



PRESS RELEASE

CIRCLE S.p.A.: continues its expansion with the full operativity of the new version of Milos TOS for Terminal San Giorgio

Fully operative the Milos® TOS (Terminal Operating System) provided by Circle S.p.A. for the improvement of the operative and logistic system in the TSG terminal in the port of Genoa.

Genoa, September 2th 2019

Circle S.p.A. ("**Circle**"), a company headed by the homonymous Group specialized in the analysis of processes and in the development of automation solutions and for the digitalization of the port sectors and intermodal logistics, listed on the AIM Italia market, organized and managed by Borsa Italiana, confirms and strengthens its presence in the MED area thanks to the full operativity of the Milos® TOS system used by Terminal San Giorgio (TSG) in the port of Genoa.

TSG, one of the main multipurpose terminals of the Port Network Authority of the Ligurian Western Sea, manages the entire range of port logistics services: TEUs (Twenty-Foot Equivalent Unit), industrial rolling vehicles, breakbulks and Roll-on/Roll-off cargo. The peculiarities of the Milos® TOS Suite, used by TSG since 2012 for customs components, interoperability with the Port Community System and automation, now updated and fully operational for all the multipurpose operating issues, increase and facilitate logistics and port processes of such a relevant terminal.

Milos® Terminal Operating System (TOS) has been designed with the purpose of managing administrative, operational and customs operations within a multipurpose terminal. Milos® TOS is interoperable with other stakeholder systems such as Port

For further informations:

Issuer: Circle S.p.A.
Registered office Via Santa Radegonda 11, 20121 Milano
Operational headquarters Via Bombrini 13/3, 16149 Genova
Leonardo Parigi, *Media Relations Manager*
Mail: press@circletouch.eu
Phone - +39 3483940546

IR Top Consulting, *Investor & Media Relations* – via Cantù, 1, 20123 Milano
Floriana Vitale - Mail: f.vitale@irtop.com
Domenico Gentile - Mail: d.gentile@irtop.com
Pietro Auteliano - Mail: p.auteliano@irtop.com
Phone - +39 02 4547 3883/4

Nominated Adviser (NomAd): Integrae SIM S.p.A. - Via Meravigli 13, 20123 Milano
Mail: info@integraesim.it



Network Authorities, rail/intermodal and road transport companies, as well as Shipping Agencies and Shipowners.

Terminal San Giorgio operates in the port of Genoa since 2006, and it has always pursued ambitious goals in terms of technological innovation. Circle constantly supports TSG for a continuous and substantial improvement in traffic flows, efficiency and automation, thanks to constant development by Circle in Big Data Management, Internet of Things and Supply Chain 4.0 issues.

Circle boasts a solid collaboration with TSG also thanks to the recent agreement between Agence Nationale des Ports (ANP) of Casablanca, Port Network Authority of the Ligurian Eastern Sea (La Spezia), Terminal del Golfo (TDG), Tarros and Terminal San Giorgio for the implementation of an "International Fast and Secure Trade Lane", technically coordinated by Circle, which provides for an improvement in terms of efficiency and timing for trade between the European Union and North Africa. The recent renewal between the Port Network Authority of the Ligurian Western Sea (Genoa) and TSG of the concession on the Ponte Somalia area, extended until 2033, further widens the expansion horizon of Terminal San Giorgio, and Circle - through the Milos® TOS Suite - represents a solid foundation on which to build the future opportunities.

«The project was very challenging and ambitious. Before this there was practically no real multi-purpose TOS. We thank the TSG team which has collaborated in a fruitful and valuable manner in the implementation of the project. And in the coming months there will be more important news», **Luca Abatello, President of Circle, said.**

With this project, added to that one of the beginning of the year with Samer Seaports & Terminals in Trieste, Circle continues its growth path of its MILOS® suite, as well as the international evolution as outlined in the development plan from here to

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2022.

Circle is also involved in the European Projects “eBridge” and “Fenix” concerning important activities in the Port of Genoa and a total of contributions (for the entire duration of European projects) for Circle of € 1,975 million.

*Established in Genoa in June 2012, **Circle S.p.A.** is a company with distinctive vertical skills in the port sector and intermodal logistics specialized in consulting and in the development of **products for automation and for the Supply Chain digitalization**. The acquisition, at the end of 2017, of 51% of Info.era guaranteed the strengthening of the related **Milos®** and **Sinfomar®** software products, focused on the intermodal logistics sector, inland terminals and port terminals, ports (Port Community System of the Port of Trieste, in example), as well as to MTOs and maritime agencies. During 2019 Circle is further strengthening the solutions portfolio, in the IOT, Optimization, Digital Twin, Big Data, Process Automation sectors and, in July 2019, Circle has acquired 100% of Progetto Adele, a software house specialized in the development of vertical software systems on the Supply Chain with the two **Master SPED** and **Master TRADE** solutions, respectively dedicated to shipping and logistics, and commerce and industry. Furthermore, through the Connecting EU Business Unit, Circle supports Public Entities and Companies by identifying their positioning at European level (**EU Branding**) and funding opportunities (**Project Anticipation**). From October 26th, 2018 Circle is listed on the AIM Italia market of Borsa Italiana (alphanumeric code: CIRC; ISIN code for ordinary shares: IT. 0005344996). Circle is an Innovative SME.*

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