



## PRESS RELEASE

**CIRCLE Group: Magellan Circle supports the North Adriatic Sea Port Authority for the strategic promotion of the project "Channeling the Green Deal for Venice"**

*Milan, June 29<sup>th</sup>, 2023*

[CIRCLE Group](#) ("CIRCLE") - a specialized Group in process analysis and development of solutions for digitalization in the port and intermodal logistics sector, as well as international consultancy on Green Deal and energy transition topics - is supporting through [Magellan Circle](#) the [North Adriatic Sea Port Authority](#) (Ports of Venice and Chioggia) in the promotion and dissemination of "[Channeling the Green Deal for Venice](#)".

Funded under the Connecting Europe Facility (CEF) program, Channeling the Green Deal for Venice project ("Channeling") takes a holistic approach to address the issue of limited nautical accessibility to the ports of Venice and Chioggia. It seeks **innovative solutions for sustainable navigation** while respecting the physical constraints and hydrodynamic balance of the Venetian lagoon and aims to **decarbonize transportation**.

Within the broader framework of promoting and disseminating the project's results, Magellan Circle will assist the North Adriatic Sea Port Authority in organizing three seminars. The first seminar, titled "*Development of the Padano-Veneto port and waterway system: a sustainable balance is already possible*," took place yesterday in **Brussels**.

As explained by **Alexio Picco, General Manager of CIRCLE Group and President of Magellan Circle**: "*By autumn, we will organize two more strategic communication events targeting relevant stakeholders. This collaboration with the North Adriatic Sea Port Authority further confirms the growth of Magellan Circle in the field of Strategic Communication & Advocacy services, which have seen growth both in European projects and in supporting private and public operators in the ports and transportation sector*".

*Channeling* has been awarded by the European Commission for its extremely innovative approach proposed in the study. It enables an **increase in the capacity of the Malamocco-Marghera Channel**, thereby enhancing the competitiveness of the Port while ensuring the **sustainability of navigation** in the main channel and its surrounding areas.



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**CIRCLE Group** is the Group specialized in the analysis and development of **innovation and digitalization solutions for the port and intermodal logistics sectors** and in **international consultancy with a focus on the Green Deal and energy transition topics** headed by **Circle S.p.A.**, Innovative SME listed on the **Euronext Growth Milan market of Borsa Italiana** since October 26<sup>th</sup>, 2018 (alphanumeric code: CIRC; ISIN code for ordinary shares: IT. 0005344996).

Besides Circle, the Group comprises software houses **Info.era**, **Progetto Adele** and **Cargo Start**, purchased respectively at the end of 2017, in July 2019 and December 2022, as well as consulting companies **Circle Connecting EU** and **Magellan Circle**.

Synergies between Circle, Info.era and Progetto Adele have allowed the Group to expand the portfolio of solutions it offers in the fields of IoT, optimization, Digital Twin, Big Data and Process Automation, and to strengthen its software products: **Milos®** – the suite for all players of intermodal logistics, such as inland terminals, port terminals, ports, MTOs and shipping agencies – the Port Community System **Sinfomar**, **Master SPED®** and **Master TRADE®** solutions – respectively dedicated to shipping and logistics and to commerce and industry, and **Star Tracking®**, solution for airport-to-airport tracking.

Conceived to make migration of customers to a digital business model, **Federative services** provide in cloud and pay-per-use mode, more efficient, complete Circle's services for the Supply Chain. With **Circle Connecting EU**, Circle supports Public Entities and Companies, by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**EU Funding Accelerator**).

Thanks to the joint venture agreement and purchase of **Magellan Circle**, a Portuguese entity delivering advocacy services to European Institutions, **Circle Connecting EU** offers further services at a European level regarding the Iberian Peninsula, having strengthened its presence in Brussels and having exploited the maximum advantages from opportunities linked to the **Next Generation EU Recovery Fund**.

Moreover, the recent purchase (December 2022) of 51% of **Cargo Start**, innovative start-up specialized in the development and sale of innovative technological products and services for air cargo, CIRCLE Group can strengthen its offer in a rapidly expanding and strategic segment for **2024 Connect 4 Agile Growth** roadmap.

Lastly, Circle leads the network of enterprises **Log@Sea**, enhancing its evolved solutions for the Gate Automation of ports and intermodal hubs.

#### For more information

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