

DIGITA

PRESS RELEASE

CIRCLE S.p.A.: continues its expansion with the launch of the new version of MILOS® TOS and its full operation for Samer Seaports & Terminals (DFDS MED, U.N.Ro-Ro.)

Fully operative Milos® TOS system (Terminal Operating System) provided by Circle S.p.A. to link ports of Trieste, Mersin, Pendik, Yalova, Patrasso and Bari.

Trieste, 6th May 2019

Circle S.p.A. ("*Circle*"), a Company leading its own Group specialized in process and management consulting services, and in providing innovative technological solutions for transport and logistics sector, confirms and streghtens its presence in the MED area thanks to the launch of the new version of Milos® TOS Multipurpose system and to its full operativity in Trieste at Samer Seaports & Terminals and U.N. Ro-Ro., main Turkish operator recently hold in DFDS Group.

Milos® Terminal Operating System (TOS) has been designed to manage operative, safety, administrative and custom-related activities into a multipurpose terminal. Milos® TOS is interoperable with other stakeholder systems such as Port System Authorities, rail/intermodal and road transport companies, as well as Shipping Agencies and Shipowners.

The arrival at the Samer Terminal of the new ship "Ephesus Seaways" by DFDS Group, which it is managed by its Mediterranean Business Unit the largest Turkish logistics operator U.N. Ro-Ro, confirms the potentialities of the infrastructure system supported by Milos® TOS in regards to the operations of the multipurpose terminal. The Ephesus Seaways has represented a turning point for the Samer Terminal of the Trieste Port, also because of its technological and environmental innovation.

Samer Seaports & Terminals's core business is focused on intermodal logistics by

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train, offering its service by more than 40 weekly trains to Austria, Germany and Luxembourg. The ability to provide such extensive and structured intermodal logistics services is one of the cornerstones of the success of Samer Seaports & Terminals, which relies on the Milos® TOS platform to efficiently manage the complete transport system between operators.

«The partnership with Samer Seaports & Terminals and DFDS-MED (U.N. Ro-Ro.) brings our Milos® TOS system towards a new dimension", President and CEO of Circle S.p.A. Luca Abatello stated. "The main objective of the initiative that we support through our product is to digitize and streamline integrated customs, port and logistic processes, and the growth of Samer Seaports & Terminals results therefore represents a confirm of Circle's strategies».

With this new partnership, Circle continues its international growth path as outlined in the development plan towards 2022.

Established in Genoa in 2012, **Circle S.p.A**. provides process and management consulting services, innovative technological solutions and digital marketing solutions for transport and logistics sector.

Leading Company in the development of automation processes for Ports, dry ports, logistics platforms and intermodal operators through **Milos**[®] - an innovative modular software for the optimization of transport of containers, trailers, vehicles and each type of goods - the Company can boast professionals mainly involved in analysis of the processes, in projects financed by EU and in software development forming a dynamic and young team.

In November 2017 Circle purchased 51% of **Info.era**, a company specialized in the development of software solutions with 20 years of experience in the port sector with its Port Community System solution **Sinfomar®**. Lastly, thanks to the deep experience of its management not only in ICT field, but also in EU-funded projects, Circle assists through **Connecting EU** Division Public actors and Private companies in developing new businesses through different instruments: **Project Anticipation**, **Project Assessment** and **Project Lifecycle**.

Since October 26th Circle 2018 is **listed on AIM Italia / Alternative Capital Market**, the Multilateral Trading Facility operated by Borsa Italiana S.p.A., with title code CIRC and ISIN code IT0005344996.

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