



## **PRESS RELEASE**

### **Stock-exchange listing process started: Circle S.p.A. filed yesterday the Pre-Admission Announcement for the admission of its ordinary shares on AIM Italia/Alternative Capital Market, the Multilateral Trading Facility operated by Borsa Italiana S.p.A.**

Pursuant to the filing of the Pre-Admission Announcement (CPA) for the admission of its ordinary shares to the trading on AIM Italia, Circle S.p.A. - company specialized in process and management consulting services, and in providing innovative technological solutions for transport and logistics sector - started its listing process on AIM Italia/Alternative Capital Market the Multilateral Trading Facility operated by Borsa Italiana S.p.A.

Circle's management believes that the IPO will bring evident benefits, also in terms of visibility and competitive ranking, to Company, Group, personnel, customers, partners, investors and all stakeholders.

IPO is addressed to Italian and foreign institutional investors, and to professional and retail investors. The settlement price will be fixed in a range between a minimum of Euro 2,4 and a maximum of Euro 2,8 per share.

Through the listing on AIM Italia, the growth and internationalization plan of the Company will be supported. More in particular, "Circle 2020" strategic development path is focused on: (i) enhancing and developing the portfolio; (ii) expanding abroad thanks to the strengthening of the presence on those foreign markets already manned (mainly Med Area and Eastern Europe) and entering new market as Middle East; (iii) external growing through mergers & acquisitions as well as new partnerships and/or joint ventures.

*"We believe that the benefits arising from Circle's listing on AIM - stated Circle's Chairman and CEO, Luca Abatello - will add up to the excellent performances registered by the Group, which last year generated revenues for EUR 4,052 million, with a 74% increase compared to numbers related to Circle stand alone that were registered the year before, and a 23,8% EBITDA".*

It is worth reminding that the growth of Circle Group is also attributable to the purchase by Circle of 51% of Info.era S.r.l. share capital completed in November 2017 and effective from 1<sup>st</sup> January 2018.

#### **For further information:**

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Circle's shareholders (InnoTech S.r.l., attributable to Luca Abatello, Circle's Chairman and CEO, Alcalega S.r.l., attributable to Alexio Picco, Circle's Counselor and head of Connecting EU Business Unit, and funds Ligurcapital S.p.A. and Capitalimpresa S.p.A.) and NomAd are executing a lock-up agreement according to which, starting from the first trading day and for the following 30 months, they will be prevented to sell or dispose in any way of their shares traded on AIM Italia market.

Circle is advised in the context of the IPO on AIM Italia by Integrae SIM as Global Coordinator, Nominated Adviser (NomAd) and Bookrunner; Emintad Italia S.r.l as financial advisor with the cooperation of IR Top Consulting; LCA Studio Legale as legal advisor; BDO Italia S.p.A. as auditing firm; Studio Palma as tax advisor.

*Established in Genoa in 2012, **Circle S.p.A.** provides process and management consulting services, innovative technological solutions and digital marketing solutions for transport and logistics sector. Leading Company in the development of automation processes for Ports, dry ports, logistics platforms and intermodal operators through **Milos®** - an innovative modular software for the optimization of transport of containers, trailers, vehicles and each type of goods - the Company can boast professionals mainly involved in analysis of the processes, in projects financed by EU and in software development forming a dynamic and young team.*

*In November 2017 Circle purchased 51% of **Info.era**, a company specialized in the development of software solutions with 20 years of experience in the port sector with its Port Community System solution **Sinfomar®**. Lastly, thanks to the deep experience of its management not only in ICT field, but also in EU-funded projects, Circle assists through **Connecting EU** Division Public actors and Private companies in developing new businesses through different instruments: **Project Anticipation, Project Assessment and Project Lifecycle.***

Milan, 4<sup>th</sup> October 2018

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