

PRESS RELEASE

CIRCLE: strengthens Log@Sea business network.

Gate automation and digitisation of port and intermodal nodes are placed at the center of the offer of the network formed by Circle (51%) and Aitek (49%).

Genoa, July 15th, 2020

Circle S.p.A. ("**Circle**"), company heading the homonymous Group specialized in the analysis and development of automation and digitalization solutions for port and intermodal logistics sectors, listed on the AIM Italia market organized and managed by Borsa Italiana, strengthens Log@Sea, the business network established in 2014 with the purpose of offering services for the digitalisation of the *Supply Chain, Gate Automation and Traffic Monitoring*.

With remaining 49% for Aitek - Italian company leader in design and implementation of innovative technological solutions for the market of *Intelligent Transport Systems* - Circle brings to 51% its participation to the business network with the objective of strengthening the offer of solutions for *Gate automation* and digitalisation of port and intermodal nodes through the most advanced **VCA** ("Video Content Analysis") modules based on *Machine Learning* and *Deep Learning* ("AI technology") techniques, **Blockchain** and **IoT** ("Internet of Things").

"The reinforcement of Log@Sea network will contribute to fostering digital solutions which will enable companies to take full advantage of the benefits connected to the dematerialisation of many logistics processes. These advantages are clearer now with Covid-19 pandemic forcing to social distancing and leading us to an increasing attention to safety of operations" explained Luca Abatello, President & CEO of Circle.

Log@Sea's software products exploit **Blockchain, AI** and **IoT** solutions, like **e-Seals** and **Bluetooth/NFC** technologies in order to ensure the interoperability of systems and processes to all players of the logistic chain.

"Aitek solution for Gate Automation - which is the only one having been designed and developed in Italy - finds its place within Log@Sea network and it complements and completes itself with Circle digital solutions for logistics" ha affermato Fabrizio Ferrari, President of Aitek.

More specifically, the software solutions conceived and developed by Log@Sea offer, through one single advanced interface, full integration with TOS ("*Terminal Operating*

System” used by terminal operators) - thanks to Milos® TOS, with PCS (“Port Community System” used by different players involved within the port community), with various IT platforms used by MTOs - thanks to Milos® MTO, as well as those used by freight forwarders - thanks to Master SPED.

*Established in Genoa in June 2012, **Circle S.p.A.** is a company with distinctive vertical skills in the port sector and intermodal logistics specialized in consulting and in the development of **products for automation and for the Supply Chain digitalization**. The acquisition, at the end of 2017, of 51% of Info.era guaranteed the strengthening of the related **Milos®** and **Sinfomar®** software products, focused on the intermodal logistics sector, inland terminals and port terminals, ports (Port Community System of the Port of Trieste, in example), as well as to MTOs and maritime agencies. During 2019 Circle is further strengthening the solutions portfolio, in the IOT, Optimization, Digital Twin, Big Data, Process Automation sectors and, in July 2019, Circle has acquired 100% of Progetto Adele, a software house specialized in the development of vertical software systems on the Supply Chain with the two **Master SPED** and **Master TRADE** solutions, respectively dedicated to shipping and logistics, and commerce and industry. Furthermore, through the Connecting EU Business Unit, Circle supports Public Authorities and Private Companies by achieving their strategic objectives through European funding (**Project Anticipation**) and with digital and social multichannel promotion, organization of physical and virtual events and business to business matching, aimed at strengthening their relations and business proposals in Europe (**EU Branding**). From October 26th, 2018 Circle is listed on the AIM Italia market of Borsa Italiana (alphanumeric code: CIRC; ISIN code for ordinary shares: IT. 0005344996). Circle is an Innovative SME.*

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