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***MasterSped®:  
a solution for Freight  
Forwarders, Customs  
Operators and Shippers***

2023

- Introduction to MasterSped®
- The updated release of MasterSped®: news & advantages
- MasterBI ®
- Web app: POD
- Group Roadmap



# Introduction to MasterSped<sup>®</sup>



# MasterSped® - Covered areas



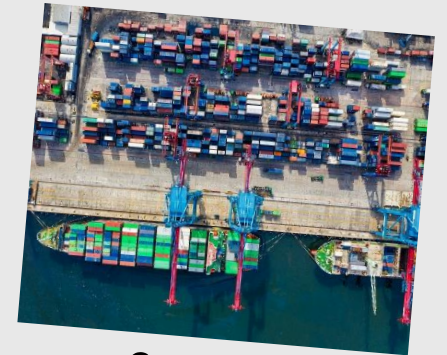
**Maritime**  
Export, Import



**Rail**  
Tractions, Transport services,  
Practices and Documents, etc..



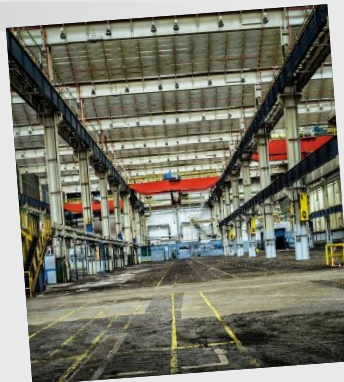
**Road**  
Practices with charges, Management of  
container operating documents,  
Empty collection, etc..



**Customs**  
Customs Operations, Withdrawals and  
deliveries, Port transits import/export



**Air**  
Export, Import

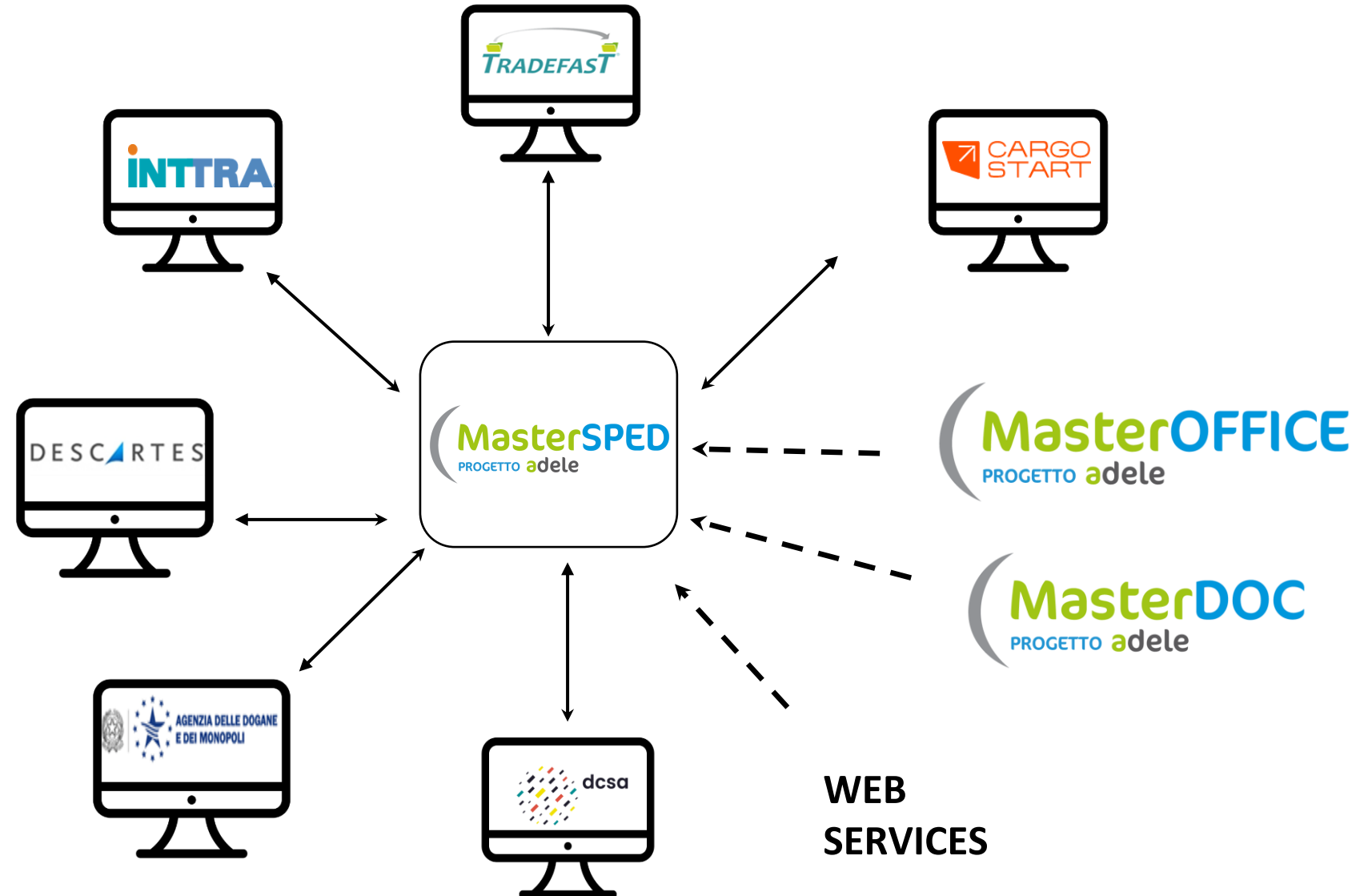


**Logistic - Warehouse**  
Handling, Stock, Documents  
inquiries, Lot traceability, Transit  
warehouse etc..



**Finance**  
Costs and checking of liabilities, Deferred  
accounts, Statistics

# MasterSped®: interoperability & additional components

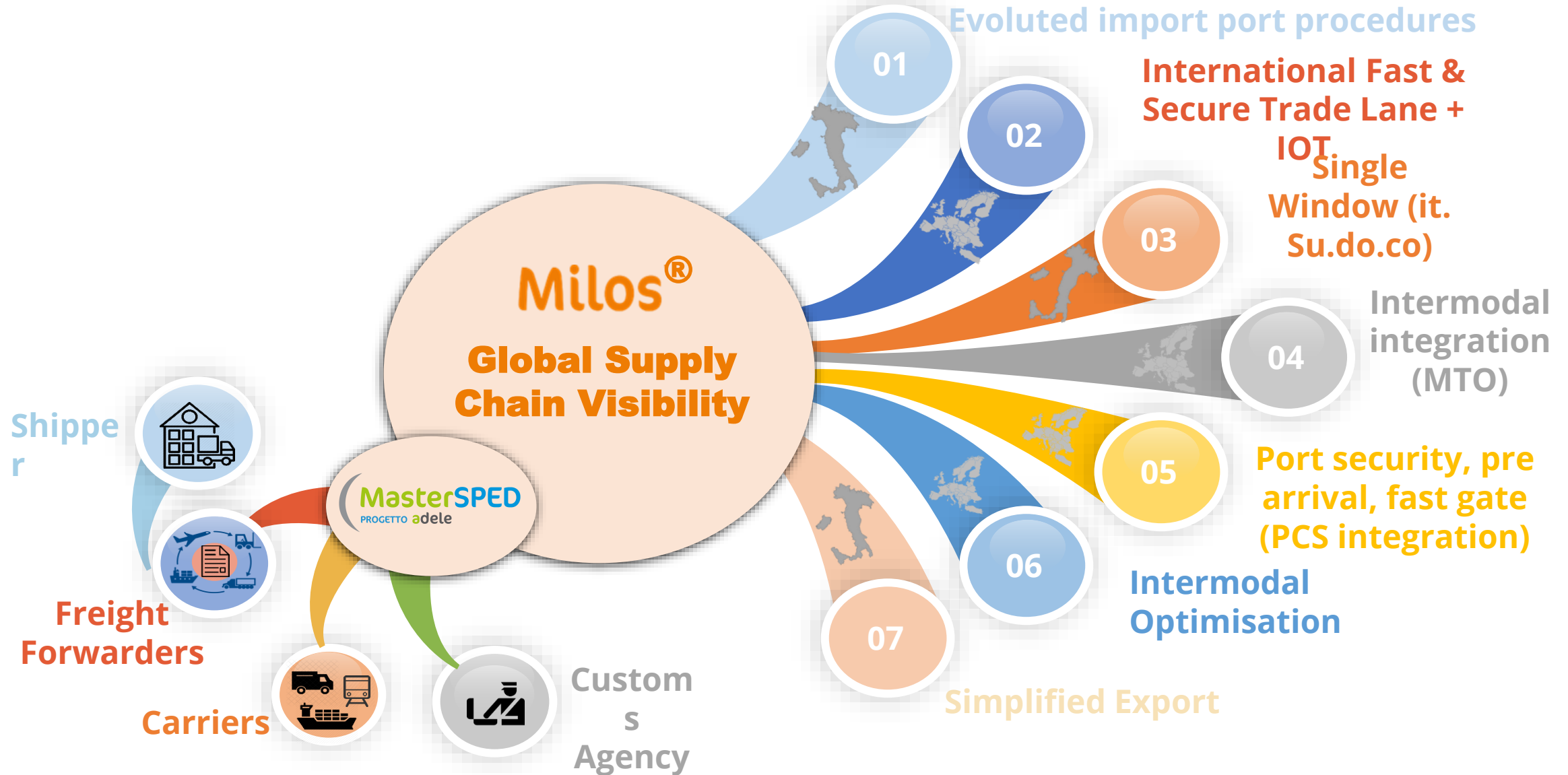


## Legenda

↔ Interoperability

⇄ Additional components

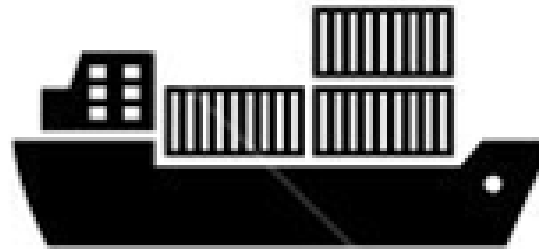
# MasterSped®: integration with Global Supply Chain Visibility





### • Export Mare

- ✓ Dashboard arrival / departure ships
- ✓ Companies and agents
- ✓ Placements / Practices
- ✓ Documents
- ✓ Groupage container
- ✓ Bills and senses
- ✓ Electronic transmission of insurance policies to companies
- ✓ Sea social account corresponding
- ✓ Sending polices to INTTRA



Tracking on web



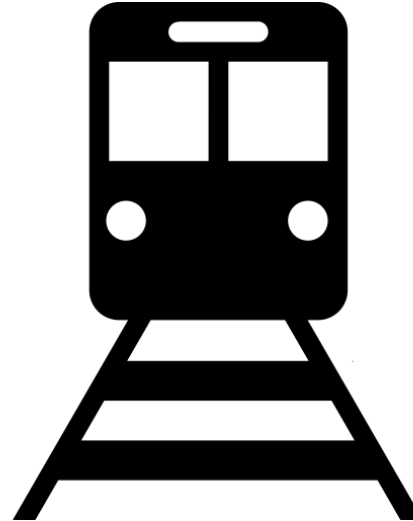
### • Import mare

- ✓ Dashboard arrival / departure ships
- ✓ Placements / Practices
- ✓ Documents
- ✓ Groupage container
- ✓ Advances
- ✓ Sea social account corresponding

				Posizione	Del	Pronta il	Riferimenti	Status
				705EMA0112	22/05/2017			
				705IMA0032	22/05/2017			
				705IMA0032	22/05/2017			
				705IMA0033	22/05/2017			
				705IMA0034	22/05/2017			
				705IMA0035	22/05/2017		+	BOARDED
				705IMA0036	22/05/2017			
				705EMA0111	19/05/2017			
				705IMA0026	19/05/2017			

- **Functionalities**

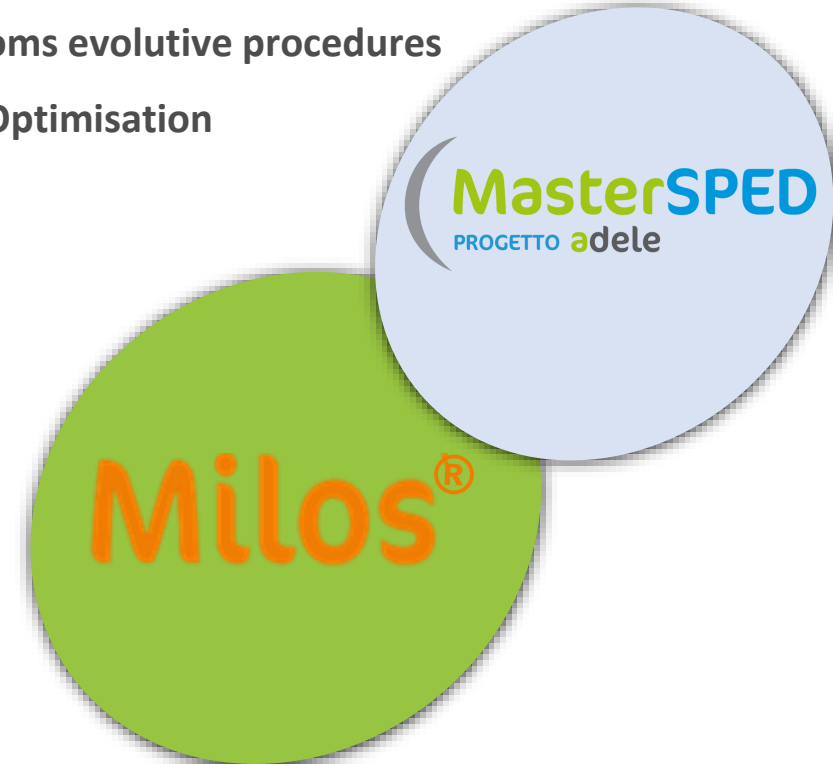
- ✓ Transport services
- ✓ Practices
- ✓ Documents
- ✓ Active pricing
- ✓ Passive pricing
- ✓ Tracking web



- ✓ Neutral, confidential and guaranteed use of commercial informations

- **Interoperability**

- ✓ Port Community System
- ✓ Multimodal Transport Operator
- ✓ Customs evolutive procedures
- ✓ Rail Optimisation







- **Export Aereo**

- ✓ Companies
- ✓ Iata freight and net-net rate
- ✓ Stock AWB
- ✓ Practices , policies and documents
- ✓ Cass reports
- ✓ Profit share
- ✓ E- Freight IATA
- ✓ Tracking web



- **Import Aereo**

- ✓ Practices
- ✓ Documents
- ✓ Advances
- ✓ Profit share

- **Third party deposit warehouse**

- ✓ Contracts for stock, handling and processing
- ✓ National deposits
- ✓ Temporary custody customs deposits
- ✓ Long-term customs deposits
- ✓ Deposits type i.v.a
- ✓ Deposits type i.v.a
- ✓ Products, kits and packaging
- ✓ Handling, services and locations
- ✓ Documents / labels
- ✓ Costs and revenues on movements and disposal
- ✓ Immediate and periodic billing
- ✓ Radiofrequency



## Dedicated Dashboard

Portale Web

User:  
User

Password:  
Password

Login

Progetto Adele

Data pratica: 19/11/2017

Carrier Code: 05/05/2018

Carrier Name:

DT:

Lines:

Riferimenti:

Posizione:

Stato:

Contratto:

Deviazione stato:

Data consegna:

ETD:

ETA:

- **Earth Traction**

- ✓ Transport services
- ✓ Predefined vehicles and loads
- ✓ Practices with borderau charges
- ✓ Documents
- ✓ Media management
- ✓ Definition of load
- ✓ Stocks by line, state, forwarding, destination, etc.
- ✓ Advances / Marks
- ✓ Account to demie
- **Tracking web**



- **Container traction**

- ✓ Practices with charges
- ✓ Management of container operating documents
- ✓ Active pricing
- ✓ Passive pricing and proposal for small drivers
- ✓ Media management
- ✓ Definition of load
- ✓ Empty collection

- **Withdrawals and deliveries**

- ✓ Collection and delivery orders
- ✓ Entry / exit to transit warehouse
- ✓ Documentation
- ✓ Service and tour planning

• Customs Operations

- ✓ Import customs declarations
- ✓ Export customs declarations
- ✓ Simplified procedures and CAD
- ✓ Temporary
- ✓ Distinct
- ✓ Documents
- ✓ Intrastat
- ✓ EDI customs agency
- ✓ Revisions
- ✓ authorised warehousekeepers



• Port transits imp./exp.

- ✓ Ships
- ✓ Positioning
- ✓ Practices and Bills
- ✓ Documents
- ✓ Taxes

• Deferred accounts

- ✓ Bill books
- ✓ Payments

• Aida Integration

Opzioni	P. Bolla	Data Bolla	Esito	N. AIDA	Ragione Sociale Mittente/Destinatario	Posizione	Daz	IVA	FE	F	Bolla A7	Data Bolla A7	Differito	Regime	CIN	Singoli	Colli	
	95	27/06/2019	✓		ALPI SPA	906IMA0046				✓	11	27/06/2019	006226W			1	12	150
	75	23/08/2017	●		MARAZZI	711IMA0040							006226W	7 T		2	5	500
	71	23/08/2017	✓		MARAZZI	708IMA0038				✓	510	23/08/2017	006226W	7 T		2	5	500

- **Administrative Management**

- ✓ General accounting - VAT
- ✓ Accounts Receivable
- ✓ Accounts payable
- ✓ Withheld inps
- ✓ Withholding tax
- ✓ E-invoice
- ✓ Wallet effects, riba, outstanding
- ✓ Customer solicitations
- ✓ Creditor payments
- ✓ Advances
- ✓ Budget report
- ✓ Cash flows and flows with financial products
- ✓ Fixed assets
- ✓ Control m.o.l. of shipping & Management control
- ✓ Analytics for c.c.c. and competence
- ✓ Confidentiality functions



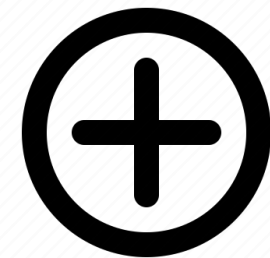
2

# The updated release of MasterSped®: news & advantages



The new release has the goal of *improve, speed up, optimise* the performance of operating procedures, gathering the information related to the shipment in innovative and organized dashboards, in a quickly and easily way.

*New features* and programs are presented in the updated release.



Filtri

SM\_PRAT

Comandi

	Spedizione	Data Spedi	Posizione	Colli	Peso Lordo	Mittente	Destinatario	Utente	TP	Fi	Fc	
	28810	00	19/11/2019	911EPA0004	6	12000,000	COSCO C/D CO	PRJSIMONE	EM	00	RM	G
	28809	00	19/11/2019	911EPA0003	2	5500,000	COSCO C/D CO	PRJSTEFANO	EM	00	RM	G
	28801	00	18/10/2019	910EXP1075	1	5000,000	A. REPETTO S	PRJSTEFANO	EM	00	RM	G
	28792	00	25/09/2019	909EXP1071	109	22,583	LADINA LTD -C	PRJVLADIVD	EM	21	RM	RM
	28780	00	9/08/2019	908ENG0003			MITTENTE	DESTINATARIO	PRJERICA	EM	00	RM
	28776	00	12/07/2019	907EXP1068	35	610,000	PROGETTO ADE	NUNZIO	PRJSIMONE	EM	00	RM
	28775	00	12/07/2019	907EXP1067	1	1000,000	PROGETTO ADE	NUNZIO	PRJNUNZIO	EM	00	RM
	28774	00	12/07/2019	907EXP1066	1	1000,000	PROGETTO ADE	NUNZIO	PRJNUNZIO	EM	00	RM
	28773	00	12/07/2019	907EXP1065	1	1000,000	PROGETTO ADE	EMBRA	PRJNUNZIO	EM	00	RM
	28772	00	12/07/2019	907EXP1064			PROGETTO ADE	EMBRA	PRJSIMONE	EM	00	RM
	28771	00	12/07/2019	907EXP1063	1	2,500	PROGETTO ADE	EMBRA	PRJSTEFANO	EM	21	RM
	28770	00	11/07/2019	907EXP1062	1		PROGETTO ADE	EMBRA	PRJNUNZIO	EM	00	RM
	28769	00	11/07/2019	907EXP1061	1		PROGETTO ADE	EMBRA	PRJNUNZIO	EM	00	RM
	28768	00	11/07/2019	907EXP1060	1		PROGETTO ADE	EMBRA	PRJNUNZIO	EM	00	RM
	28766	00	30/06/2019	906BAF0001	3	11000,000	A. REPETTO S	ATLANTIC STAR	PRJSTEFANO	EM	00	RM
	28764	00	28/06/2019	906EXP1057			ZUCCON MIREL	EMBRA	PRJFLAVIO	EM	01	RM
	28763	00	28/06/1995	506EXP1001	10	1000,000	ZUCCON MIREL	EMBRA	PRJHIRELLA	EM	01	RM
	28762	00	7/06/2019	906EPA0002	10	100,000			PRJHIRELLA	EM	00	RM
	28759	00	9/05/2019	905EXA0097	33	333,000	AUSIMONT SPA	PROGETTO ADEL	PRJERICA	EM	01	RM
	28754	00	24/04/2019	904EXP1051	1		ZUCCON MIREL	EMBRA	PRJERICA	EM	01	RM
	28753	00	23/04/2019	904EXP1049	1		ZUCCON MIREL	EMBRA	PRJHIRELLA	EM	01	RM
	28749	00	23/04/2019	904EXP1048	33	333,000	AUSIMONT SPA	AULJANIK STRO	PRJHIRELLA	EM	01	RM
	28746	00	23/04/2019	904EXP1047	1	100,000			PRJHIRELLA	EM	21	RM
	28738	00	15/02/2019	902EPA0001	13	15100,000	A. REPETTO S	BEIJING MUFEN	PRJSABINA	EM	00	RM
	28736	00	13/02/2019	902EXA0014	38	380,000	ZUCCON MIREL		PRJSABINA	EM	01	RM
	28733	00	1/02/2019	902EXP1017	1213	1213,000	ZUCCON MIREL		PRJVLADIVD	EM	01	01
	28730	00	1/02/2019	902EXT0049	2	2,000	ZUCCON MIREL		PRJHIRELLA	EM	01	RM
	28716	00	4/12/2018	812ADE0013			UV CMA CGM	FCCL	PRJFLAVIO	EM	00	RM
	28716	00	4/12/2018	812ADE0013			UV CMA CGM	FCCL	PRJFLAVIO	EM	00	RM

FILTRO

VALORE

FLAG I/E

POSIZIONE

NUM. SPED.

DATA SPED.

RANGE DATA SPEDIZIONE

FLAG ANNULLATO

DATA MEZZO

ID CONTAINER

FILIALE CLIENTE

exp

22/03/2020

Accept

Cancel

Previous

Page 2

Next

1. "Pick-up" management integrated in the shipment

2. Very powerful and configurable search filters, columns adaptable for single user, extraction in excell



EXPORT Var.

Spedizione: 28776 0 Fatt.A: [ ] [ ] [ ] Quotazione: 2019000002

Movimento: 3 LCL/LCL Traffico: [ ] C.o.d. [ ] Acquisitore: [ ]

Posizione: 907EXP1068 12/07/2019 Linea: EXPORT SEA GENOVA Bolle Previste: [ ] Filiale Proprietà: GENOVA

Resa: [ ] Status: [ ] Filiale Immissione: ROMA

Valore Merce: [ ] Zone: [ ] Branch: [ ] Filiale Cliente: ROMA

Destinazioni:

POL	[ ]
POD	[ ]
Receipt	[ ]
Delivery	[ ]

Dati Nave:

Ship	02	MU_231069	12/07/2019
Sailing		R.CNTR	
Viaggio	EXP	900237	R.VEZZO

Gestione UN/Loccode

Code: [ ]

(?) Descrizione: [ ]

(?) Nazione: [ ]

Function: [ ]

code	descrizione	nazione	function
ITGOA	GENOVA	ITALY	PORT, RAIL, ROAD, APT, POST
ITGOE	GORLE	ITALY	ROAD
ITGOE	CASTELLO D'ASOGNA	ITALY	ROAD
ITGOI	GOITO	ITALY	ROAD
ITGOK	GAIONE	ITALY	ROAD
ITGOL	BASOLINO	ITALY	ROAD
ITGOM	GORGIO AL MONTICANO	ITALY	ROAD
ITGOM	GONNOSFANADIGA	ITALY	ROAD
ITGOM	GORGIO	ITALY	PORT, ROAD
ITGOQ	GORNATE-OLONA	ITALY	ROAD
ITGOE	GORGONA	ITALY	PORT
ITGOS	SINISTRA	ITALY	ROAD
ITGOT	GROSSETTO	ITALY	ROAD

Page 1

## 2. UN/Loccode Management

Master Link

Masterdoc Lite MasterMail Tracking Masterdoc Maps

http://192.168.99.39/MasterDocUtilityDemo/FastFind.aspx?so=W9&ut=AMARINI&kpn=f

exp.mare UPLOAD imp.mare UPLOAD

Descrizione

- ENHANCE YOUR AI & CLOUD-NATIVE SKILLS AND CONTAINERIZE YOUR APPS! POSIZIONE 712EXP0057
- ENHANCE YOUR AI & CLOUD-NATIVE SKILLS AND CONTAINERIZE YOUR APPS! POSIZIONE 712EXP0057
- ENHANCE YOUR AI & CLOUD-NATIVE SKILLS AND CONTAINERIZE YOUR APPS! POSIZIONE 712EXP0057
- INVIO PER POSTA ELETTRONICA\_060-CIMP-FWB-EN\_PDF POSIZIONE 712EXP0057
- YYSPED\_XLSX POSIZIONE 712EXP0057
- \_LINK MASTERDOC RICERCA FAST POSIZIONE 712EXP0057
- WVA\_COMBIMAR\_TRACCIATE MANUALE POSIZIONE 712EXP0057

1. Quick actions that can be configured for the integration of: archived documents, maps, tracking, email and whatever you need to have all the useful information in a click

Convenient functions to view archived documents, location and emails exchanged

Customer's offer are simplified and rationalized to manage better the quotation, always highlighting the latest events managed on the customer



1. Easy insertion and comparison of cost and revenue items to feed the subsequent operational management. Possibility of comparison up to 3 quotes simultaneously

2. Easily access to companies and suppliers quotations

### 3. Possibility to have all the managements available in one click





Gestione bolle doganali EXPORT

DO\_GEST\_BO

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Comandi  
Filtri

O	Bolla	EsitcData Bolla	N.Bolla	Ragione Sociale F	Posizione	Registro	Data A7	N.bolla	Sg	Colli	Lordo	Diritti	FE
✓	1756	6/11/2019	000000	NUNZIO					1	10	100,00		
✓	1754	28/10/2019	000168	MV WAPPEN VON LEIPZIG					1	1	1000,00		
✓	1748	16/09/2019	000166	A. REPETTO & C.		/21			1	5	5000,00		
✓	1747	8/05/2019	000000	A. REPETTO & C.					1	30	300,00		
✓	1745	8/05/2019	000000	S.A.CAR S.R.L.	904EXP1048				3	33	333,00		
✓	1730	28/03/2019	000000	A. REPETTO & C.	903EXA0043		28032019	12 J	1	30	300,00		
✓	1727	15/02/2019	000000	PROVA DSL	902EMA0001		15022019	152 G	1	1	5000,00		
✓	1722	14/02/2019	000000	PROGETTO ADELE					1	1	111,00		
✓	1676	12/02/2019	000000	CROUPIER COURSES I	901IMP0008	/12			1	2	2500,00		
✓	1665	20/06/2018	000000	FABBRICA D'ARMI PI					2	22	3831,20		
✓	1664	20/06/2018	000000	FABBRICA D'ARMI PI					4				
✓	1663	20/06/2018	000000	FABBRICA D'ARMI PI					3				
✓	1662	20/06/2018	000000	FABBRICA D'ARMI PI					3				
✓	1661	20/06/2018	000000	FABBRICA D'ARMI PI					4				
✓	1660	20/06/2018	000000	FABBRICA D'ARMI PI					1				
✓	1659	20/06/2018	000000	FABBRICA D'ARMI PI					3				
✓	1658	20/06/2018	000000	FABBRICA D'ARMI PI					4				
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✓	1481	17/09/2018	000000	CCL					1				
✓	1466	12/09/2018	000000	A. REPETTO & C.	809EXP1055				2	1	5000,00		
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✓	1430	2000	000000	A. REPETTO & C.	707ADE0011				1	48	10700,00		
✓	1416	11/09/2017	000000	CENTRO ASSISTENZA I		/CA			1	48	10700,00		
✓	1408	5/09/2017	000000	MEDITERRANEAN SHIP							1000,00		
✓	1401	7/08/2017	000000	A. REPETTO & C.	708ETG0009		22082017	1000 P	1	1	5000,00		
✓	1398	2000	000000	A. REPETTO & C.	708ETG0063		11092017	152 G F	2	2	5000,00		

Numero Bolla  
Data Bolla  
Numero AIDA  
Ragione Sociale  
Posizione  
Data A7  
Numero A7  
Differito:

1. New very powerful and configurable search system, columns adaptable for single user, excel extraction

2. Complete and automatic sending and receiving of flows with Aida system. Integrated management support for control / error messages

3. Automatic finding of the **outcome** and **visible tracking** of the **bill status** (flushed, ok, stopped)

## 2. Complete and integrated picking List in MasterSped

## Warehouse – Locations & Radiofrequency

### Locations

- Specifications
- Access to different products
- Inbound, outbound or always blocks
- Enabling visibility
- Loading and unloading route
- Constraints by depositor, goods category, packaging and product

### Radiofrequency

- **Input check**
  - Product identification by barcode
  - Product/document correspondence check
  - Allocation
  - Allocation lots, loading units, etc. ...
  - Check mark with document detail entry
- **Output check**
  - Proposed withdrawal with sorting or random selection
  - Check product/document correspondence
  - Packaging

# Customer Relationship Management (1/2)

**Planning**

nuovo evento

commerciale 1

L	M	M	G	V	S	D
1	2	3	4	5		
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

user: USERA1  
com.: COMMERCIALE 1  
filiale: GENOVA

LUNEDÌ 27/01/2020  
MARTEDÌ 28/01/2020  
MERCOLEDÌ 29/01/2020  
GIOVEDÌ 30/01/2020  
VENERDÌ 31/01/2020  
SABATO 1/02/2020

1. Add a **new event** connected to a customer
2. Create **promotional campaigns** on both individual groups and individual customers
3. **Efficient management** of practises

**Gestione evento**

✓ ✗ ↺ ↻ @

cliente: CLIENTE 1 1011877  
prova blocco: GENOVA 16100 IT  
contatto: \_\_\_\_\_  
address: \_\_\_\_\_  
tel: \_\_\_\_\_

motivazione: \_\_\_\_\_  
tipo evento: TELEFONATA  
esito: \_\_\_\_\_

obbiettivi: \_\_\_\_\_  
note interne: \_\_\_\_\_  
commenti: \_\_\_\_\_

commerciale: \_\_\_\_\_  
filiale: \_\_\_\_\_  
in data: 28/01/2020  
alle ore: --:--

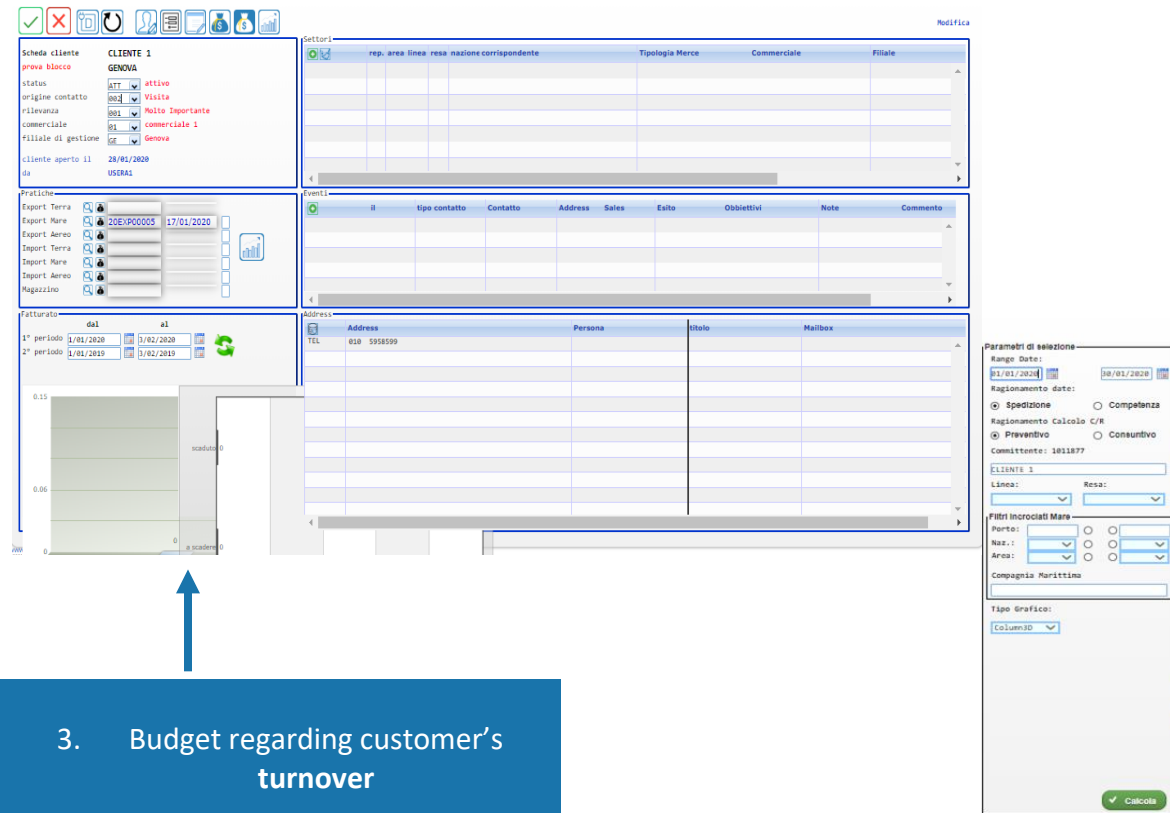
**CLIENTE 1 PIAZZA ROSSETTI 3/5 16100 GENOVA IT**

View larger map

Intesa Sanpaolo SpA - Filiale HUB  
Largo Santa Maria dei Servi  
Adecco  
Yume  
Locanda Antichi Sapori  
City Pnt Center f  
L' Aquarium Via Genova Morin  
Carrefour Express Supermarket  
Janua Service  
Piazzale Cavalieri  
Piazza Rossetti  
Libreria Libraccio Genova - Piazza Rossetti  
Bar Paperino  
le Ippogrifo  
Cezanne Disco  
Consolato Domin Repubblica

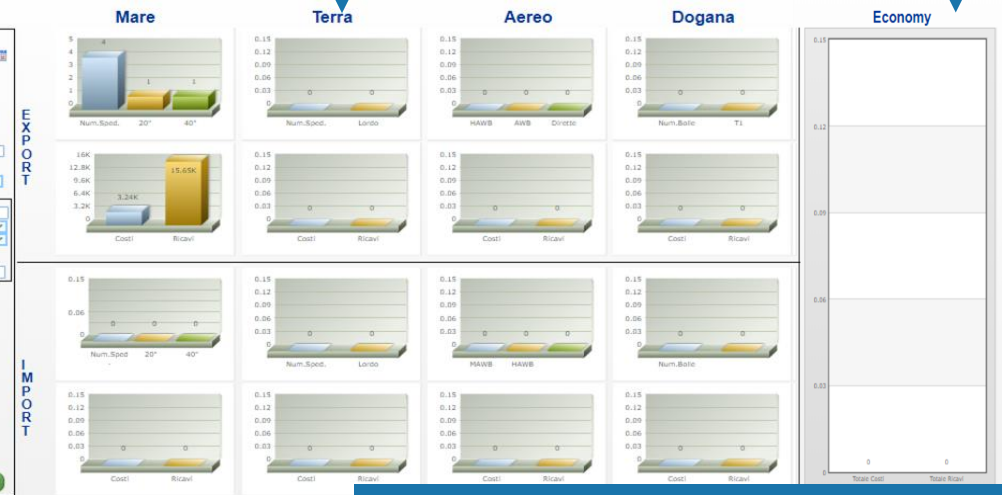
Map data ©2020 Terms of Use Report a map error

The customer dashboard is enriched with:



1. Interactive **charts** updated in real time downloadable in excel

2. Customer's costs & revenues



4. Full control of customer's performance



3

MasterBI



Master Bi is an innovative software developed by Progetto Adele, based on **Business Intelligence** technology.

Through specific connectors, MasterBI analyzes **company data** in a **simple and immediate** way, extracting information from the MasterSped® dashboard.

In this way you can ensure an in-depth analysis of your business!

Pagine



fatturato\*

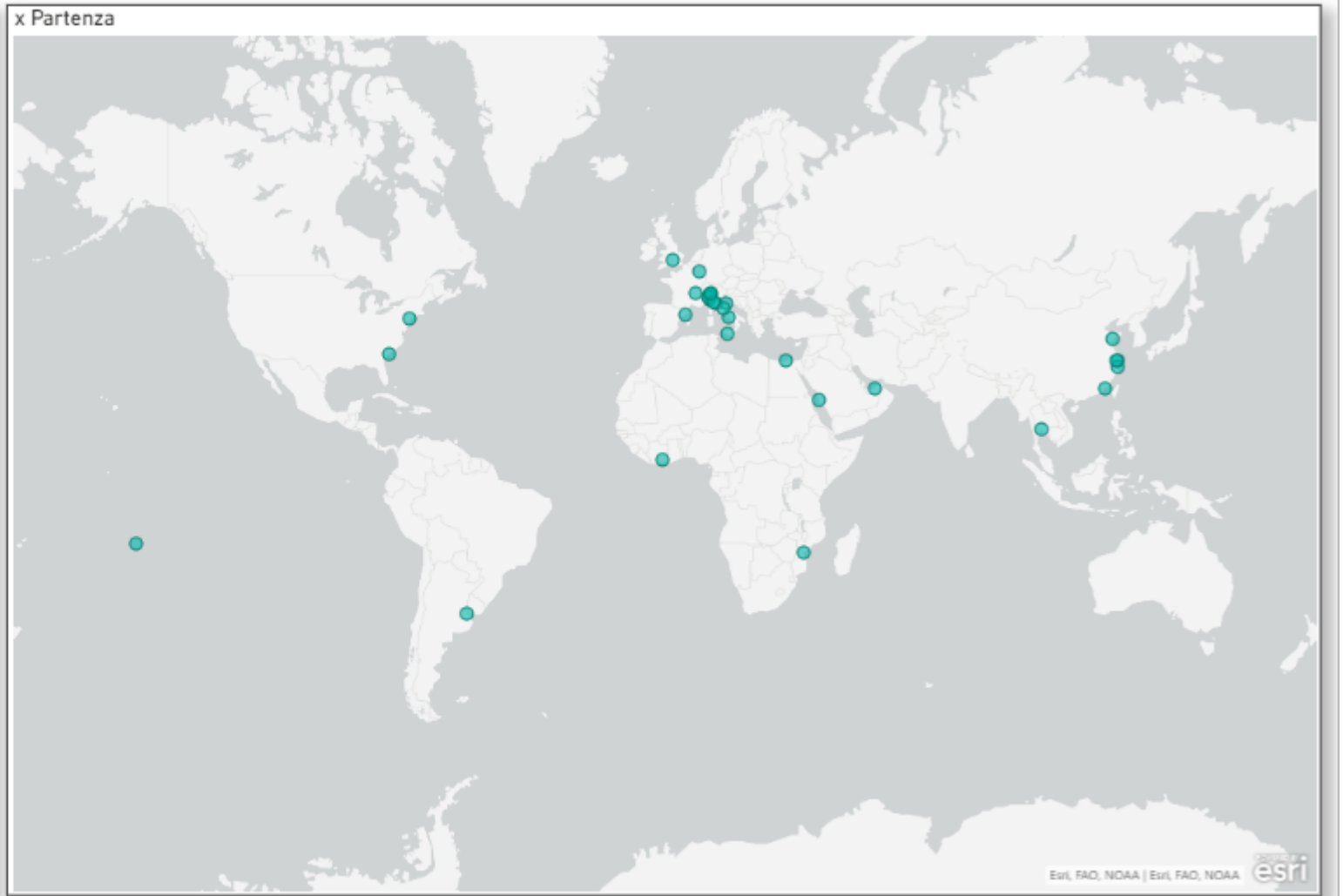
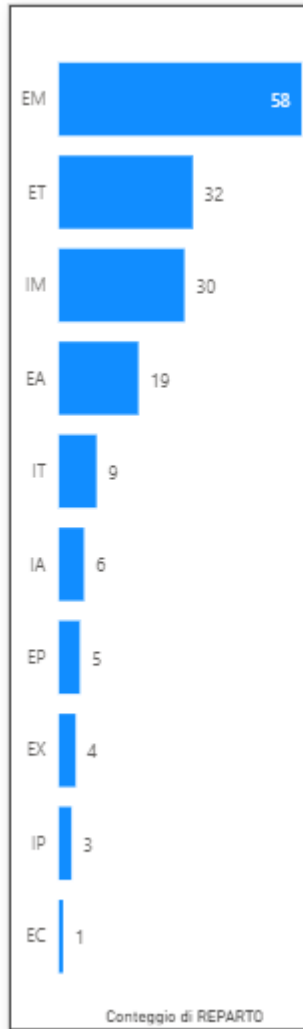
MARE/committente

TERRA/committente

AEREO/committente

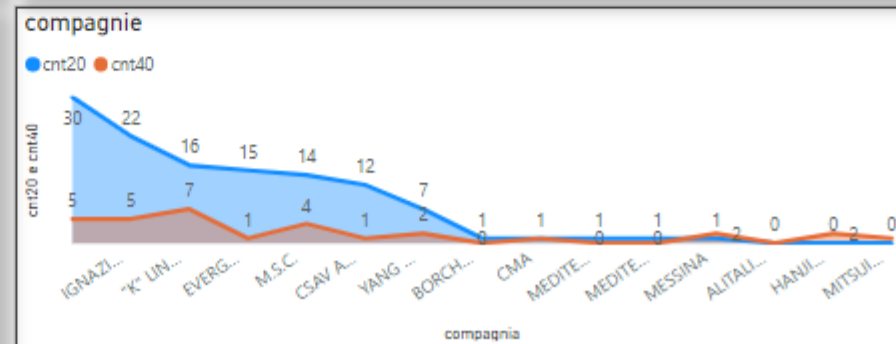
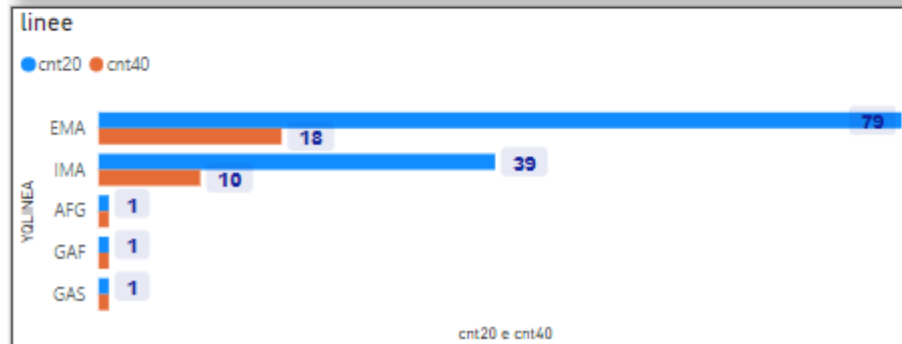
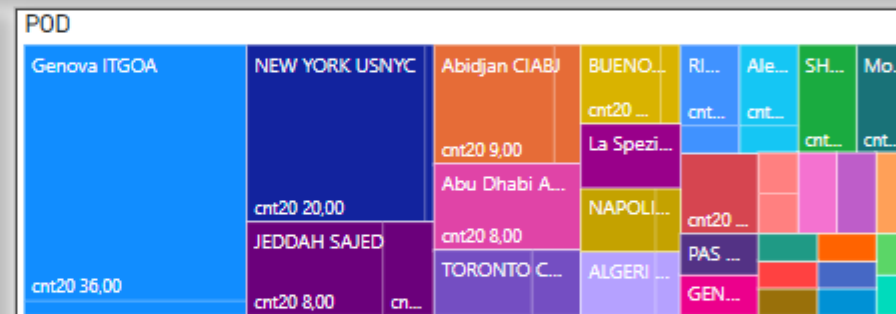
Maps x Partenza

Maps x Arrivo



x committente

committente	cnt20	cnt40	colli	lordo	volume	tassabile	ricavo contabile	costo contabile	fatturato contabile	fatturato da contabilizzare
	0,00	1,00	1.600,00	25.000,00	0,00	0,00	0,00	0,00		
	0,00	1,00	1.600,00	25.000,00	0,00	0,00	0,00	0,00		
	0,00	1,00	1.333,00	12.580,00	0,00	0,00	0,00	0,00		
	0,00	2,00	0,00	0,00	0,00	0,00	0,00	0,00		
	3,00	2,00	338,00	244.050,42	6.000,00	207.200,00	2.703,00	0,00	3.000,00	1.502,30
	1,00	0,00	100,00	20.000,00	0,00	0,00	0,00	0,00	0,00	200,00
	0,00	0,00	1,00	5.000,00	0,00	5.000,00	0,00	0,00		
	17,00	3,00	15.219,00	117.606,00	48,45	11.000,00	57.462,00	0,00	3.000,00	0,00
<b>Totale</b>	<b>121,00</b>	<b>31,00</b>	<b>134.269,00</b>	<b>13.407.519,42</b>	<b>7.317,14</b>	<b>10.435.000,00</b>	<b>912.701,43</b>	<b>17.208,49</b>	<b>24.000,00</b>	<b>9.240,08</b>



Filtri

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committente  
è (Tutto)

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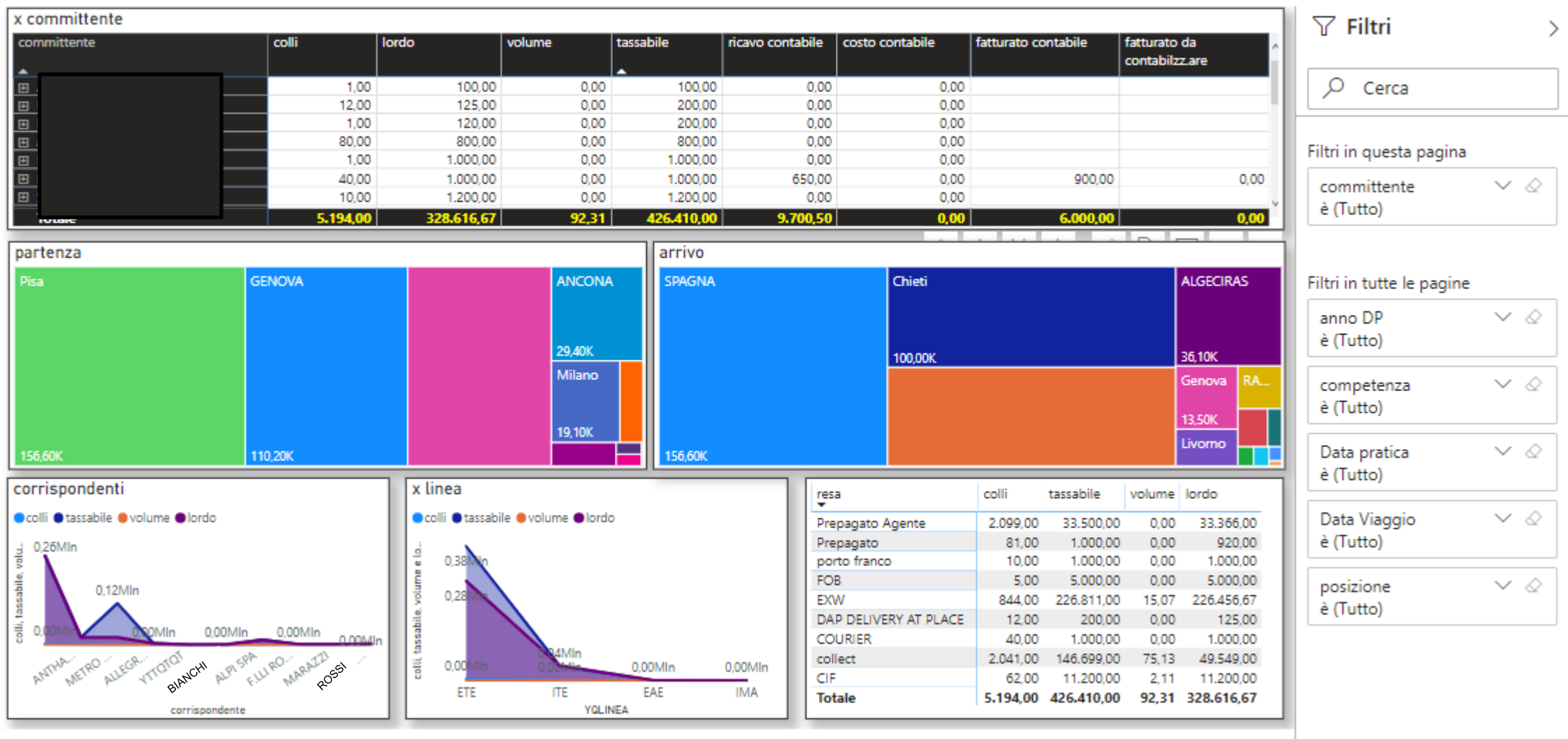
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4

Web app POD



# Proof of Delivery (POD): servizio e web APP

Certifica la consegna della tua merce in modo semplice e veloce!



**Tramite foto e  
Web App**

Aggiornamenti real time

La spedizione e il suo archivio  
con il documento firmato che  
certifica l'avvenuta consegna

Tracking web con lo stato di  
merce consegnata

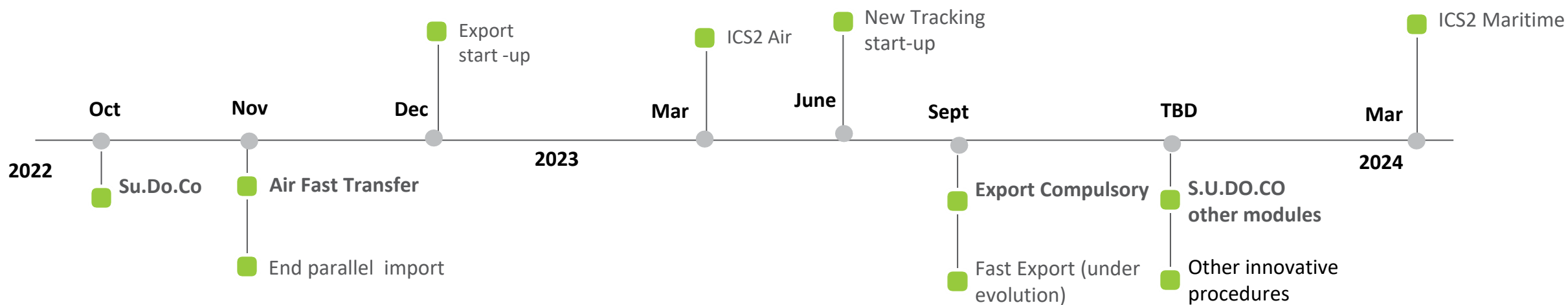
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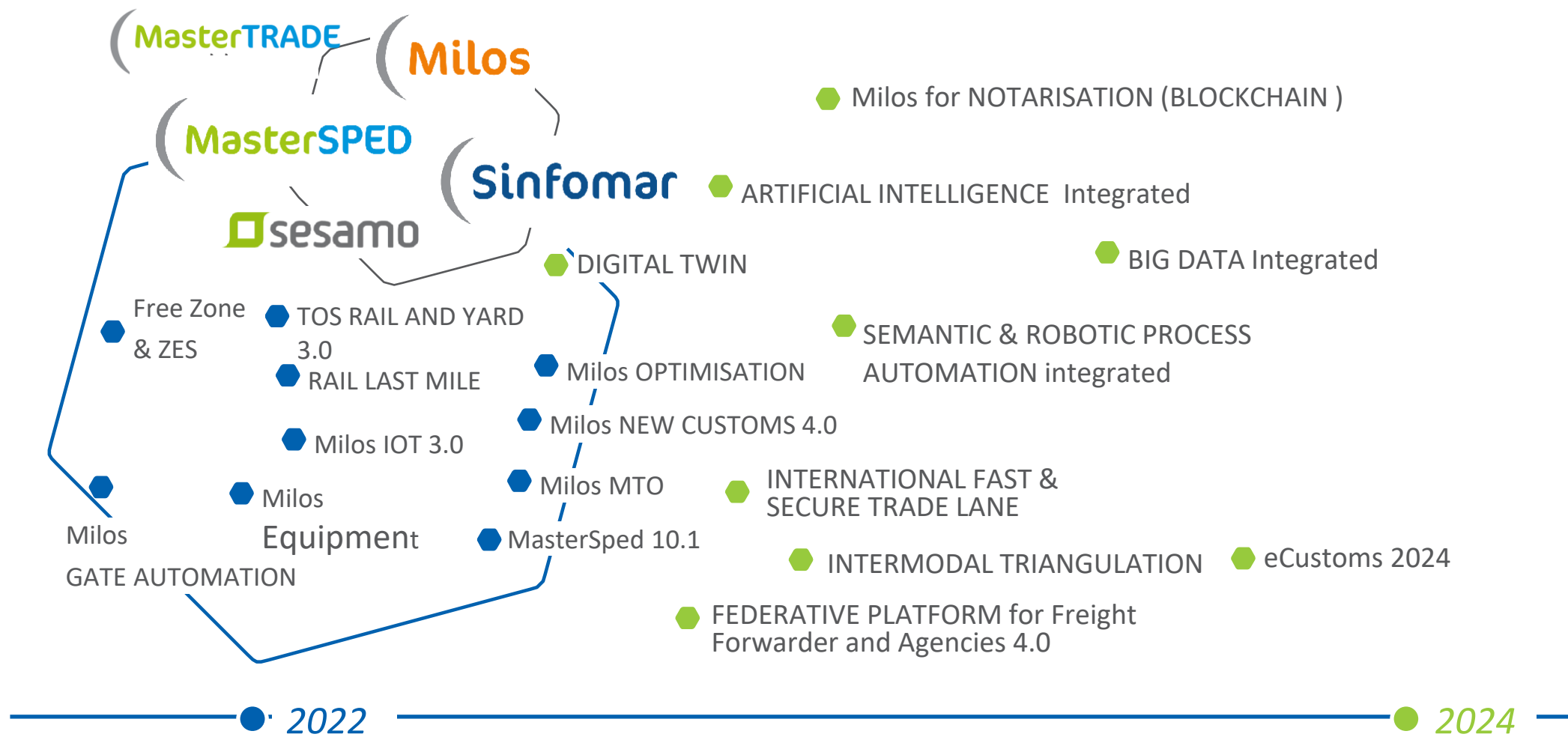
## Group Roadmap





# 2022 (vs 2025) Roadmap delle soluzioni doganali Circle Group





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# *Thank you*

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