

## PRESS RELEASE

CIRCLE: today the anniversary of the first 3 years since the listing on AIM Italia (now EuroNext Growth Milan).

The scope of CIRCLE Group has expanded passing through four M&As, the enhancement of proprietary software, new federative services and the strengthening of the consulting offer of Connecting EU.

A few hours after the transformation of AIM Italia into EuroNext Growth Milan, the claim "Connect 4 Agile Growth", at the heart of Circle's Strategic Road Map 2024, is even more important.

Genoa, 26th October 2021

Today 26<sup>th</sup> October marks three years since the listing of <u>Circle</u> S.p.A. ("*Circle*"), company heading the homonymous Group specialized in the analysis and development of automation and digitalization solutions for port and intermodal logistics sectors which "landed" on AIM Italia (now **EuroNext Growth Milan**) market on the same date in 2018.

The listing has allowed the Company to give a strong acceleration to a growth path for internal and external lines passed through the improvement of four M&As, the enhancement of three proprietary software Milos, Sinfomar and Mastersped/Trade, the launch of the new federative services and the strengthening of the consulting offer of Connecting EU.

The **scope of CIRCLE Group** has expanded and the Group now includes 82 employees, a value of production of  $\in$  7.5 million in 2020 and - in confirmation of positive trend also attested by recent equity research updates that significantly increased the target prices to  $\in$  5.1 and  $\in$  5.23 with an upside of 32.8% - of  $\in$  4.2 million at 30 June 2021.

Luca Abatello, CEO and President at Circle S.p.A. said: "These results satisfy us not only in terms of performances, but also in terms of enriching the skills of our Human Capital, able to grasp the needs, made even more urgent by the pandemic, for digitalization, simplification and automation in logistics. We are proud to have been able to transform,



through federative services, a potential criticality in a further source of development and to have anticipated and translated the next challenges to which the supply chain is called in the Strategic Road Map 2024 and its claim 'Connect 4 Agile Growth', even more evocative, in our opinion, with the transformation of AIM Italia into EuroNext Growth Milan".

Alexio Picco, Managing Director at Circle S.p.A. continued: "We believe that the word Growth will be the key for the next three years and that it will unfold along the two fundamental lines of digitalization and environmental sustainability in addition to that of the strong professionalism required. By vocation, business and know-how acquired and enhanced over the years, Circle has all the necessary requirements to successfully project itself into the Next Generation EU and contribute increasingly to the well-being of all its Stakeholders and Shareholders".

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CIRCLE Group is the Group specialized in the analysis and development of innovation and digitalization solutions for the port and intermodal logistics sectors headed by Circle S.p.A., Innovative SME listed on the EuroNext Growth Milan market of Borsa Italiana since October 26<sup>th</sup>, 2018 (alphanumeric code: CIRC; ISIN code for ordinary shares: IT. 0005344996).

Besides Circle, belong to the Group software houses **Info.era** and **Progetto Adele**, purchased respectively at the end of 2017 and in July 2019.

Synergies between Circle, Info.era and Progetto Adele allowed the Group to expand the portfolio of solutions offered in the fields of IoT, Optimisation, Digital Twin, Big Data and Process Automation, and to strengthen its software products: Milos® - the suite for all players of intermodal logistics such as inland terminals, port terminals, ports, MTOs and shipping agencies, Sinfomar - Port Community System -, Master SPED® and Master TRADE® solutions - respectively dedicated to shipping and logistics, and to commerce and industry.

thanks to the recent joint venture agreement and purchase of Magellan Circle, Portuguese entity delivering advocacy services towards the European Institutions, Circle Connecting EU offers further services at European level, regarding the Iberian Peninsula, having strengthened its presence in Brussels and taken maximum advantages from opportunities linked to the Next Generation EU Recovery Fund. With Circle Connecting EU, Circle supports Public Entities and Companies by identifying their positioning at European level (EU Branding) and funding opportunities (Project Anticipation).

Moreover, thanks to the recent joint venture agreement and purchase of Magellan Circle, Portuguese entity delivering advocacy services towards the European Institutions, Circle Connecting EU offers further services at European level, having strengthened its presence in Brussels and taken maximum advantages from opportunities linked to the Next Generation EU Recovery Fund.



Lastly, Circle leads <u>Log@Sea</u>, network of enterprises to enhance its evolved solutions for Gate Automation of ports and intermodal hubs.

## For further information

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