

PRESS RELEASE

CIRCLE S.p.A.: Milos® MTO chosen by Metrocargo Italia to manage freight services of the Company

Genoa, June 15th, 2020

Circle S.p.A. ("*Circle*"), company heading the homonymous group specialized in the analysis and development of automation and digitalization solutions for port and intermodal logistics sectors, listed on the AIM Italia market, organized and managed by Borsa Italiana, has started a new project to support the digitalization of Metrocargo Italia S.r.I. ("*Metrocargo Italia*"), the multimodal terminal operator offering since 2013 the only intermodal service between Italy and France through Ventimiglia.

Thanks to Milos® MTO IT platform, the suite developed by Circle, the operational staff in Metrocargo will be helped with the management of bookings, the planning of its rail and intermodal transport services, the production of the related needed documentation, as well as the reporting for administrative purposes.

At the side of Metrocargo Italia in order to speed up its technological innovation, thus making operations more efficient, Circle will work during the year on a subsequent upgrade to make Milos® MTO interoperable with 3rd party platforms of other rail and logistic operators, as well as with the Port Community System of Ports of Genoa.

It should be recalled indeed that Metrocargo Italia is part of a network of related companies operating in shunting, railway transport, maintenance, logistics and training including also FuoriMuro Servizi Portuali e Ferroviari S.r.I., which conducts since 2010 shunting service in the Port of Genoa and has become also railway undertaking since 2012.

"I'd like to thank Metrocargo Italia for placing its trust by choosing Circle as partner capable of supporting it in its digitalization path and Milos® as the most efficient software product available in the market" said **Luca Abatello, CEO of Circle Group**.

This was echoed by **Guido Porta, CEO of Metrocargo Italia** "We immediately identified in the cooperation with the dynamic reality of Circle the opportunity to consolidate our traffics, to streamline and optimize the management of our freight services from an operational point of view and to offer to our Clients further added value in terms of quality and reliability".



Established in Genoa in June 2012, **Circle S.p.A.** is a company with distinctive vertical skills in the port sector and intermodal logistics specialized in consulting and in the development of **products for auto**mation and for the Supply Chain digitalization. The acquisition, at the end of 2017, of 51% of Info.era guaranteed the strengthening of the related **Milos®** and **Sinfomar®** software products, focused on the intermodal logistics sector, inland terminals and port terminals, ports (Port Community System of the Port of Trieste, in example), as well as to MTOs and maritime agencies. During 2019 Circle is further strengthening the solutions portfolio, in the IOT, Optimization, Digital Twin, Big Data, Process Automation sectors and, in July 2019, Circle has acquired 100% of Progetto Adele, a software house specialized in the development of vertical software systems on the Supply Chain with the two **Master SPED** and **Master TRADE** solutions, respectively dedicated to shipping and logistics, and commerce and industry. Furthermore, through the Connecting EU Business Unit, Circle supports Public Entities and Companies by identifying their positioning at European level (**EU Branding**) and funding opportunities (**Project Anticipation**). From October 26th, 2018 Circle is listed on the AIM Italia market of Borsa Italiana (alphanumeric code: CIRC; ISIN code for ordinary shares: IT. 0005344996). Circle is an Innovative SME.

For further information

Issuer: Circle S.p.A. Registered office Via Santa Radegonda 11, 20121 Milano Operational headquarters Via Bombrini 13/3, 16149 Genova Nicoletta Garzoni, *Media Relations Manager & Investor Relator* Mail: <u>press@circletouch.eu</u> Mobile: +39 339 2367218

IR Top Consulting, *Investor & Media Relations* - via Cantù, 1, 20123 Milano Mail: <u>ir@irtop.com</u> Phone: +39 02 4547 3883/4

Nominated Adviser (NomAd): Integrae SIM S.p.A. - Via Meravigli 13, 20123 Milano Mail: <u>info@integraesim.it</u>