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PRESS RELEASE

CIRCLE: was awarded as the winner of the tender for the supply of technical & advisory services for the development of the International Fast & Secure Trade Lane (IFSTL) concept on several routes connecting Ireland with France and UK supporting the improvement of the overall maritime connectivity in the Atlantic and North Sea Basin

Circle will support the <u>Marine Institute's Irish Maritime Development Office</u>, <u>Dublin Port</u> and <u>Ports de Normandie</u>

For Circle the value of the contract is about 0.2 million Euro

Genoa, June 7th, 2021

Circle S.p.A., ("*Circle*" or the "*Company*"), company heading the homonymous Group specialised in the analysis and development of automation and digitalisation solutions for port and intermodal logistics sectors, listed on the AIM Italia market organised and managed by Borsa Italiana, was recently awarded as winner of the tender for the supply of technical & advisory services for the development of the **International Fast & Secure Trade Lane (IFSTL) concept on routes connecting Ireland with France and UK**, supporting the overall maritime connectivity in the Atlantic and North Sea Basin.

For Circle the value of the contract is about 0.2 million Euro.

Circle will support the <u>Marine Institute's Irish Maritime Development Office</u>, <u>Dublin Port</u> and <u>Ports de Normandie</u> to design a set of harmonised and interoperable tools including business process modelling, software solutions, operational guidelines and governance models with the strategic aim to improve multimodal coordination in ports and in the international logistic chain on **routes connecting Ireland with France and UK**.

The focus will be on three existing maritime routes:

- between Dublin and Cherbourg
- between Dublin and Holyhead
- between Cherbourg and Poole.



As part of the Motorways of the Sea framework, the ports and maritime links across the Atlantic Arc, in particular in Ireland and North-Western France, have an increasingly important role in keeping Europe and Ireland connected specifically with the current uncertainties, including the impacts of COVID-19 and the end of post-Brexit transition period.

In this respect IFSTL will deliver a set of validated digital systems to improve the logistic processes between Ireland, the UK, France and Europe, facilitating intra-Community and extra-Community trade and increasing European territorial cohesion.

This press release is available at <u>www.circletouch.eu</u> in the Investor Relations section and <u>www.linfo.it</u>.

Established in Genoa in June 2012, Circle S.p.A. is the Innovative SME heading CIRCLE Group, specialized in the analysis and development of innovation and digitalization solutions for the port and intermodal logistics sectors.

Besides Circle, belong to the Group software houses **Info.era** and **Progetto Adele**, purchased respectively at the end of 2017 and in July 2019.

Synergies between Circle, Info.era and Progetto Adele allowed the Group to expand the portfolio of solutions offered in the fields of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strenghten its software products: **Milos®** - the suite for all players of intermodal logistics such as inland terminals, port terminals, ports, MTOs and shipping agencies -, **Sinfomar** - Port Community System -, **Master SPED®** and **Master TRADE®** solutions - respectively dedicated to shipping and logistics, and to commerce and industry.

Lastly, with **Circle Connecting EU**, Circle supports Public Entities and Companies by identifying their positioning at European level (**EU Branding**) and funding opportunities (**Project Anticipation**). The recent joint venture agreement with **Magellan**, Portuguese entity delivering advocacy services towards the European Institutions, is expected to enable Circle to expand its international geography in the Iberian Peninsula, strengthen its presence in Brussels and take maximum advantages from opportunities related to **Next Generation EU Recovery Fund**.

From October 26th, 2018 Circle is listed on the AIM Italia market of Borsa Italiana (alphanumeric code: CIRC; ISIN code for ordinary shares: IT. 0005344996).



For further information

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