MasterSPED

PROGETTO adele

MasterSped®: a solution for Freight Forwarders, Customs Operators and Shippers

2023

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Index

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- The updated release of MasterSped®: news & advantages
- MasterBI ®
- Web app: POD
- Group Roadmap

Circle Group

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1

Introduction to MasterSped ®

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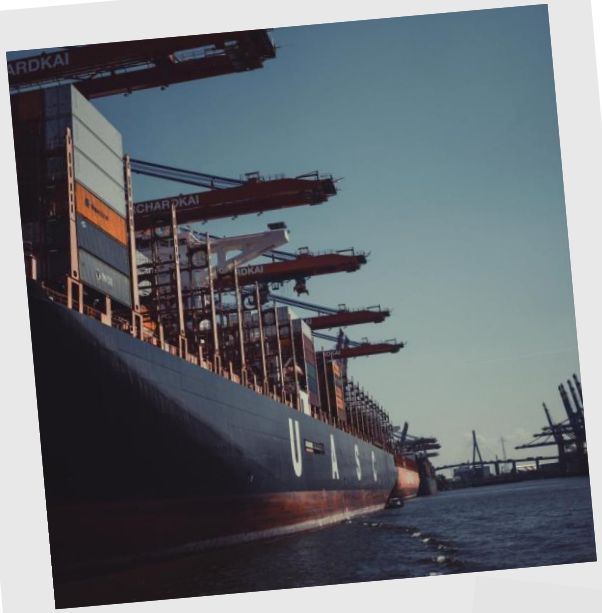
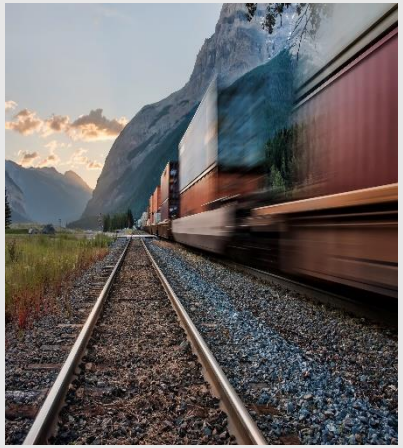
MasterSped® - Covered areas

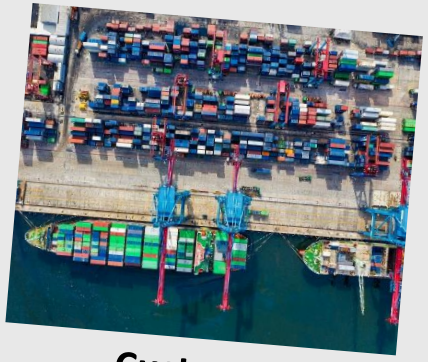


Maritime
Export, Import



Rail
Tractions, Transport services, Practices and Documents, etc..

Road
Practices with charges, Management of container operating documents, Empty collection, etc..



Customs
Customs Operations, Withdrawals and deliveries, Port transits import/export

Air
Export, Import

Logistic - Warehouse
Handling, Stocks, Documents inquiries, Lot traceability, Transit warehouse etc..

Finance
Costs and checking of liabilities, Deferred accounts, Statistics

*Circle Group's products and software solutions are compliant with the requirements of the European GDPR.

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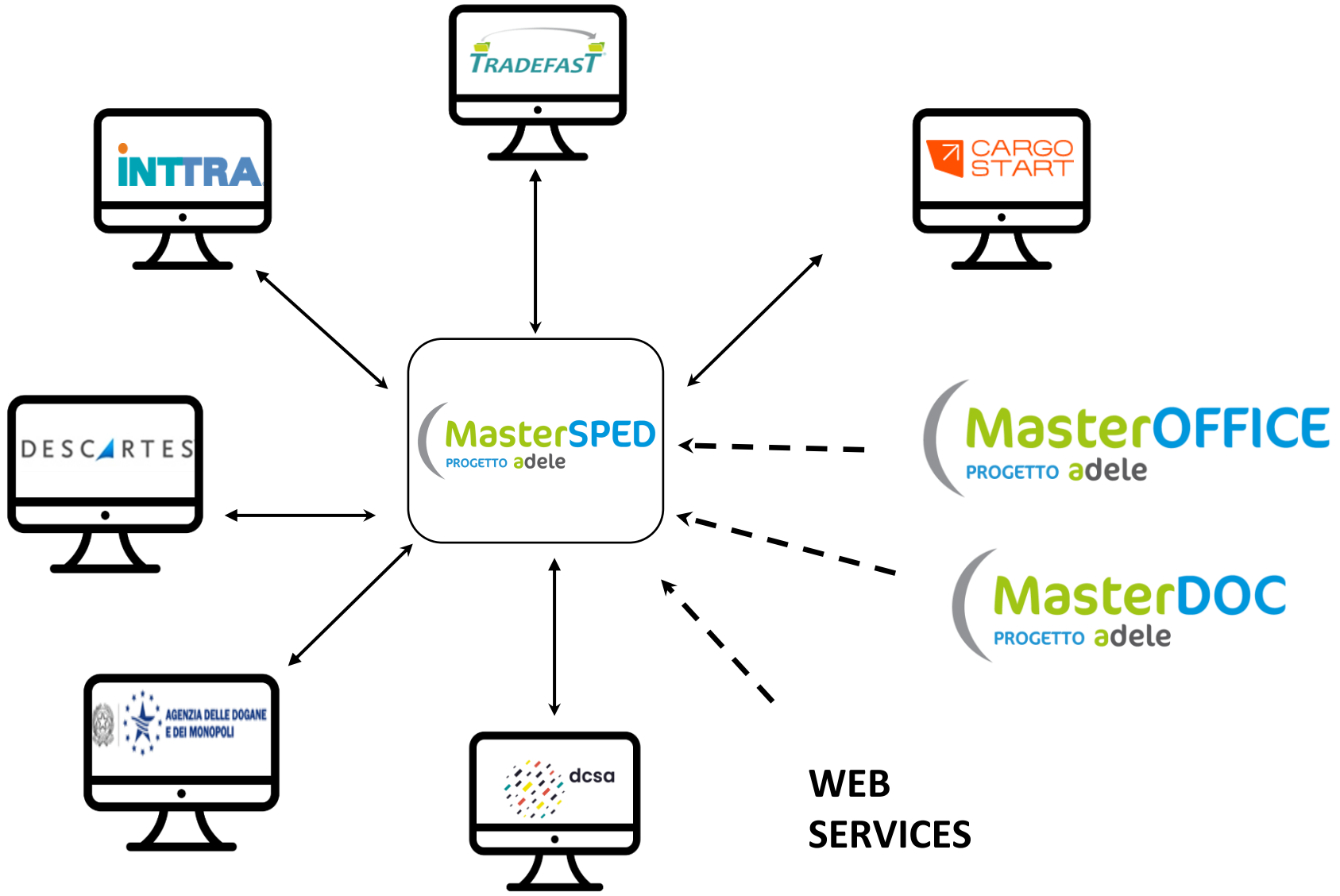
MasterSped®: interoperability & additional components

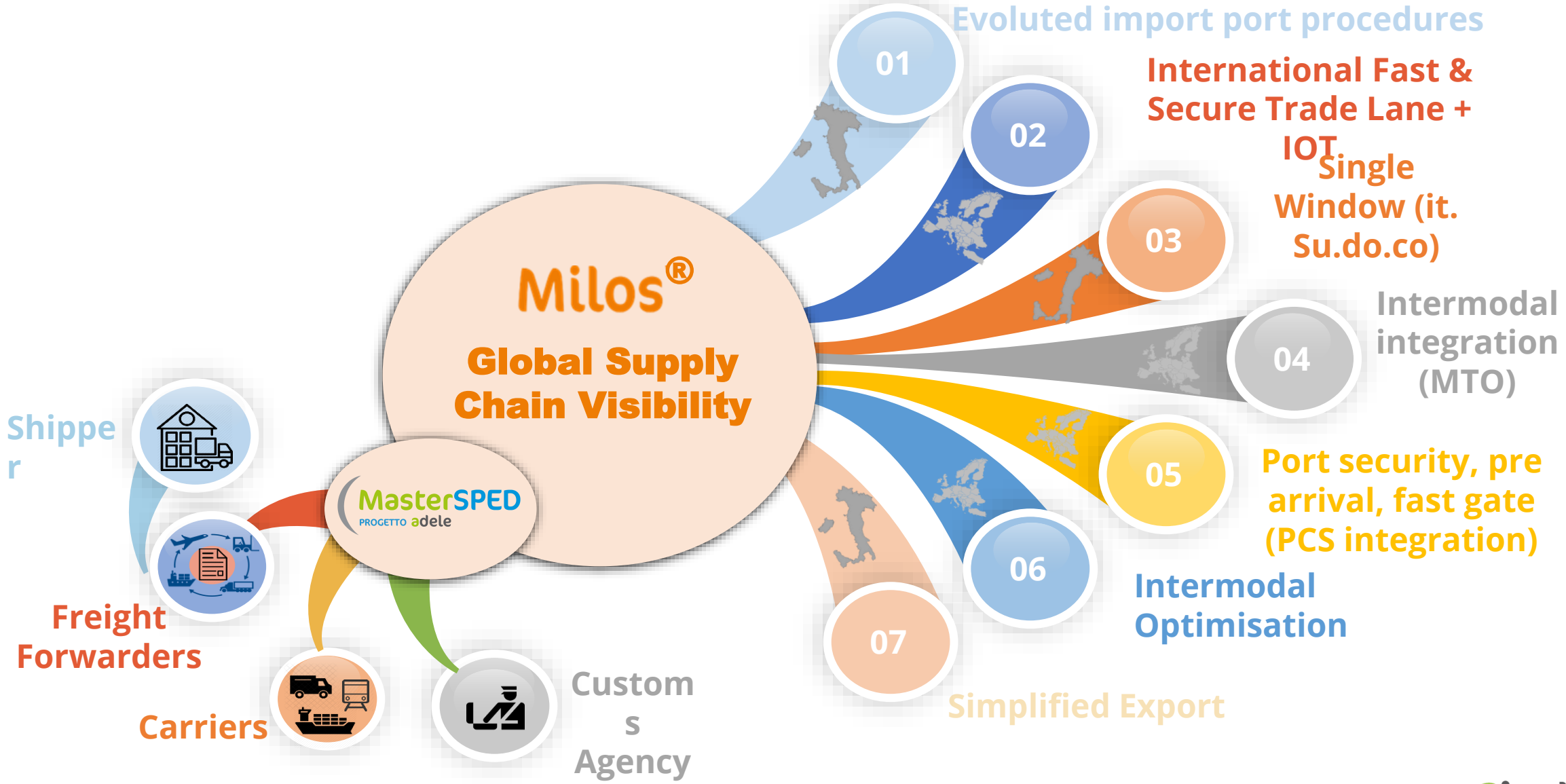


Legenda

Interoperability

Additional components

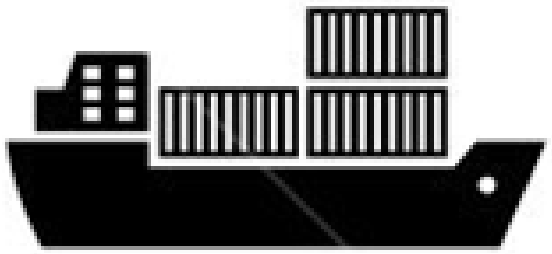
MasterSped®: integration with Global Supply Chain Visibility



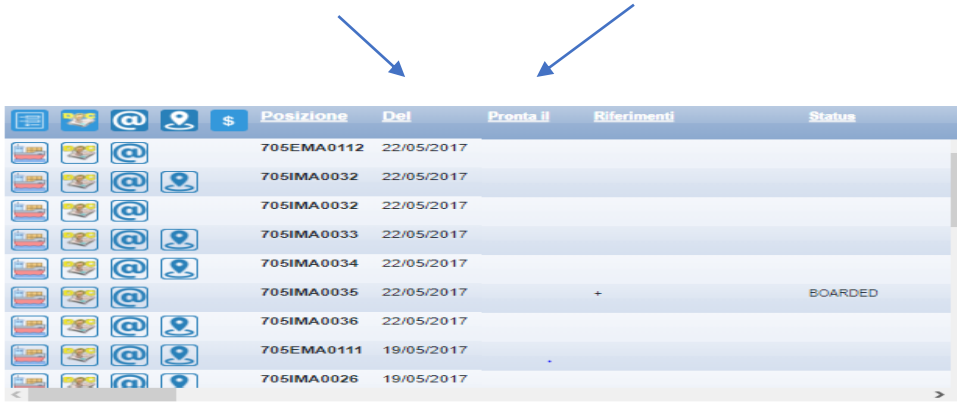
Maritime

- **Export Mare**

✓ Dasboard arrival / departure ships
✓ Companies and agents
✓ Placements / Practices
✓ Documents
✓ Groupage container
✓ Bills and senses
✓ Electronic transmission of insurance policies to companies
✓ Sea social account corresponding
✓ Sending polices to INTTRA



Tracking on web



	Posizione	Del	Pronta il	Riferimenti	Status
	705EMA0112	22/05/2017			
	705IMA0032	22/05/2017			
	705IMA0032	22/05/2017			
	705IMA0033	22/05/2017			
	705IMA0034	22/05/2017			
	705IMA0035	22/05/2017		+	BOARDED
	705IMA0036	22/05/2017			
	705EMA0111	19/05/2017			
	705IMA0026	19/05/2017			

- **Import mare**

✓ Dasboard arrival / departure ships
✓ Placements / Practices
✓ Documents
✓ Groupage container
✓ Advances
✓ Sea social account corresponding

Rail

- **Functionalities**

✓ Transport services

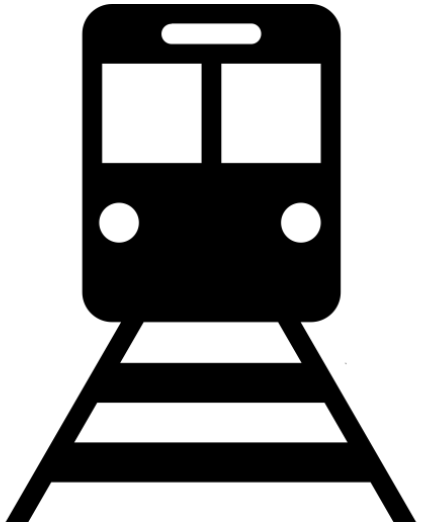
✓ Practices

✓ Documents

✓ Active pricing

✓ Passive pricing

✓ Tracking web



✓ **Neutral, confidential and guaranteed use of commercial informations**

- **Interoperability**

✓ Port Community System

✓ Multimodal Transport Operator

✓ Customs evolutive procedures

✓ Rail Optimisation

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Air

- **Export Aereo**

✓ Companies
✓ Iata freight and net-net rate
✓ Stock AWB
✓ Practices , policies and documents
✓ Cass reports
✓ Profit share
✓ E- Freight IATA
✓ Tracking web

- **Import Aereo**

✓ Pratices
✓ Documents
✓ Advances
✓ Profit share

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Logistic Warehouse

- **Third party deposit warehouse**

✓ Contracts for stock, handling and processing

✓ National deposits

✓ Temporary custody customs deposits

✓ Long-term customs deposits

✓ Deposits type i.v.a

✓ Deposits type i.v.a

✓ Products, kits and packaging

✓ Handling, services and locations

✓ Documents / labels

✓ Costs and revenues on movements and disposal

✓ Immediate and periodic billing

✓ Radiofrequency

Dedicated Dashboard

Portale Web

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Road

- **Earth Tractions**

✓ Transport services

✓ Predefined vehicles and loads

✓ Practices with borderau charges

✓ Documents

✓ Media management

✓ Definition of load

✓ Stocks by line, state, forwarding, destination, etc.

✓ Advances / Marks

✓ Account to demie

- **Tracking web**

- **Container traction**

✓ Practices with charges

✓ Management of container operating documents

✓ Active pricing

✓ Passive pricing and proposal for small drivers

✓ Media management

✓ Definition of load

✓ Empty collection

- **Withdrawals and deliveries**

✓ Collection and delivery orders

✓ Entry / exit to transit warehouse

✓ Documentation

✓ Service and tour planning

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Customs

- **Customs Operations**

✓ Import customs declarations

✓ Export customs declarations

✓ Simplified procedures and CAD

✓ Temporary

✓ Distinct

✓ Documents

✓ Intrastat

✓ EDI customs agency

✓ Revisions

✓ authorised warehousekeepers

- **Port transits imp./exp.**

✓ Ships

✓ Positioning

✓ Practices and Bills

✓ Documents

✓ Taxes

- **Deferred accounts**

✓ Bill books

✓ Payments

- **Aida Integration**

Opzioni	P. Bolla	Data Bolla	Esito	N. AIDA	Ragione Sociale Mittente/Destinatario	Posizione	Daz	IVA	FE	F	Bolla A7	Data Bolla A7	Differito	Regime	CIN	Singoli	Colli	
	95	27/06/2019	✓		ALPI SPA	906IMA0046				☑	11	27/06/2019	006226W			1	12	150
	75	23/08/2017			MARAZZI	711IMA0040							006226W	7 T		2	5	500
	71	23/08/2017	✓		MARAZZI	708IMA0038				☑	510	23/08/2017	006226W	7 T		2	5	500

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Finance

- **Administrative Management**

✓ General accounting - VAT
✓ Accounts Receivable
✓ Accounts payable
✓ Withheld inps
✓ Withholding tax
✓ E-invoice
✓ Wallet effects, riba, outstanding
✓ Customer solicitations
✓ Creditor payments
✓ Advances
✓ Budget report
✓ Cash flows and flows with financial products
✓ Fixed assets
✓ Control m.o.l. of shipping & Management control
✓ Analytics for c.c.c. and competence
✓ Confidentiality functions

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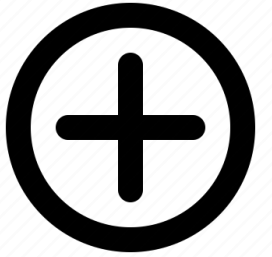
2

The updated release of MasterSped®: news & advantages

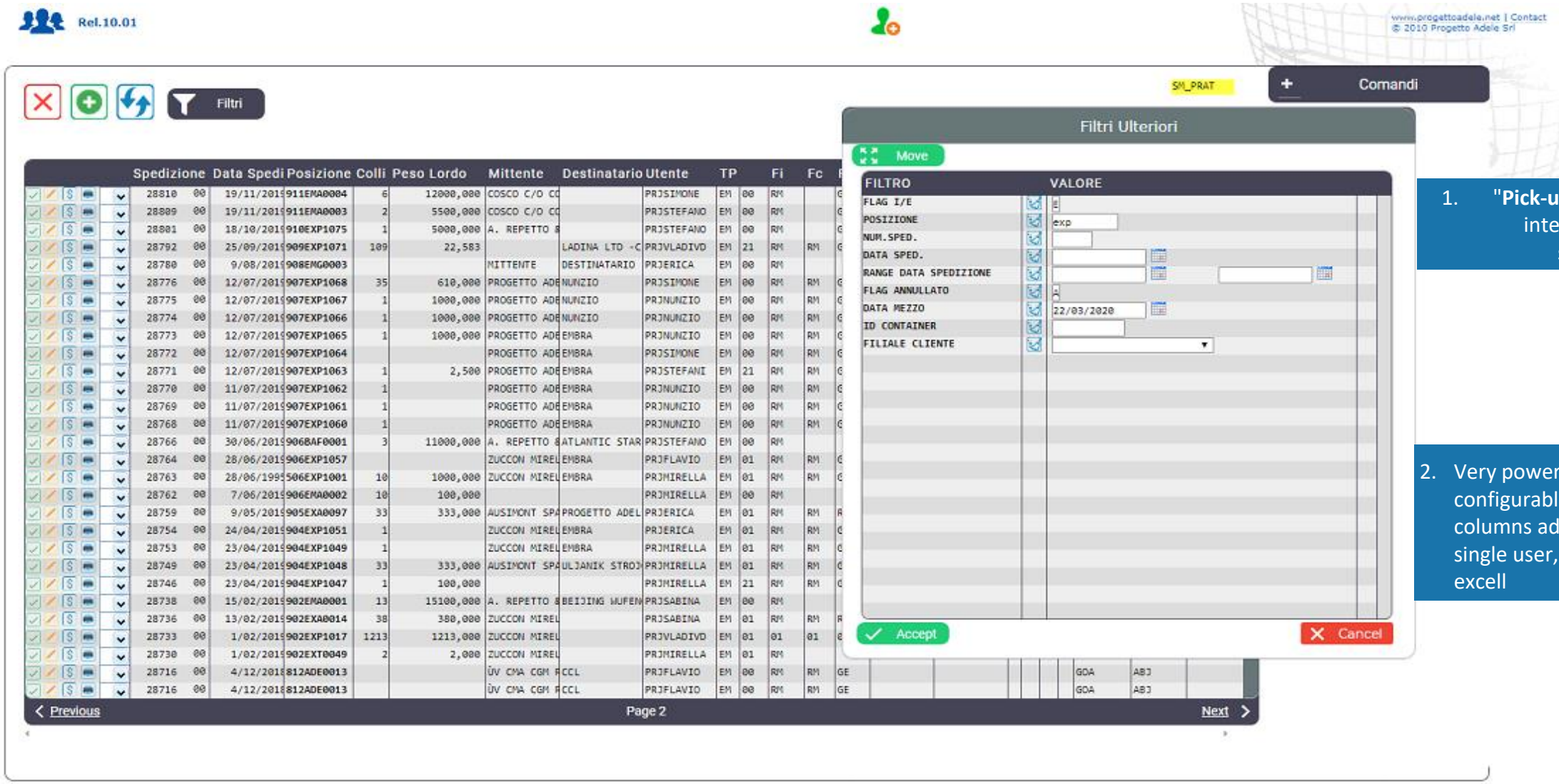
New release: MasterSped 10 First

The new release has the goal of *improve, speed up, optimise* the performance of operating procedures, gathering the information related to the shipment in innovative and organized dashboards, in a quickly and easily way.

New features and programs are presented in the updated release.



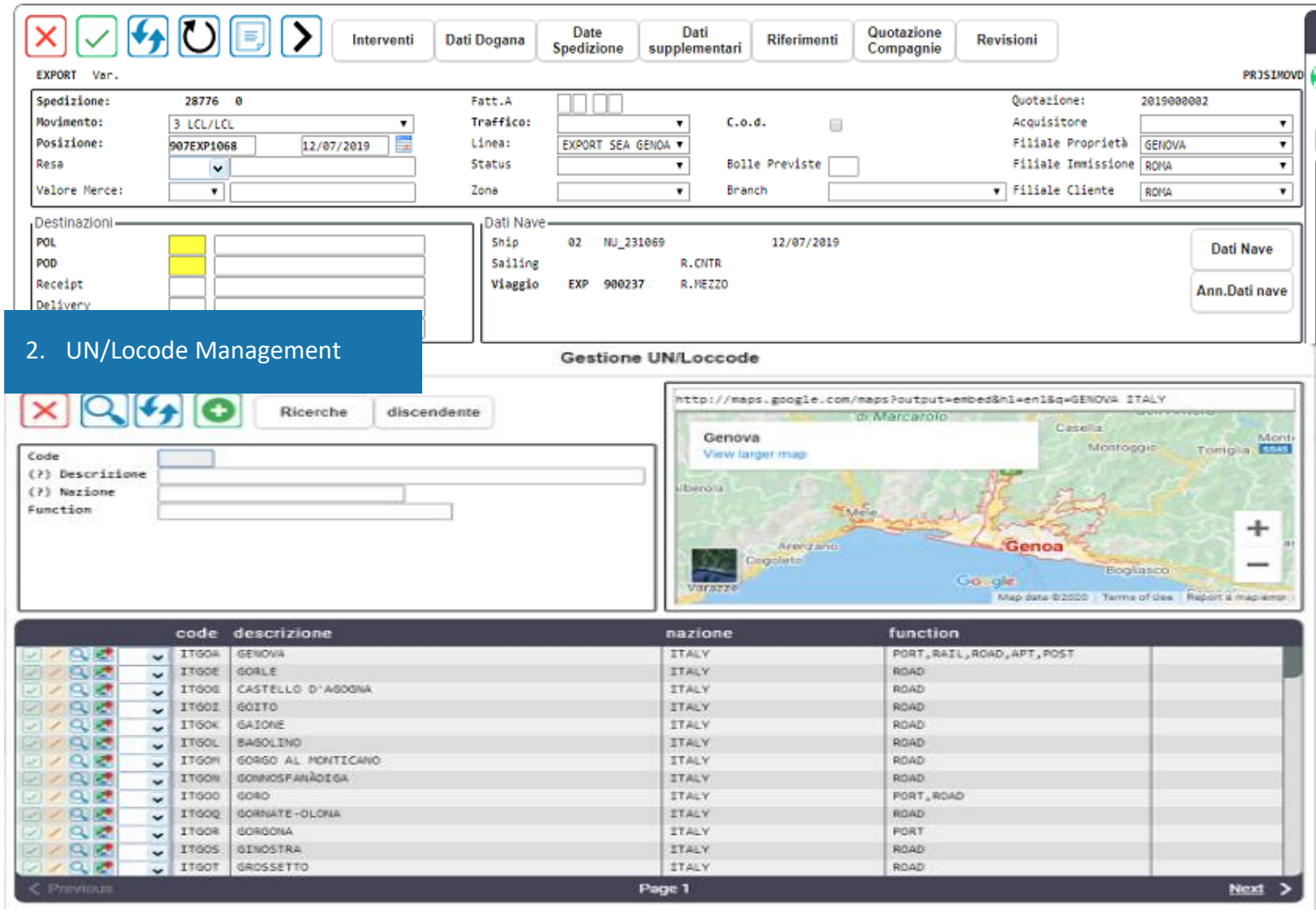
New research and practices management (1/2)



1. "**Pick-up**" management integrated in the shipment

2. Very powerful and configurable search filters, columns adaptable for single user, extraction in excell

New research and practices management (2/2)



2. UN/Locode Management

1. Quick actions that can be configured for the integration of: archived documents, maps, tracking, email and whatever you need to have all the useful information in a click

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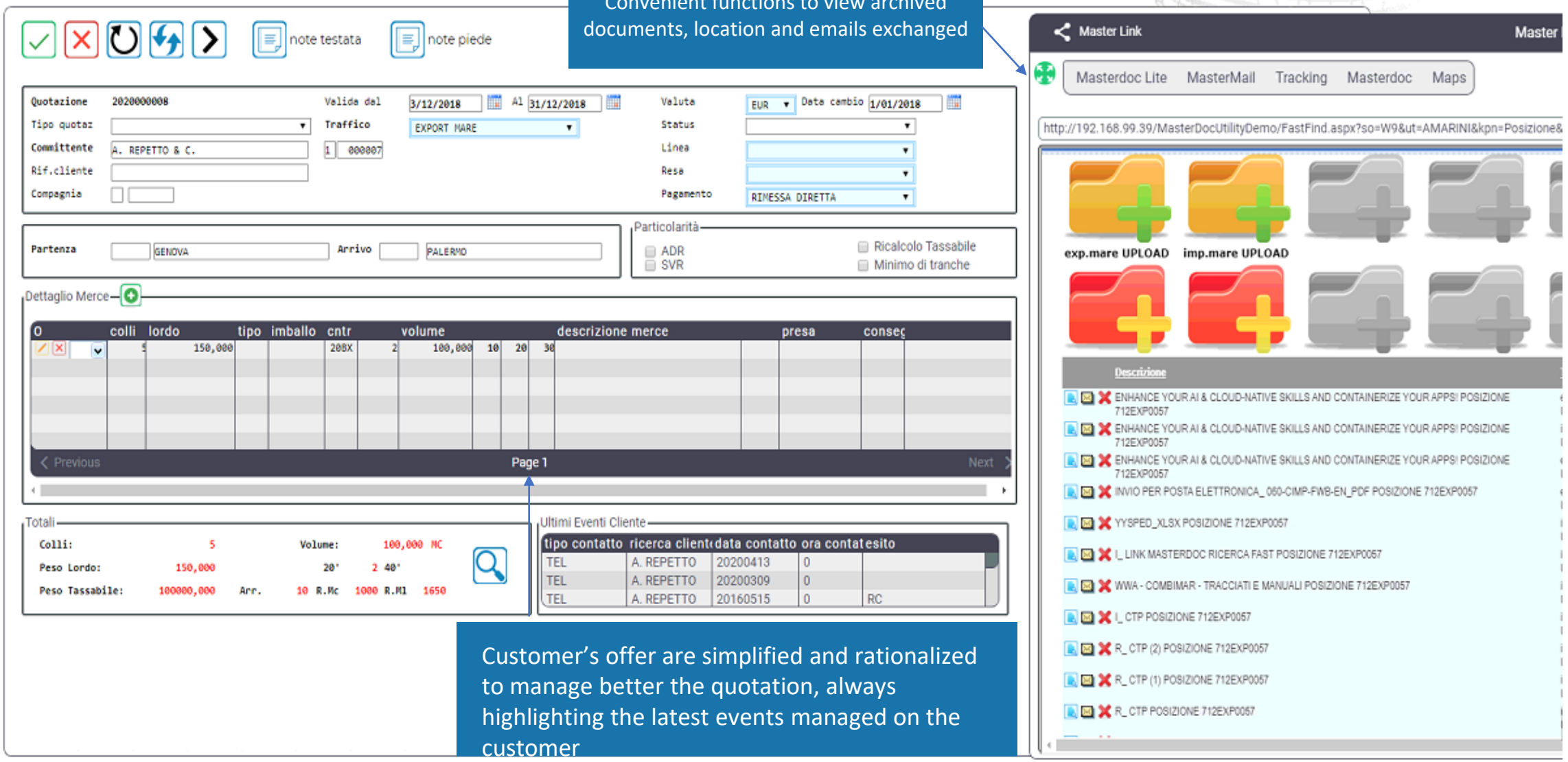
Rates and quotations (1/2)

Convenient functions to view archived documents, location and emails exchanged



Customer's offer are simplified and rationalized to manage better the quotation, always highlighting the latest events managed on the customer

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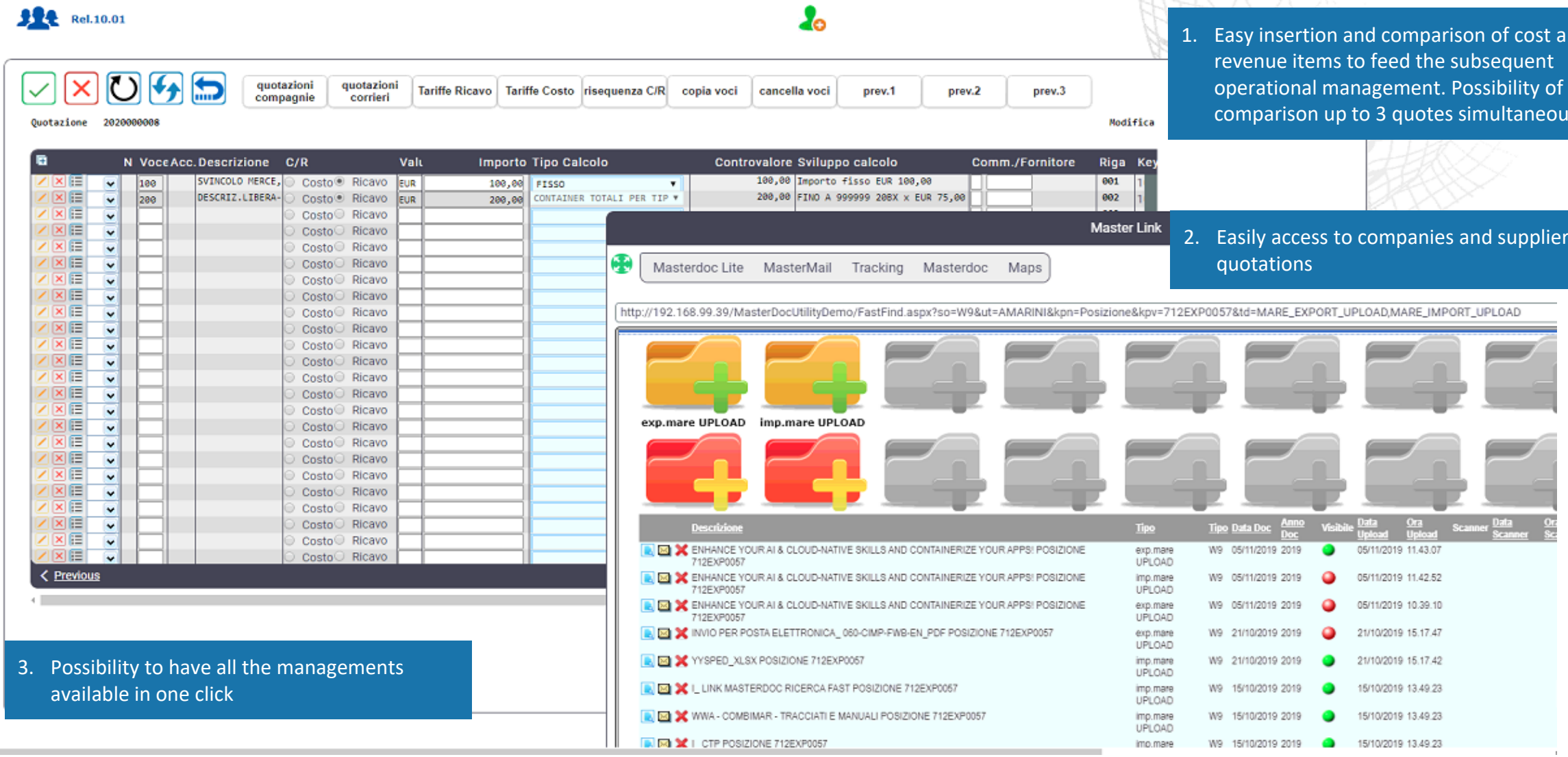
Rates and quotations (2/2)

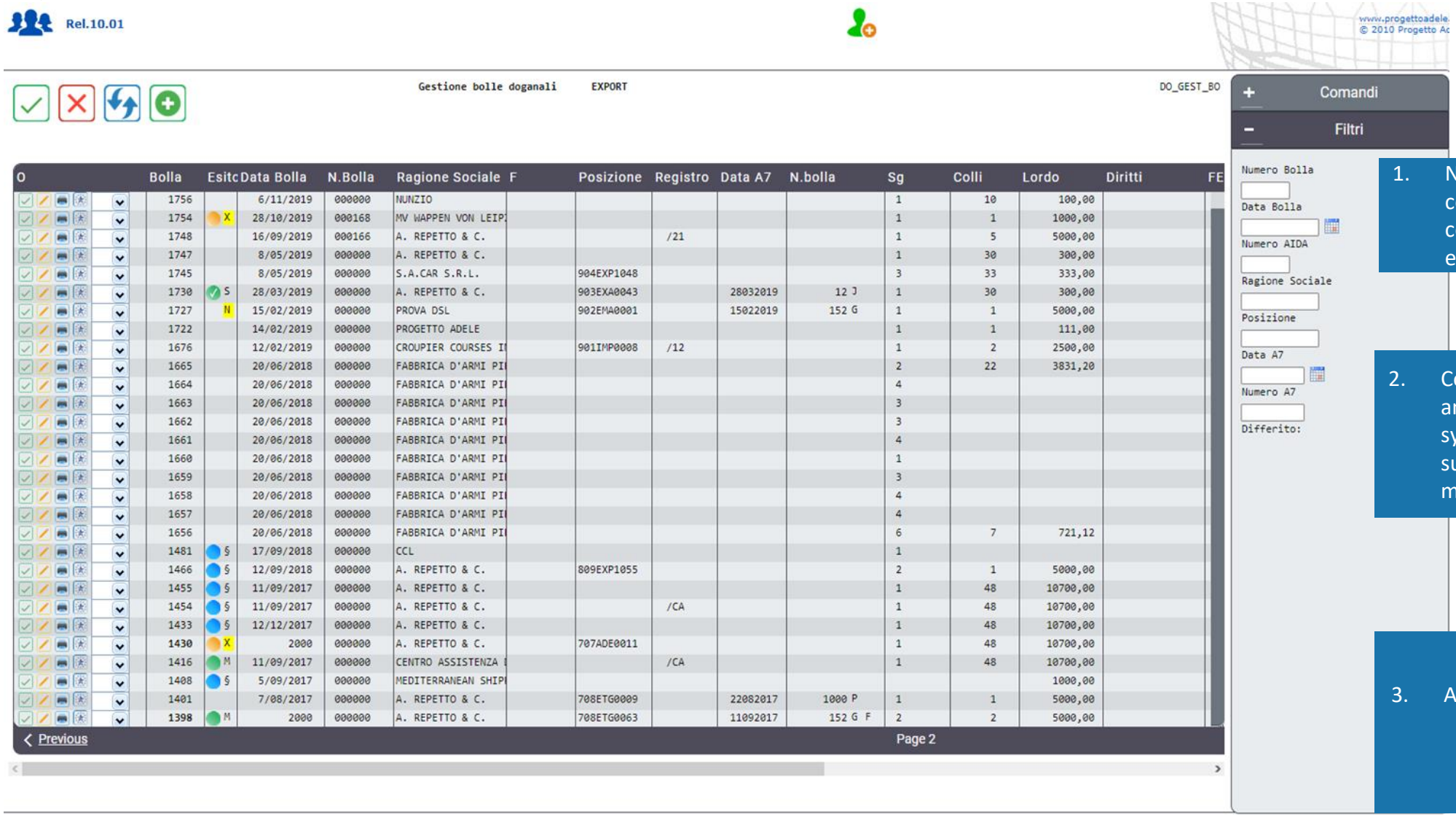
1. Easy insertion and comparison of cost and revenue items to feed the subsequent operational management. Possibility of comparison up to 3 quotes simultaneously

2. Easily access to companies and suppliers quotations

3. Possibility to have all the managements available in one click



Customs



O	Bolla	Esitc	Data Bolla	N.Bolla	Ragione Sociale	F	Posizione	Registro	Data A7	N.bolla	Sg	Colli	Lordo	Diritti	FE
	1756		6/11/2019	000000	NUNZIO						1	10	100,00		
	1754	X	28/10/2019	000168	MV WAPPEN VON LEIP						1	1	1000,00		
	1748		16/09/2019	000166	A. REPETTO & C.			/21			1	5	5000,00		
	1747		8/05/2019	000000	A. REPETTO & C.						1	30	300,00		
	1745		8/05/2019	000000	S.A.CAR S.R.L.		904EXP1048				3	33	333,00		
	1730	S	28/03/2019	000000	A. REPETTO & C.		903EXA0043		28032019	12 J	1	30	300,00		
	1727	N	15/02/2019	000000	PROVA DSL		902EMA0001		15022019	152 G	1	1	5000,00		
	1722		14/02/2019	000000	PROGETTO ADELE						1	1	111,00		
	1676		12/02/2019	000000	CROUPIER COURSES I		901IMP0008	/12			1	2	2500,00		
	1665		20/06/2018	000000	FABBRICA D'ARMI PI						2	22	3831,20		
	1664		20/06/2018	000000	FABBRICA D'ARMI PI						4				
	1663		20/06/2018	000000	FABBRICA D'ARMI PI						3				
	1662		20/06/2018	000000	FABBRICA D'ARMI PI						3				
	1661		20/06/2018	000000	FABBRICA D'ARMI PI						4				
	1660		20/06/2018	000000	FABBRICA D'ARMI PI						1				
	1659		20/06/2018	000000	FABBRICA D'ARMI PI						3				
	1658		20/06/2018	000000	FABBRICA D'ARMI PI						4				
	1657		20/06/2018	000000	FABBRICA D'ARMI PI						4				
	1656		20/06/2018	000000	FABBRICA D'ARMI PI						6	7	721,12		
	1481	§	17/09/2018	000000	CCL						1				
	1466	§	12/09/2018	000000	A. REPETTO & C.		809EXP1055				2	1	5000,00		
	1455	§	11/09/2017	000000	A. REPETTO & C.						1	48	10700,00		
	1454	§	11/09/2017	000000	A. REPETTO & C.			/CA			1	48	10700,00		
	1433	§	12/12/2017	000000	A. REPETTO & C.						1	48	10700,00		
	1430	X	2000	000000	A. REPETTO & C.		707ADE0011				1	48	10700,00		
	1416	M	11/09/2017	000000	CENTRO ASSISTENZA I			/CA			1	48	10700,00		
	1408	§	5/09/2017	000000	MEDITERRANEAN SHIP								1000,00		
	1401		7/08/2017	000000	A. REPETTO & C.		708ETG0009		22082017	1000 P	1	1	5000,00		
	1398	M	2000	000000	A. REPETTO & C.		708ETG0063		11092017	152 G F	2	2	5000,00		

1. New very powerful and configurable search system, columns adaptable for single user, excel extraction

2. Complete and automatic sending and receiving of flows with Aida system. Integrated management support for control / error messages

3. Automatic finding of the **outcome** and **visible tracking** of the **bill status** (flushed, ok, stopped)

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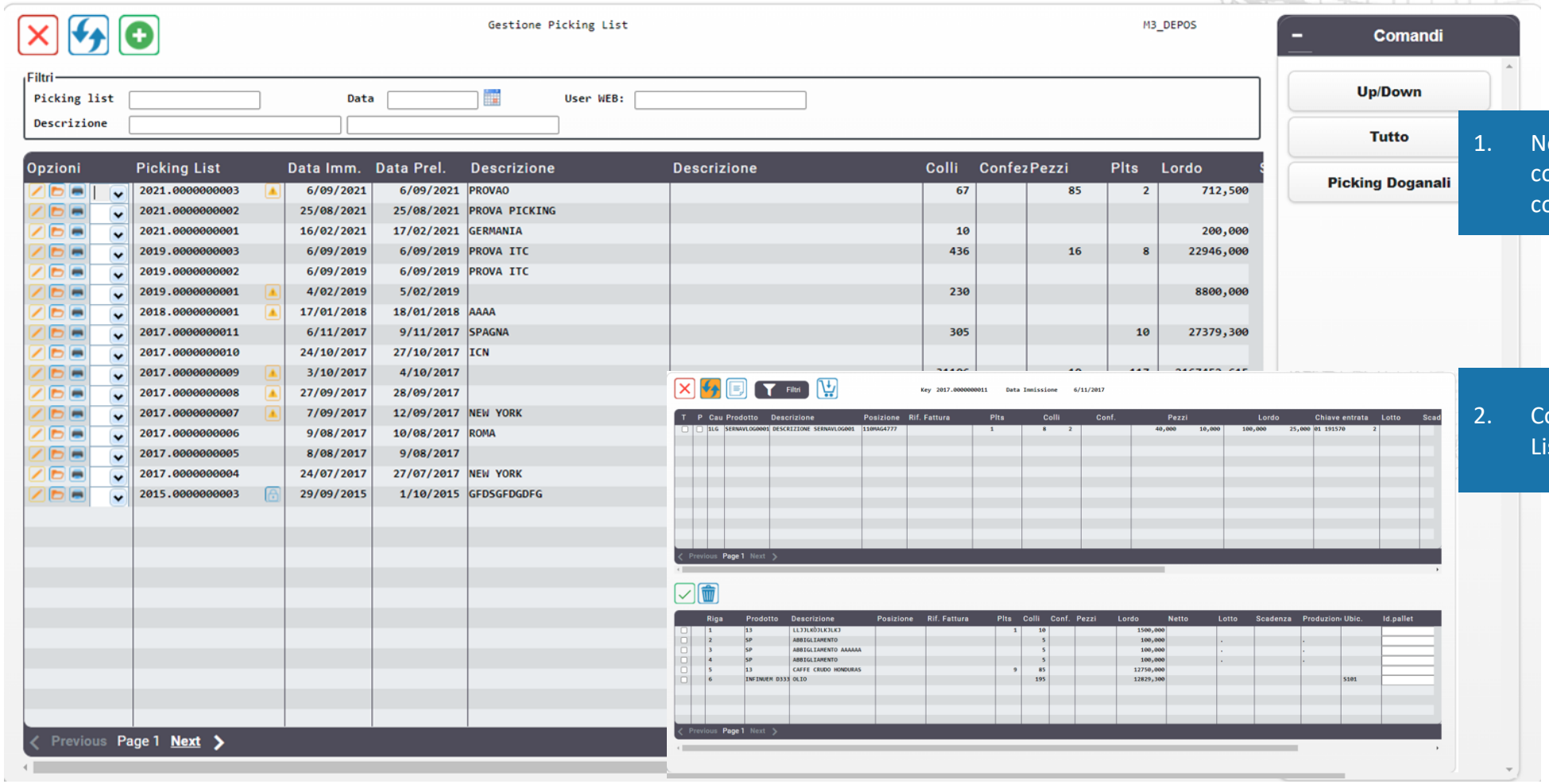
WMS & Picking



1. New very powerful and configurable search system, columns adaptable for single user

2. Complete and integrated picking List in MasterSped

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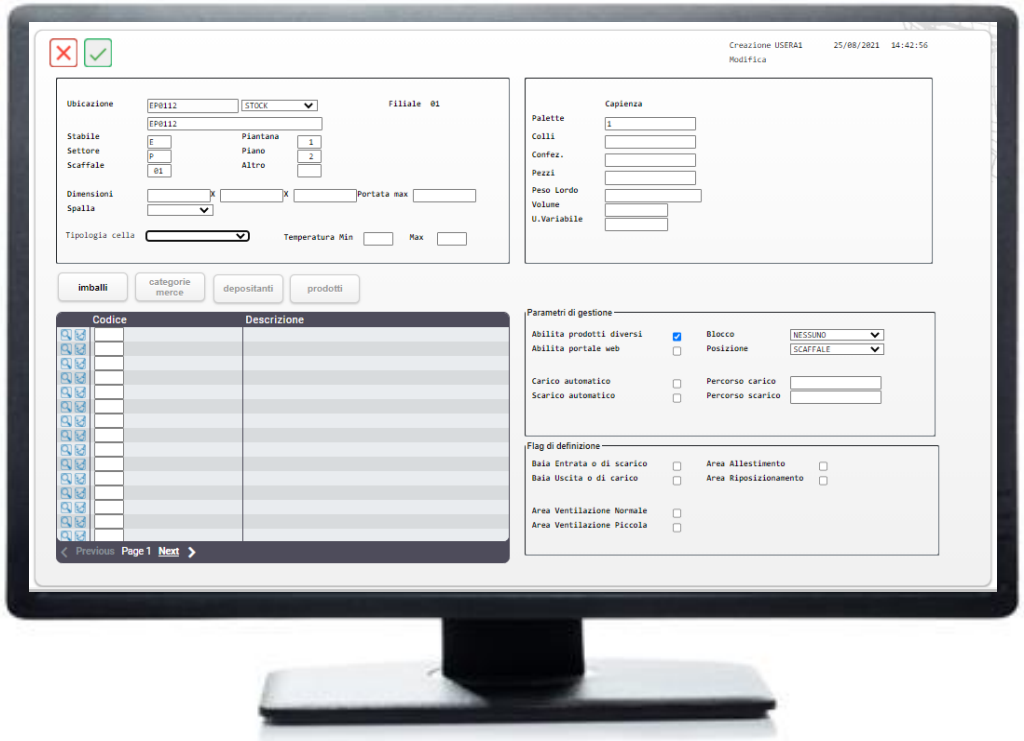
Warehouse – Locations & Radiofrequency

Locations

- Specifications
- Access to different products
- Inbound, outbound or always blocks
- Enabling visibility
- Loading and unloading route
- Constraints by depositor, goods category, packaging and product



Radiofrequency

- **Input check**
  - Product identification by barcode
  - Product/document correspondence check
  - Allocation
  - Allocation lots, loading units, etc. ...
  - Check mark with document detail entry
- Output check
  - Proposed withdrawal with sorting or random selection
  - Check product/document correspondence
  - Packaging

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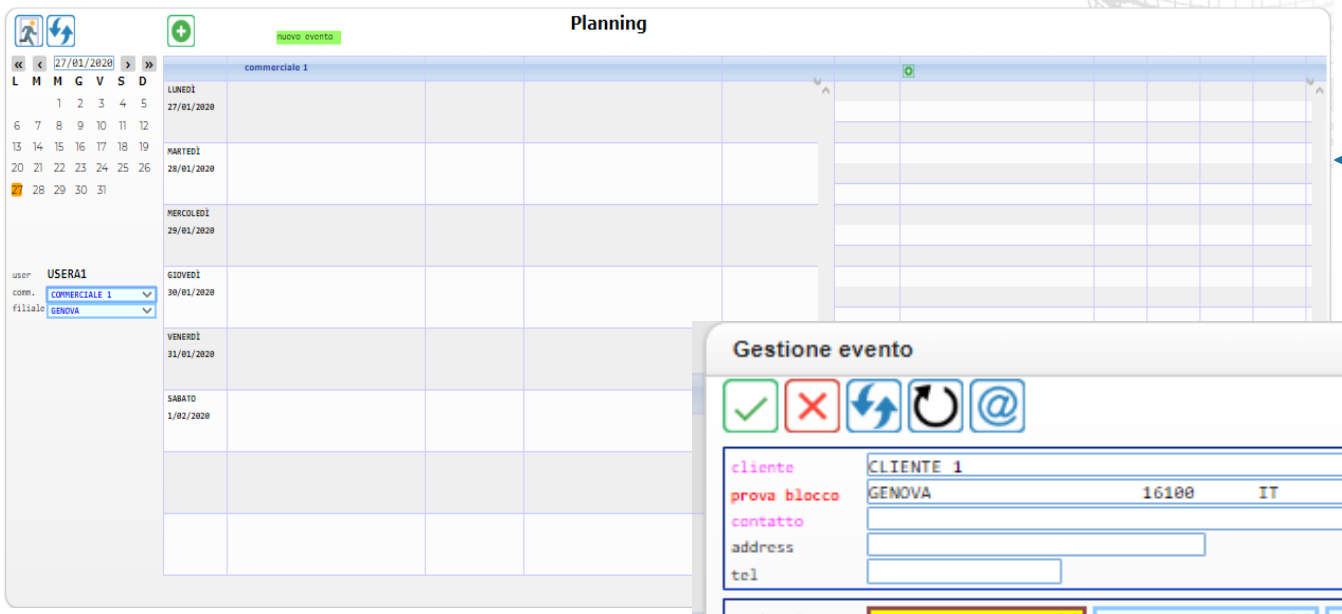
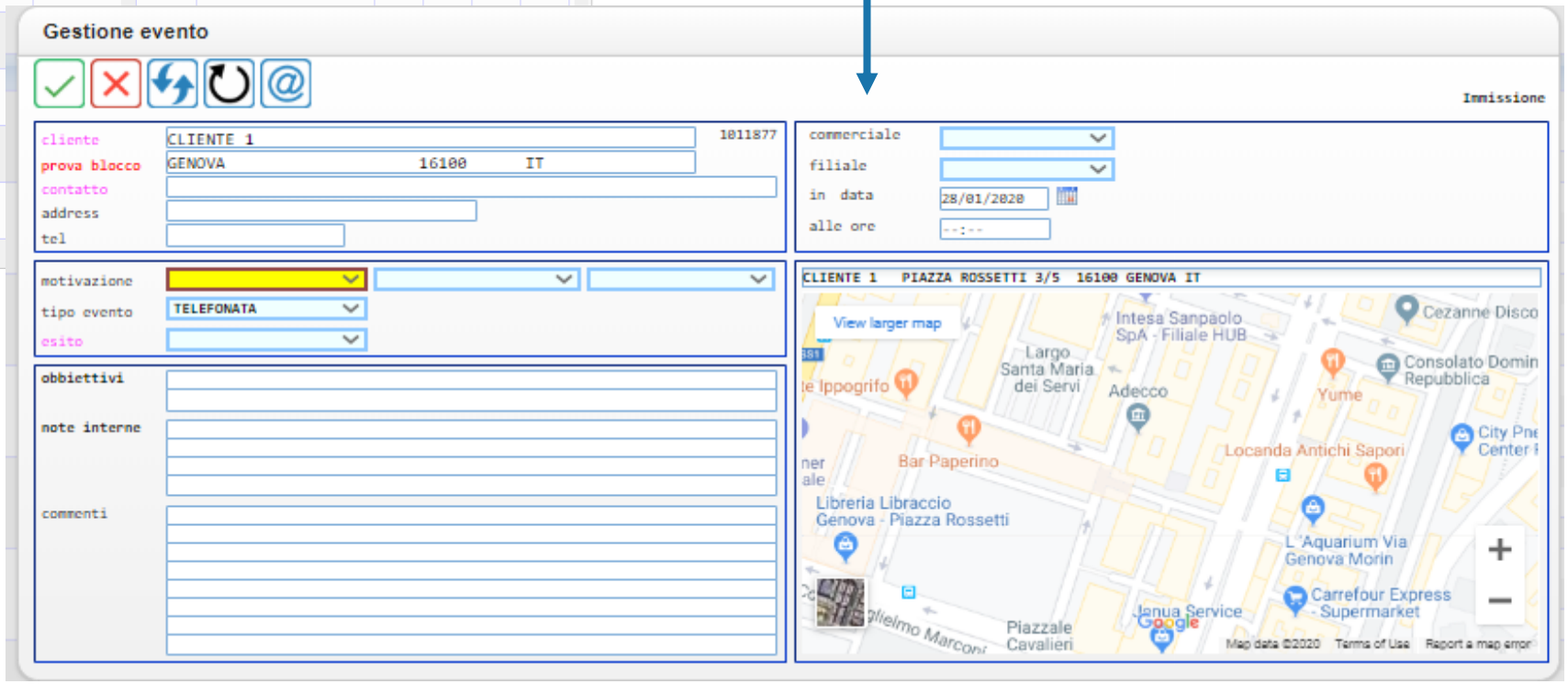
Customer Relationship Management (1/2)



1. Add a **new event** connected to a customer
2. Create **promotional campaigns** on both individual groups and individual customers
3. **Efficient management** of practises

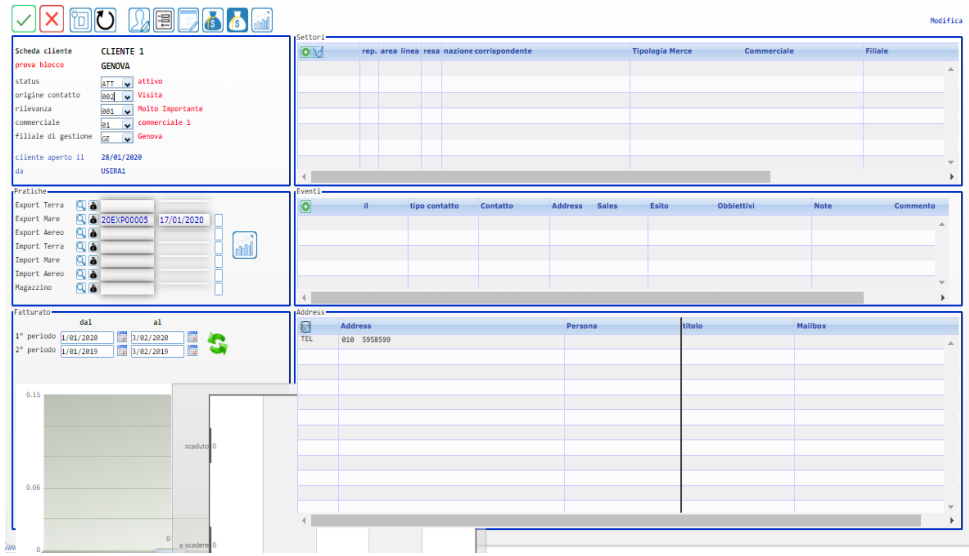


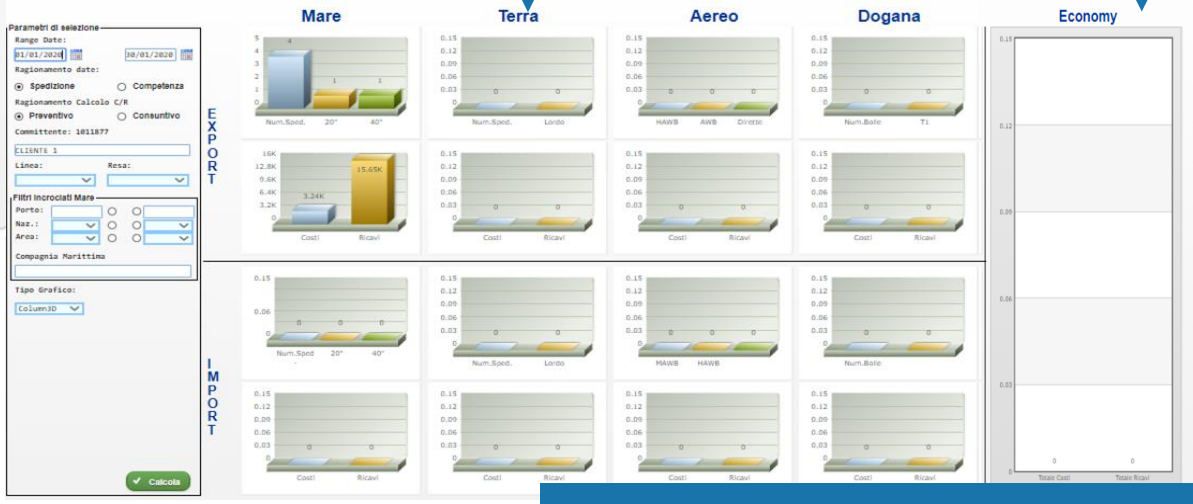
Customer Relationship Management (2/2)

The customer dashboard is enriched with:

1. Interactive **charts** updated in real time downloadable in excel

2. Customer's **costs & revenues**





3. Budget regarding customer's **turnover**

4. Full control of customer's performance

3

MasterBI

MasterBI: introduction

Master Bi is an innovative software developed by Progetto Adele, based on **Business Intelligence** technology.

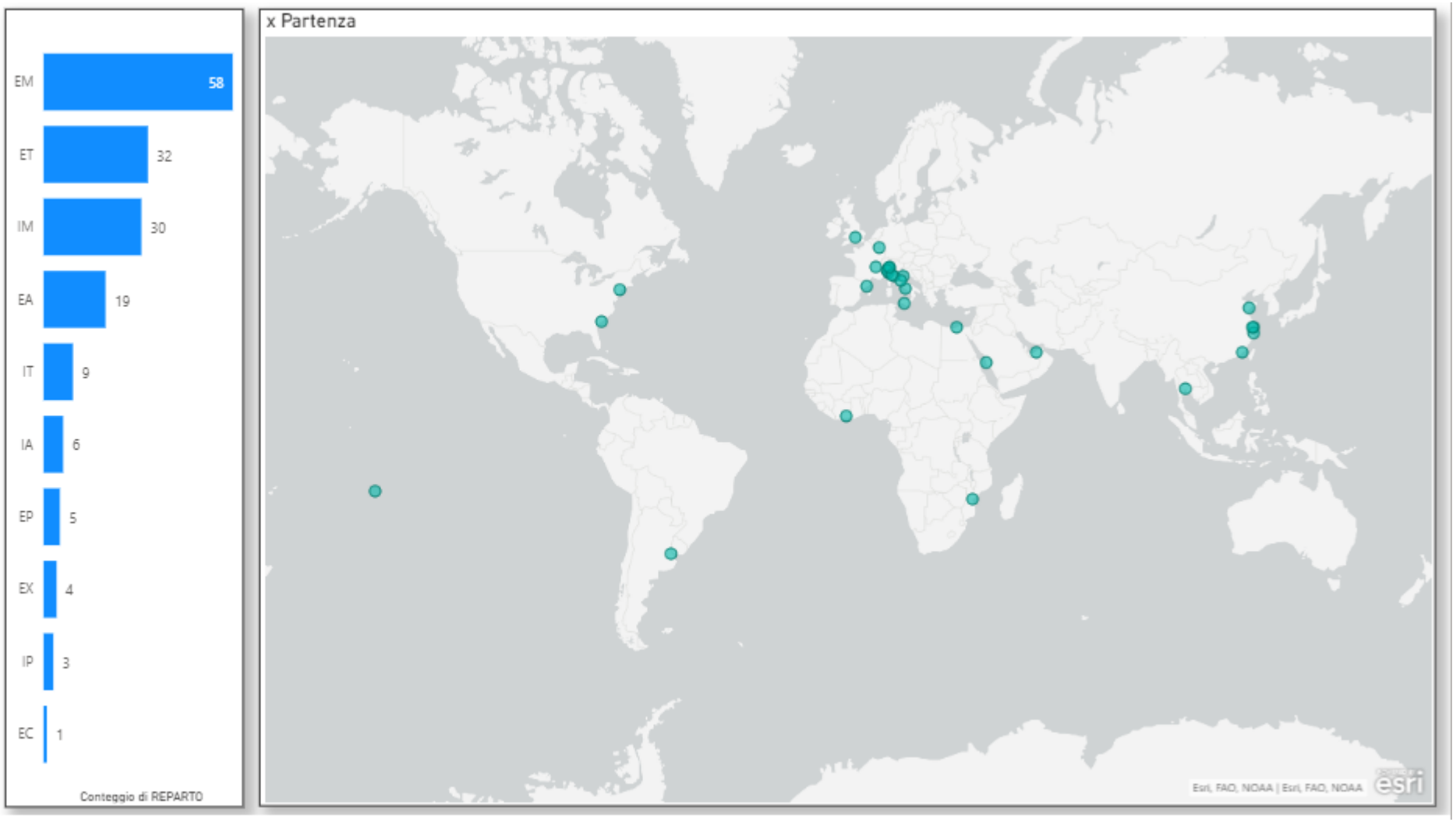
Through specific connectors, MasterBI analyzes **company data** in a **simple and immediate** way, extracting information from the MasterSped® dashboard.

In this way you can ensure an in-depth analysis of your business!

MasterBI: maps departure/arrival

Pagine

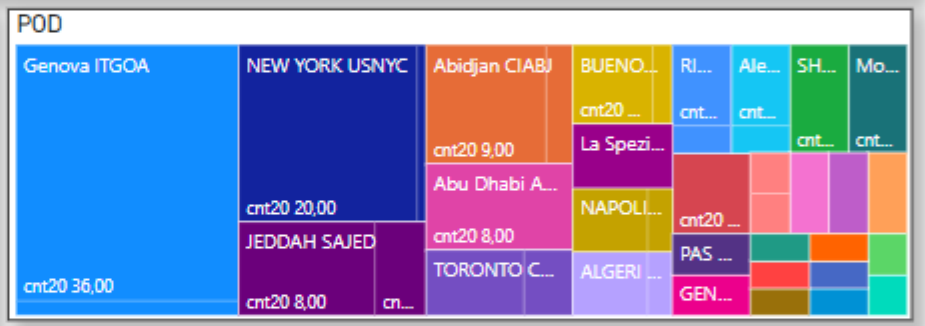
- fatturato*
- MARE/committente
- TERRA/committente
- AEREO/committente
- **Maps x Partenza**
- Maps x Arrivo

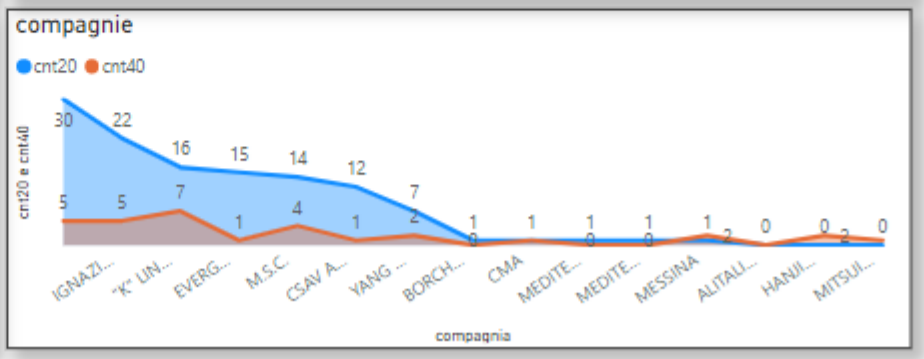


MasterBI: dashboard – sea customer

x committente

committente	cnt20	cnt40	colli	lordo	volume	tassabile	ricavo contabile	costo contabile	fatturato contabile	fatturato da contabilzz.are
[redacted]	0,00	1,00	1.600,00	25.000,00	0,00	0,00	0,00	0,00		
	0,00	1,00	1.600,00	25.000,00	0,00	0,00	0,00	0,00		
	0,00	1,00	1.333,00	12.580,00	0,00	0,00	0,00	0,00		
	0,00	2,00	0,00	0,00	0,00	0,00	0,00	0,00		
	3,00	2,00	338,00	244.050,42	6.000,00	207.200,00	2.703,00	0,00	3.000,00	1.502,30
	1,00	0,00	100,00	20.000,00	0,00	0,00	0,00	0,00	0,00	200,00
	0,00	0,00	1,00	5.000,00	0,00	5.000,00	0,00	0,00		
	17,00	3,00	15.219,00	117.606,00	48,45	11.000,00	57.462,00	0,00	3.000,00	0,00
Totale	**121,00**	**31,00**	**134.269,00**	**13.407.519,42**	**7.317,14**	**10.435.000,00**	**912.701,43**	**17.208,49**	**24.000,00**	**9.240,08**





Filtri

Cerca

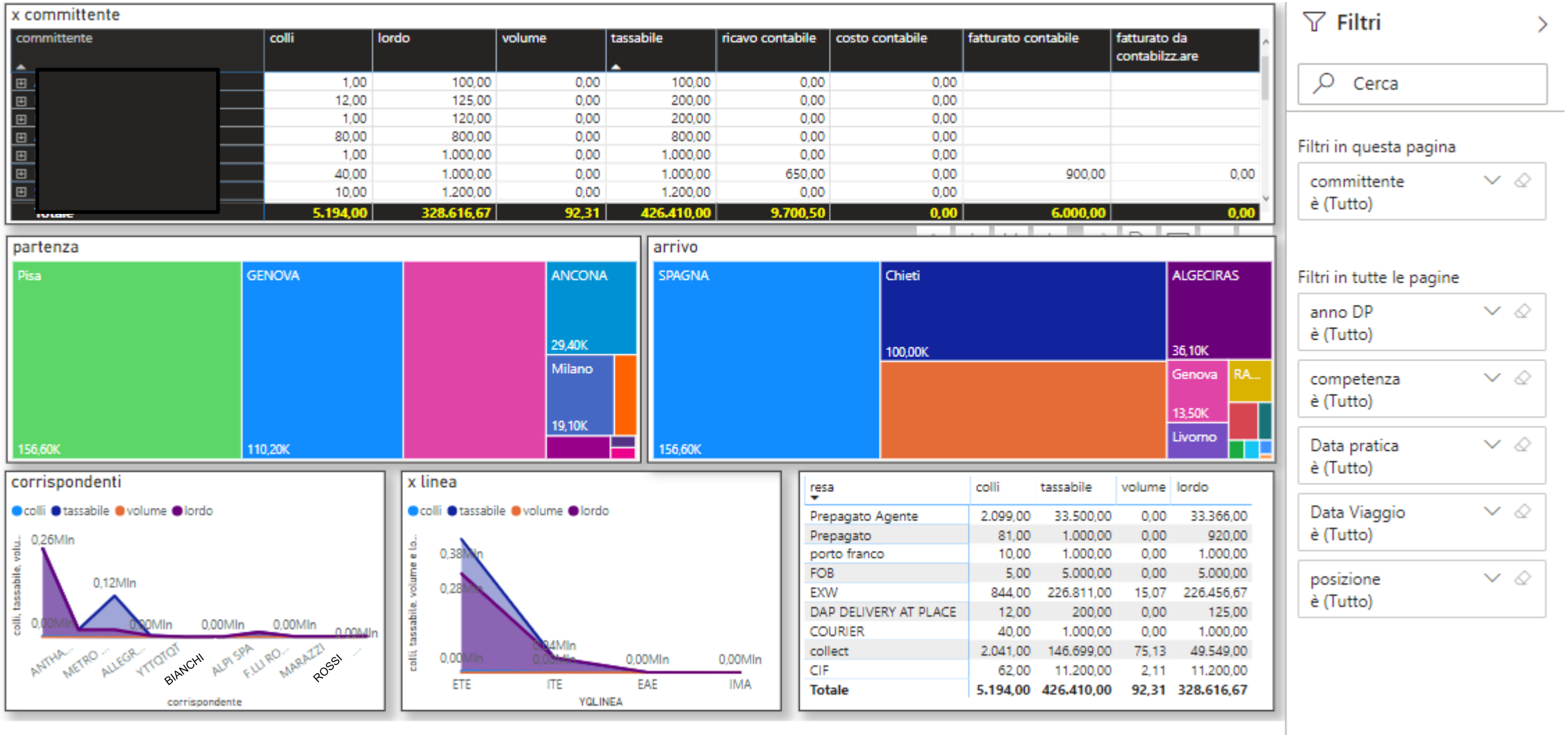
Filtri in questa pagina

- committente è (Tutto)
- compagnia è (Tutto)
- arrivo è (Tutto)
- arrivo descr è (Tutto)
- partenza è (Tutto)
- partenza descr è (Tutto)

Filtri in tutte le pagine

- anno DP è (Tutto)
- competenza è (Tutto)

MasterBI: dashboard – land customer



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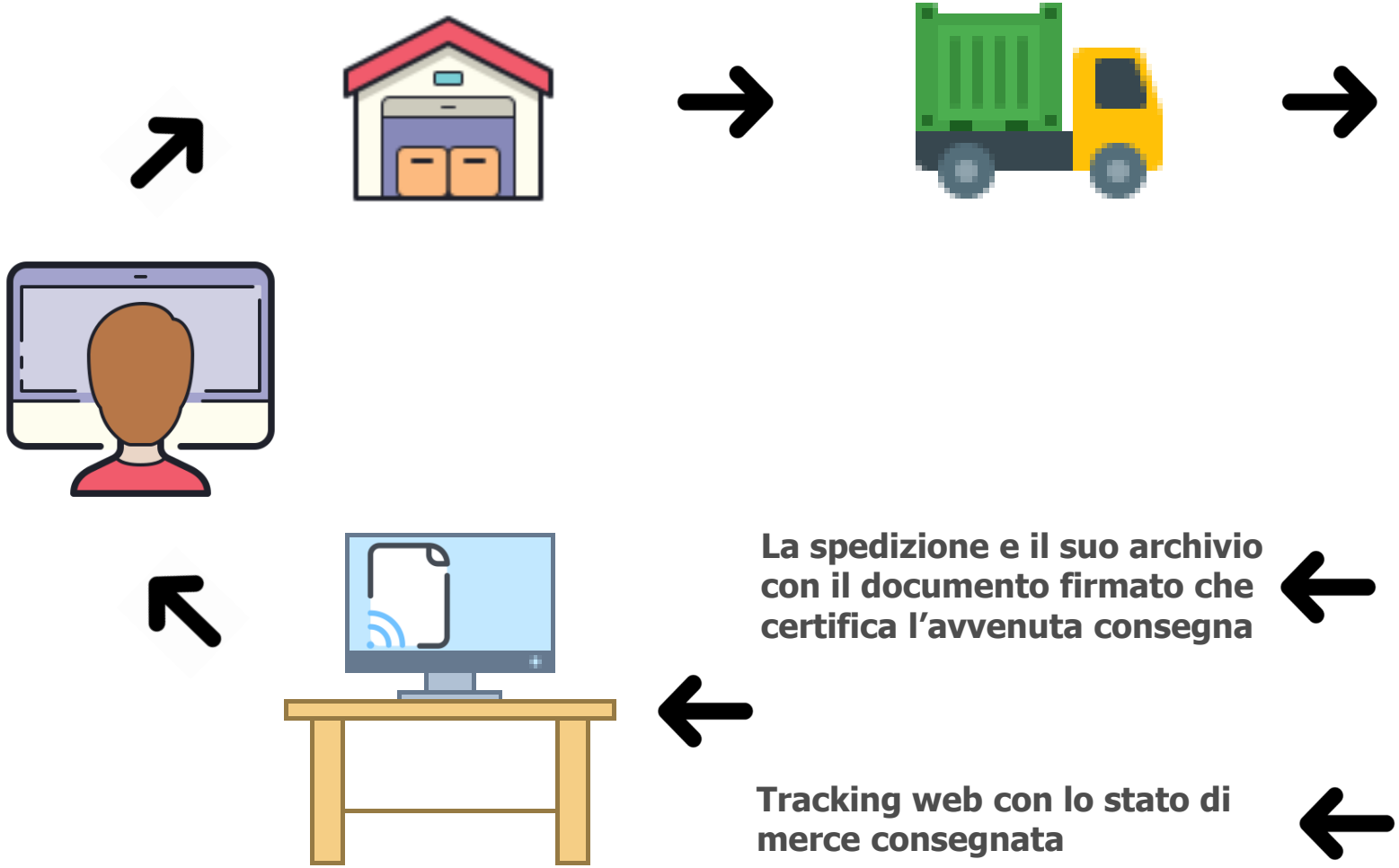
4

Web app POD

Proof of Delivery (POD): servizio e web APP

Certifica la consegna della tua merce in modo semplice e veloce!



La spedizione e il suo archivio con il documento firmato che certifica l'avvenuta consegna

Tracking web con lo stato di merce consegnata

Tramite foto e Web App

Aggiornamenti real time

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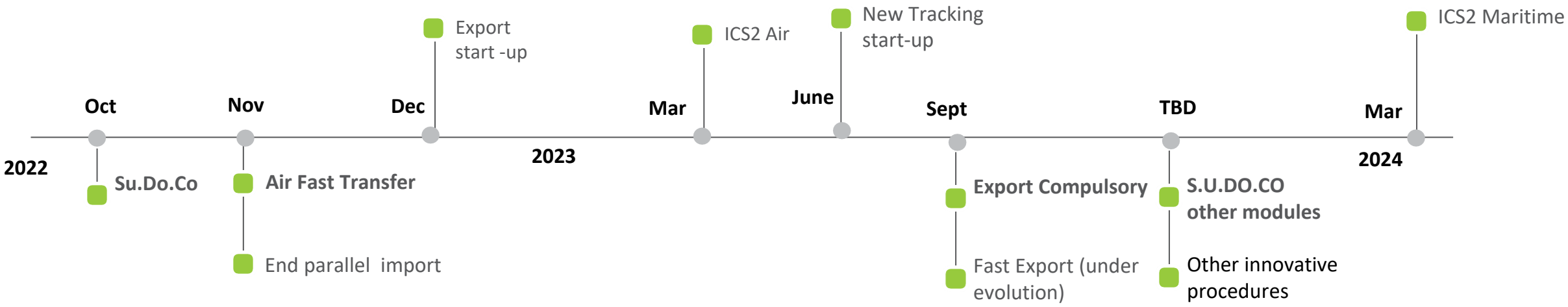
5

Group Roadmap

2022 (vs 2025) Roadmap delle soluzioni doganali Circle Group



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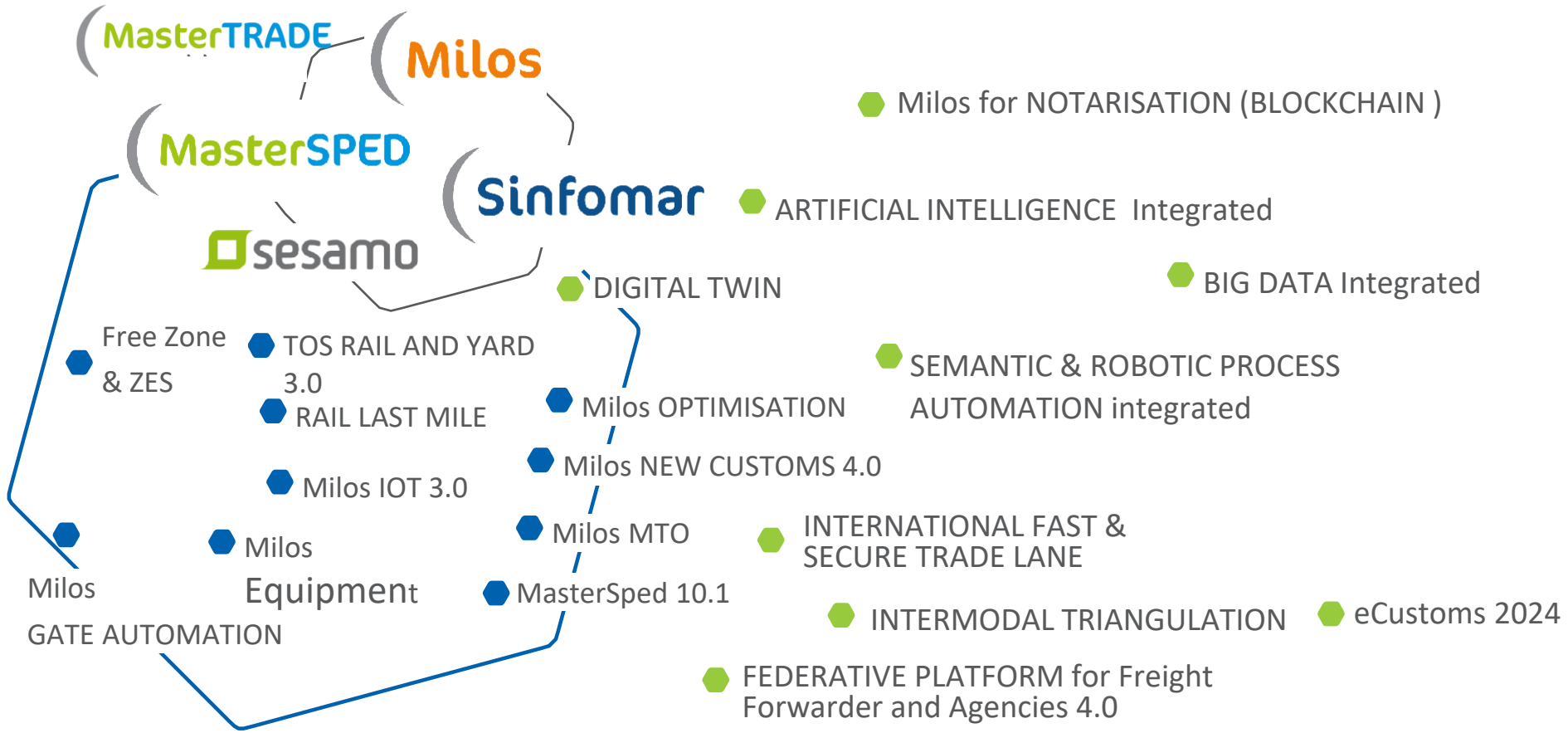
Product evolution - roadmap 2024



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