Temporary
- **✓** Distinct
- **✓** Documents
- **✓** Intrastat
- **✓** EDI customs agency
- **✓** Revisions
- √ authorised warehousekeepers



- Port transits imp./exp.
- **√** Ships
- **✓** Positioning
- ✓ Practices and Bills
- **✓** Documents
- ✓ Taxes
- Deferred accounts
- √ Bill books
- ✓ Payments
- Aida Integration

Opzioni	P. Bolla	Data Bolla	Esito M	N. AIDA	Ragione Sociale Mittente/Destinatario	Posizione	Daz	IVA	FE	F	Bolla A7	Data Bolla A7	Differito	Regime	CIN	Singoli	Colli
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#### **Finance**

#### Administrative Management

- √ General accounting VAT
- **✓** Accounts Receivable
- **✓** Accounts payable
- **√** Withheld inps
- √ Withholding tax
- **✓** E-invoice
- √ Wallet effects, riba, outstanding
- **✓** Customer solicitations
- **✓** Creditor payments
- **✓** Advances
- **✓** Budget report
- ✓ Cash flows and flows with financial products
- **✓** Fixed assets
- ✓ Control m.o.l. of shipping & Management control
- √ Analytics for c.c.c. and competence
- **✓** Confidentiality functions











## **New release: MasterSped 10 First**

The new release has the goal of *improve*, *speed up*, *optimise* the performance of operating procedures, gathering the information related to the shipment in innovative and organized dashboards, in a quickly and easily way.

New features and programs are presented in the updated release.





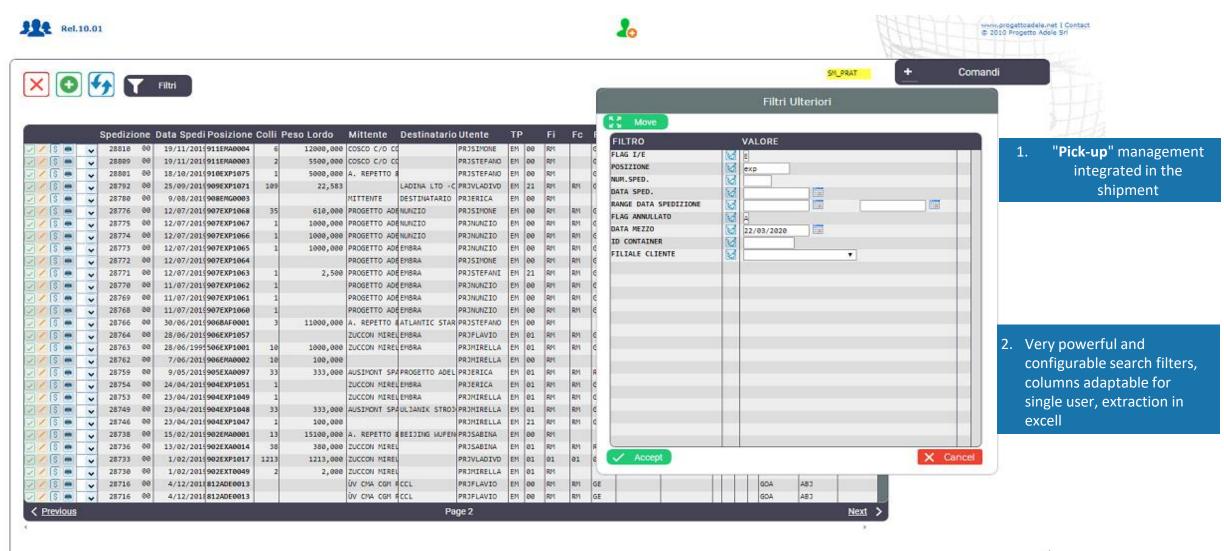








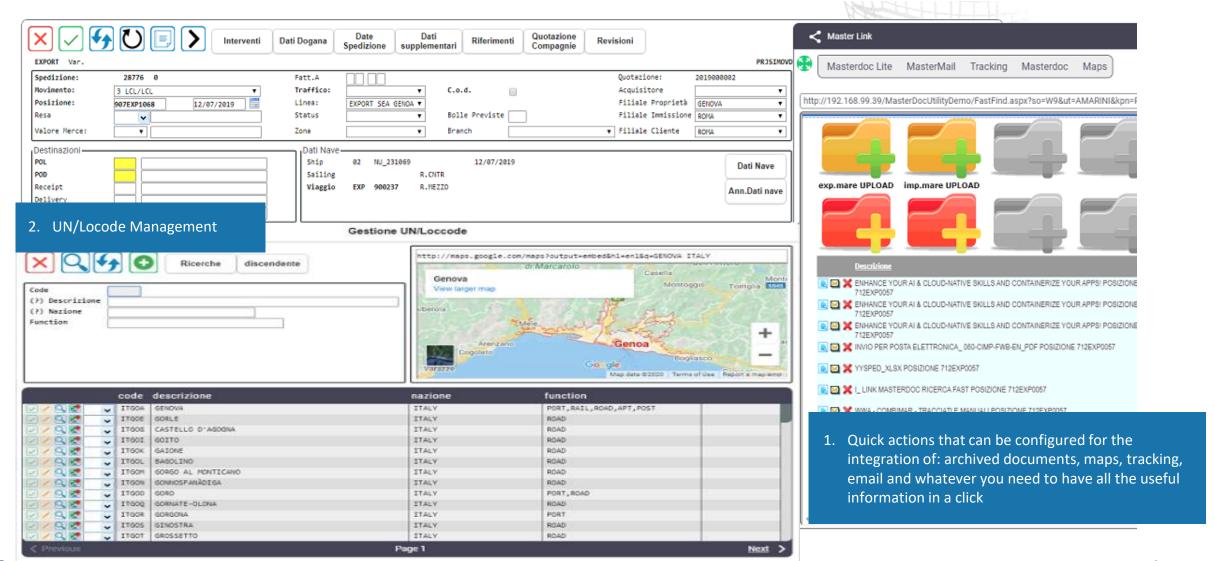
## New research and practices management (1/2)







## New research and practices management (2/2)







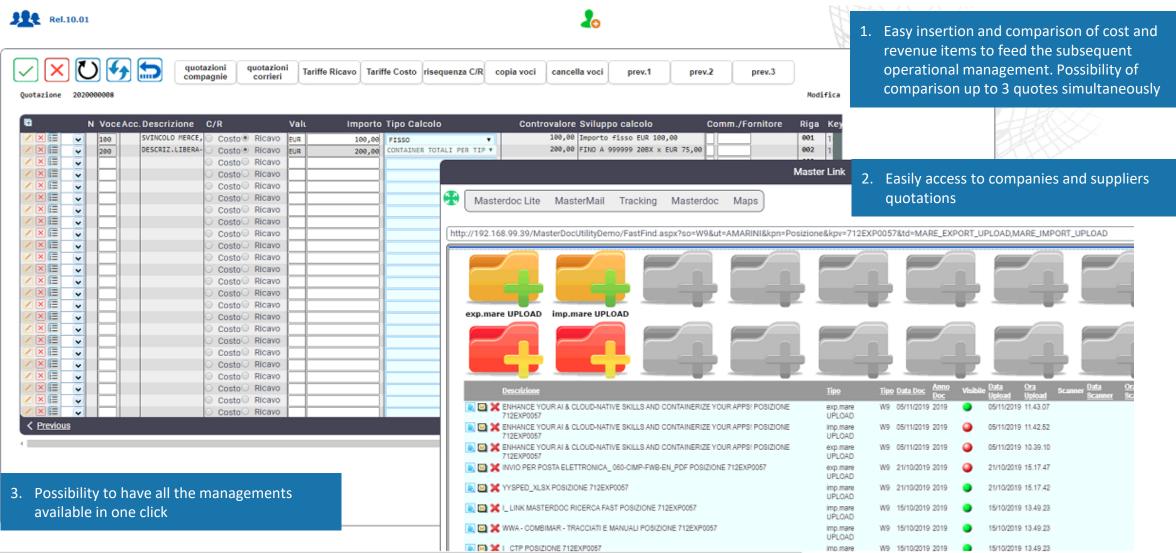
# Rates and quotations (1/2)

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## Rates and quotations (2/2)







#### **Customs**



DO\_GEST\_BO Comandi

Numero Bolla

Data Bolla

Numero AIDA

Posizione Data A7

Numero A7

Differito:

Ragione Sociale

Filtri





Rel.10.01







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EXPORT

Gestione bolle doganali

New very powerful and configurable search system, columns adaptable for single user, excel extraction

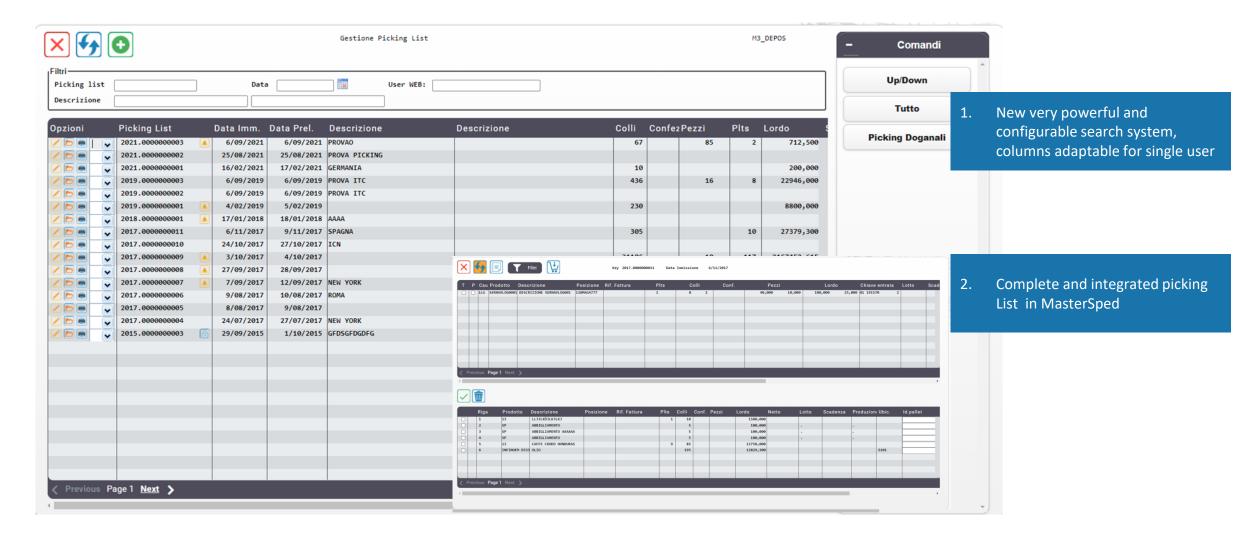
Complete and automatic sending and receiving of flows with Aida system. Integrated management support for control / error messages

Automatic finding of the **outcome** and visible tracking of the bill status (flushed, ok, stopped)





## **WMS & Picking**







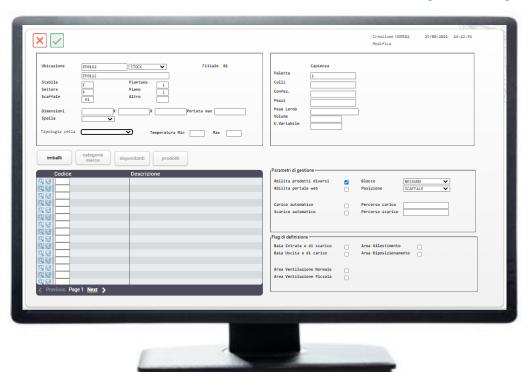
#### **Locations**

- Specifications
- Access to different products
- Inbound, outbound or always blocks
- Enabling visibility
- Loading and unloading route
- Constraints by depositor, goods category, packaging and product

#### Radiofrequency

- Input check
  - Product identification by barcode
  - Product/document correspondence check
  - Allocation
  - Allocation lots, loading units, etc. ...
  - Check mark with document detail entry

#### Warehouse – Locations & Radiofrequency

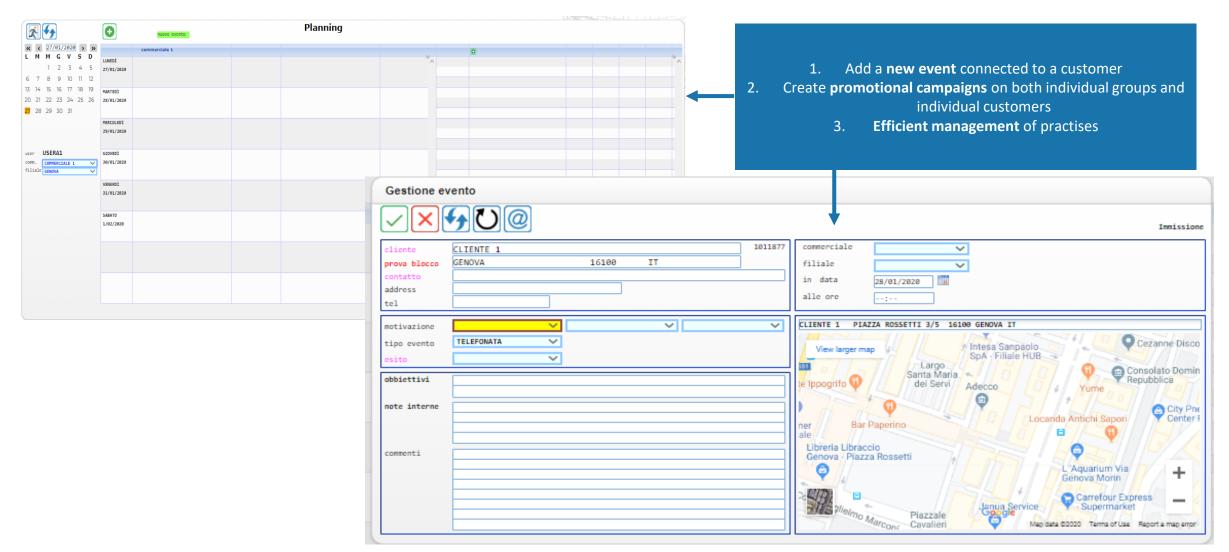


- Output check
  - Proposed withdrawal with sorting or random selection
  - Check product/document correspondence
  - Packaging





## **Customer Relationship Management (1/2)**

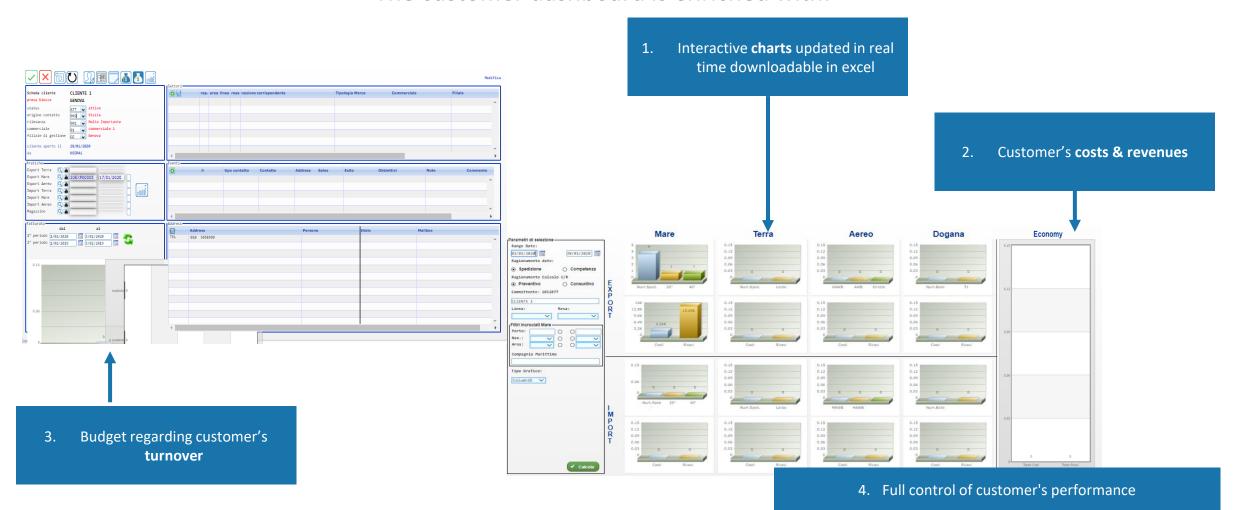






## **Customer Relationship Management (2/2)**

The customer dashboard is enriched with:













Master Bi is an innovative software developed by Progetto Adele, based on **Business Intelligence** technology.

Through specific connectors, MasterBI analyzes company data in a simple and immediate way, extracting information from the MasterSped® dashboard.

In this way you can ensure an in-depth analysis of your business!





# MasterBI: maps departure/arrival

Pagine

fatturato\*

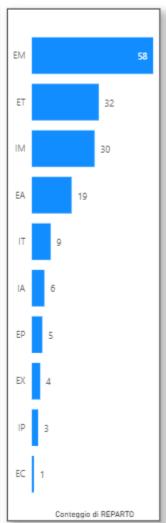
MARE/committente

TERRA/committente

AEREO/committente

Maps x Partenza

Maps x Arrivo

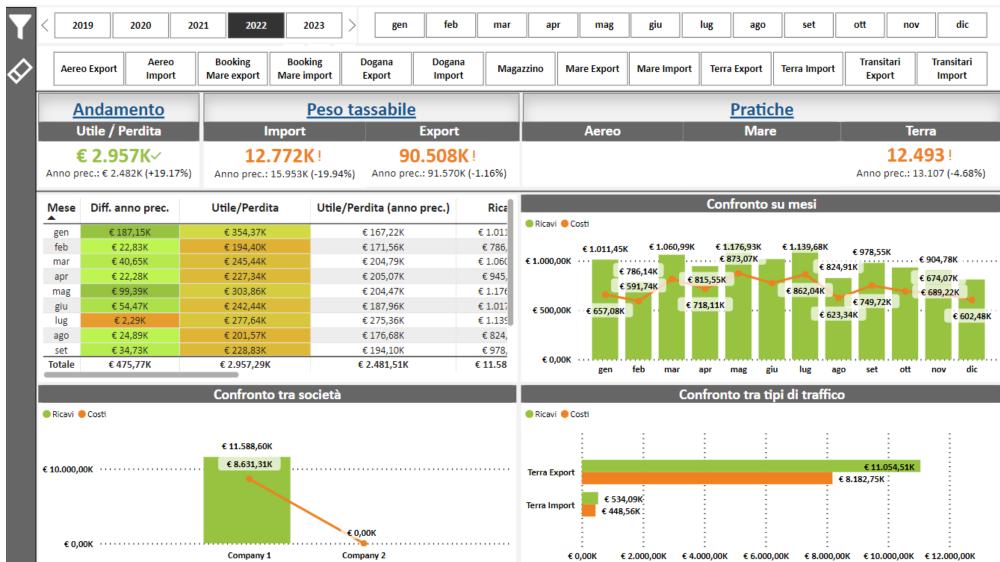








#### **MasterBI: operative**







#### **MasterBI: financial**







#### MasterBI: sales



#### Sales



#### Sales for region

Region	gennaio	febbraio	marzo	aprile	maggio	giugno	luglio	agosto	settembre	
	7.465,00 €	724,59€	36.271,00€	8.780,98€	28.707,30 €	25.106,06€	10.956,50€	19.593,73 €	4.692,90	
<b>⊞</b> Umbria	2.821,28€	17.545,24€	14.861,19€	34.116,93€	33.881,38€	21.817,36€	43.949,46 €	14.857,33 €	68.414,29	
					3.350,87 €			1.550,52 €		
	3.005,12 €	516,90€	2.298,03 €	65.207,28€	8.776,37 €	748,00€	709,80 €	20.202,39 €		
<b>⊞</b> Sicilia	37.542,15€	63.596,38€	60.585,34€	91.036,23€	112.783,23 €	133.431,95€	156.974,09€	51.617,42 €	147.284,74	
⊞ Sardegna				553,82€	2.280,57 €	624,56€	3.139,43 €	790,73 €		
⊕ Puglia	54.788,44 €	23.498,40€	63.982,74€	743,95€	28.855,09 €	146,40€	25.433,68€	27.795,92 €	360,00	
<b>B</b> Piemonte	11.279,60€	1.245,00€	48.355,22€	12.156,65€	12.599,00€	27.452,64€	4.603,15 €	1.197,00 €	12.643,67	
<b>⊞ Marche</b>								45.193,72 €		
Totale	1.108.982,31 €	1.329.123,86€	1.498.809,07€	2.294.706,99€	1.702.114,32 €	1.339.355,88 €	1.225.596,13€	1.987.089,30 €	7.602.362,82	







Web app POD



#### Proof of Delivery (POD): servizio e web APP

Certifica la consegna della tua merce in modo semplice e veloce!























La spedizione e il suo archivio con il documento firmato che certifica l'avvenuta consegna



Tracking web con lo stato di merce consegnata



Tramite foto e Web App

**Aggiornamenti real time** 



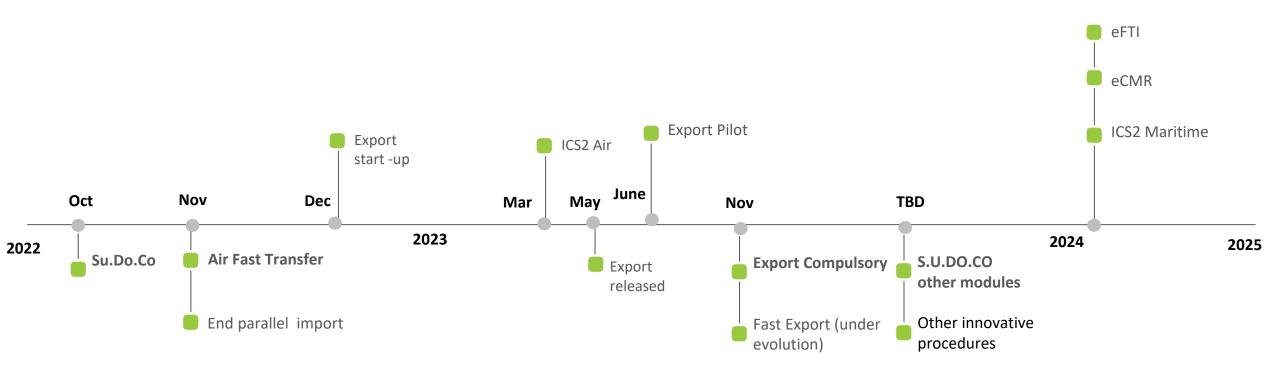




**Group Roadmap** 



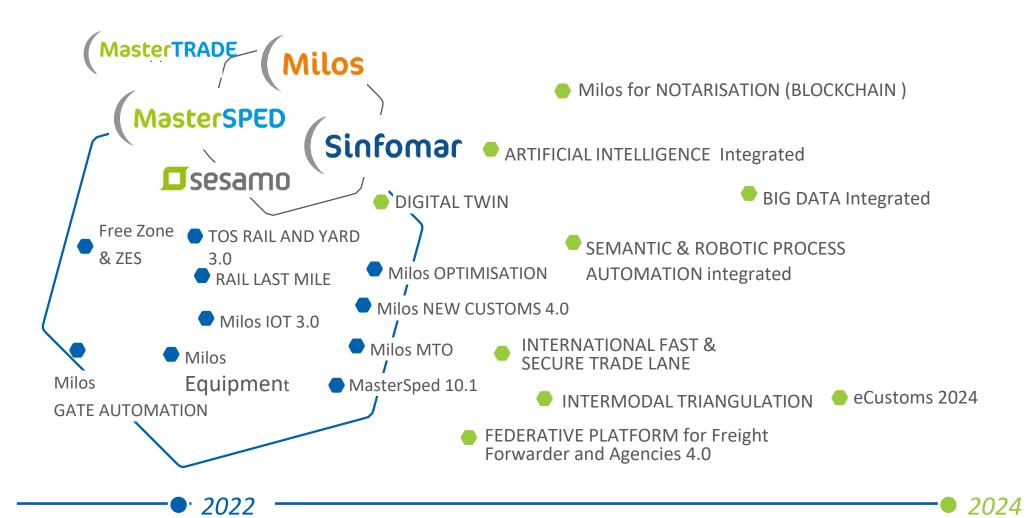
# MasterSPED 2023 (vs 2025) Roadmap delle soluzioni doganali Circle Group







### **Product evolution - roadmap 2024**







# Mappa contatti

Piazza Borgo Pila 40 (Torre A interno 46)

16129 GenoA - ITALIA

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circleportugal@circletouch.eu

turkey@circletouch.eu

turkey@circletouch.eu



# Thank you

**Notice** Team Commerciale



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im Circle



