



PRESS RELEASE

CIRCLE has previewed a few FY2022 highlights

Consolidated Value of Production +17%

Proprietary products +25%, Milos® Federative Services +101%

Circle S.p.A. Value of Production +26%.

Milan, 15th March 2023

The Board of Directors of [CIRCLE S.p.A.](#) ("CIRCLE" or "the Company"), innovative SME heading the homonymous Group specialized in the analysis and development of innovative digitization solutions for port and intermodal logistics and in international consultancy with focus on Green Deal and energy transition, listed on the Euronext Growth Milan market organized and managed by Borsa Italiana, during the conference call meeting held today, approved some highlights of FY2022 not subject to limited audit.

The numbers highlighted reflect the positive trend of the business; in particular:

- the **consolidated Value of Production** is equal to EUR 10.9 million, +17% compared to 2021 (EUR 9.3 million)
- **proprietary software products**, also offered in SaaS (Software as a Service) mode on cloud platform, totalled +25%
- **Milos® Federative Services** posted a +101% increase
- **Value of Production of Circle S.p.A.** is equal to EUR 5.2 million, +26% compared to 2021 (EUR 4.1 million).

Luca Abatello, President & CEO at CIRCLE, comments on the results achieved: "Although articulated, 2022 was a year of great satisfaction for CIRCLE.

The Group's growth has continued along the two main lines of development of proprietary software products and innovative projects; moreover, a fundamental contribution has been



made by Milos Federative Services, which represent the basis of the **Connect for Agile Growth** roadmap and industrial plan.

On the European side, we have completed the integration with Magellan Circle and, with an amount of over € 3.5 million, signed the record of projects since we operate.

Added to this are the excellent prospects: the numerous contracts signed between the end of the Year and the beginning of 2023, also thanks to the Transition Plan 4.0, in fact, lay the foundations for a 2023 of further important growth. We are entering the heart of the plans Next Generation EU and Energy Transition that will see their peak in the second half of 2023 and, subsequently, in the biennium 2024-25”.

This press release is available at www.circlegroup.eu in the Investor Relations section and www.1info.it.

CIRCLE Group is the Group specialized in the analysis and development of **innovation and digitalization solutions for the port and intermodal logistics sectors** and in **international consultancy with a focus on the Green Deal and energy transition topics** headed by **Circle S.p.A.**, Innovative SME listed on the **Euronext Growth Milan market of Borsa Italiana** since October 26th, 2018 (alphanumeric code: CIRC; ISIN code for ordinary shares: IT. 0005344996).

Besides Circle, the Group comprises software houses **Info.era**, **Progetto Adele** and **Cargo Start**, purchased respectively at the end of 2017, in July 2019 and December 2022, as well as consulting companies **Circle Connecting EU** and **Magellan Circle**.

Synergies between Circle, Info.era and Progetto Adele have allowed the Group to expand the portfolio of solutions it offers in the fields of IoT, optimization, Digital Twin, Big Data and Process Automation, and to strengthen its software products: **Milos®** – the suite for all players of intermodal logistics, such as inland terminals, port terminals, ports, MTOs and shipping agencies – the Port Community System **Sinfomar**, **Master SPED®** and **Master TRADE®** solutions – respectively dedicated to shipping and logistics and to commerce and industry, and **Star Tracking®**, solution for airport-to-airport tracking.

Conceived to make migration of customers to a digital business model, **Federative services** provide in cloud and pay-per-use mode, more efficient, complete Circle’s services for the Supply Chain. With **Circle Connecting EU**, Circle supports Public Entities and Companies, by identifying their positioning at a European level (**Strategic Communication and Advocacy**) and funding opportunities (**EU Funding Accelerator**).



*Thanks to the joint venture agreement and purchase of **Magellan Circle**, a Portuguese entity delivering advocacy services to European Institutions, **Circle Connecting EU** offers further services at a European level regarding the Iberian Peninsula, having strengthened its presence in Brussels and having exploited the maximum advantages from opportunities linked to the **Next Generation EU Recovery Fund**.*

*Moreover, the recent purchase (December 2022) of 51% of **Cargo Start**, innovative start-up specialized in the development and sale of innovative technological products and services for air cargo, CIRCLE Group can strengthen its offer in a rapidly expanding and strategic segment for **2024 Connect 4 Agile Growth** roadmap.*

*Lastly, Circle leads the network of enterprises **Log@Seg**, enhancing its evolved solutions for the Gate Automation of ports and intermodal hubs.*

For more information

Circle S.p.A.

Registered office Via Giovanni Battista Pergolesi 26, 20124 Milan
Operational headquarters Piazza Borgo Pila 40 (Torre A interno 46), 16129 Genoa
Nicoletta Garzoni, *Investor Relations & PR*
Mail: ir@circletouch.eu | Mobile: +39 339 2367218

Euronext Growth Advisor: **Integrae SIM S.p.A.**

Piazza Castello 24, 20121 Milan
Mail: info@integraesim.it | Phone: +39 02 96 84 68 64