



## JOINT PRESS RELEASE

**CIRCLE and DFDS: Ports of Trieste and Pendik more and more connected thanks to the digitalization**

**The success of first pilot test of International Fast & Secure Trade Lane, realized within European project FENIX, lays the foundation for the harmonization of the document flows between the various actors involved in the Corridor**

*Trieste, 17<sup>th</sup> March 2022*

**CIRCLE Group**, specialized in the analysis and development of innovative digitization solutions for port and intermodal logistics sectors headed by Circle S.p.A. (listed on Euronext Growth Milan market), announces together with the international shipping and logistics company **DFDS** the success of first pilot test of International Fast & Secure Trade Lane between the Ports of Trieste and Pendik.

Realized within European project **FENIX** (coordinated by ERTICO at European level and by the Ministry of infrastructure and transport as recipient through TTS Italia at a national level) this pilot test also involved Samer&Co.shipping and saw the use of IoT (*Internet of Things*) technologies and eSeals with RFID electronic components with a numbered sequence which allows immediate identification of each container.

*“After the ones related to other International Fast & Secure Trade Lanes between the Ports of Genoa and Casablanca in Morocco and between the Ports of Genoa and Alexandria in Egypt, we are pleased to have successfully completed also this important pilot test – said **Luca Abatello, President & CEO at CIRCLE** – As pointed out on other occasions, the main innovation introduced regards the anticipated transmission of documents to the port of destination before the ship has left. CIRCLE Group provides evolved **federative** services which are interoperable with IT systems of DFDS and other port and logistic players involved in the corridor”.*

The next stage of the project previews a further activity exploiting advanced digitalization customs tools with the direct involvement of Italian and Turkish Customs and Monopolies Agencies.

### About CIRCLE Group

**CIRCLE Group** is the Group specialized in the analysis and development of **innovation and digitalization solutions for the port and intermodal logistics sectors** headed by **Circle S.p.A.**, Innovative SME listed on



*the Euronext Growth Milan market of Borsa Italiana since October 26<sup>th</sup>, 2018 (alphanumeric code: CIRC; ISIN code for ordinary shares: IT. 0005344996).*

*Besides Circle, belong to the Group software houses **Info.era** and **Progetto Adele**, purchased respectively at the end of 2017 and in July 2019.*

*Synergies between Circle, Info.era and Progetto Adele allowed the Group to expand the portfolio of solutions offered in the fields of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen its software products: **Milos®** - the suite for all players of intermodal logistics such as inland terminals, port terminals, ports, MTOs and shipping agencies, **Sinfomar** - Port Community System -, **Master SPED®** and **Master TRADE®** solutions - respectively dedicated to shipping and logistics, and to commerce and industry.*

*With **Circle Connecting EU**, Circle supports Public Entities and Companies by identifying their positioning at European level (**EU Branding**) and funding opportunities (**Project Anticipation**).*

*Moreover, thanks to the joint venture agreement and purchase of **Magellan Circle**, Portuguese entity delivering advocacy services towards the European Institutions, **Circle Connecting EU** offers further services at European level, regarding the Iberian Peninsula, having strengthened its presence in Brussels and taken maximum advantages from opportunities linked to the **Next Generation EU** Recovery Fund. Lastly, Circle leads **Log@Sea**, network of enterprises to enhance its evolved solutions for Gate Automation of ports and intermodal hubs.*

#### **About DFDS**

**DFDS** provides transport and shipment services across Europe. More than **10,000 shipping agents** rely on ship and port terminal services as well as flexible shipping and logistics services of DFDS. DFDS employs more than 10,000 employees aboard and in offices in a network of more than **25 Countries**. Founded in **1866**, the Copenhagen-based company is traded in Nasdaq Copenhagen.

#### **About DFDS Mediterranean**

DFDS acquired the U.N. Ro-Ro company in 2018, the leader of the logistics industry in Turkey founded in Istanbul in 1994.

#### **For further information**

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